The Tenerife Property & Business Guide Part of the Spanish Property Guides Group



October 2018 Issue 168

Tel: 922 703 725 • Email: info@the-tpg.com • www.thetenerifepropertyguide.com





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leading to many, many

great nights out (with us

trying hard to 'capture' the

lovely times we enjoyed in

our late teens and early

20's). Mike was a talented

an avid hill-walker and

bowler, a keen fisherman,

badminton player and

golfer (until age and a bad

back put an end to these!),

raconteur, and a regular

contributor the The TPG

as author of the 'Winter

Walking in Tenerife' (not

forgetting the 'Blighty'

ones as well!) articles,

much enjoyed by many of

painter,

watercolour

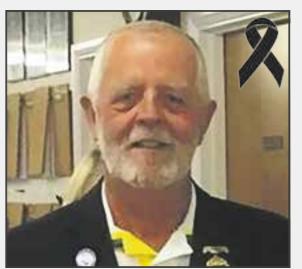
OBITUARY

Michael Patev

We are sad to record that Mike, aged 71, a long-time school friend from North Berwick, Scotland, finally succumbed to a long term illness and passed away peacefully in his sleep on Sunday the 23rd September 2018.

This was a second tragedy for Mike's wife, Sue, who lost her daughter, Sarah, also to cancer, just three months ago, and we send Sue our love and best wishes at this most difficult time.

Mike had a very interesting career, enjoying spells with the Household Cavalry, Mercury Communications and The Royal Bank of Scotland (in IT sales), eventually retiring at the ripe young age of 62. In retirement, Mike and Sue enjoyed lots of time at their 'home-from-home' in Golf del Sur, Tenerife, where the writer 'bumped into him' a few years ago,



our readers.

It is sad to see a 'contemporary and old friend' pass on, but Mike lived life to the full, had a great wife, innumerable friends both in England and here in Tenerife and did lots of nice things for people.

Mike is survived by his lovely wife, Sue and his daughter Sarah. Sue can be contacted on email: susanpatey@hotmail. co.uk.

George Gray, The Tenerife Property Guide

We are delighted to announce the birth of Jude Daniel Metcalfe, brand new son of Gemma and Danny Metcalfe, at 11.15pm on Friday 28th September 2018 at St Mary's Hospital, Manchester, England.

Both Jude and his Mum are well, but Danny has been seen 'floating' around the Golf del Sur and Las Chafiras areas in a kind of 'dream' since receiving his wonderful news! We understand that he is due to land back on earth shortly and will rejoin his friends at Tenerife Prime Property!

> and Danny, and wish them, and baby Jude, every best wish for their future health, wealth and happiness!

All at The TPG wish to congratulate Gemma



San Eugenio Alto

Our luxurious development has only 3 villas remaining, each with 4 bedrooms, 4 bathrooms, a private swimming pool, and fantastic views!

> **Presented by: SVYZ Inversiones y Construcciones SL!**



Located in one of the most prestigious residential environments in Southern this Tenerife. lovely development con-sists of 5 independent villas and 8 semi-detached villas - all enjoying wonderful views of the Atlantic Ocean and unique sunsets.

Each of the last remaining villas has 4 bedrooms, an integrated open plan kitchen and spacious living room, lots of leisure space: gardens, wide terraces with wooden parquet floors, air conditioning and private, 'infinity' pools with underwater, LED coloured lighting. Riviera Resort properties

offer an extraordinarily high quality of living due to their spaciousness, luminosity, the tranquillity of the environment, and security (one of the most important



aspects of life in Tenerife). Whether you are looking for a luxury residence in which to live and spend the long summer or winter seasons, or vou are an investor, vou will find a high return on your investment here when acquiring one of these wonderful properties.

Our villas represent excellent value at the Prices offered - compared with second-hand prices of adjacent, similar properties which are already quite old and would need substantial amounts of money spent on them to bring them to same high standard as found in Riviera Resort!

Furthermore, by renting a villa in Riviera Resort, the ROI is so huge it makes this INVESTMENT IN LUXU-RY A VERY PROFITABLE PURCHASE!











PROJECT COMPLETE! LAST 3 VILLAS!



Price: €1,150,000 Villa (Ref: 09)

4 bedrooms, 4 bathrooms Infinity swimming pool Plot: 499sqm; Habitable: 321sqm; Terrace: 300sqm Sea, mountain and pool views. Close to beach and golf courses



Price: €1,075,000 Villa (Ref: 013)

4 bedrooms, 4 bathrooms Infinity swimming pool Plot: 550sqm; Habitable: 306sqm; Terrace: 396sqm Sea, mountain and pool views. Close to beach and golf courses



Price: €990,000 Villa (Ref: 012)

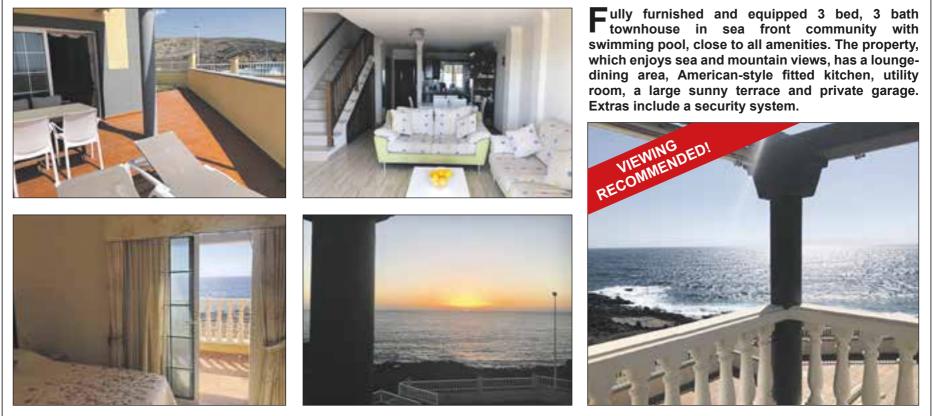
4 bedrooms, 4 bathrooms Infinity swimming pool Plot: 422sqm; Habitable: 300sqm; Terrace: 272sqm Sea, mountain and pool views. Close to beach and golf courses

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EL MEDANO, MEDANO BEACH



LOS MENORES, CANARIAN HOUSE

Price: 270,000€

Ref: 3TH3303

Built: 100sqm

Gardens/Terraces: 200sqm

Part-furnished, 4 bed, 4 bath Canarian-style house in a rural location with a private swimming pool, separate guest apartment plus a 'granny' flat. The property, which is wheelchair-friendly and enjoys sea views over to the island of La Gomera, has a loungedining area, open-plan kitchen, 2nd kitchen, library, utility room, office, alfresco dining area, pergola, various sunny terraces and a private garage. Extras include: satellite system, jacuzzi and solar panels.



Price: 695,000€



Built: 230 sqm

Garden/Terrace: 2,500sqm



- We are here Local 46A, CC San Eugenio, San Eugenio Bajo
- Luxury Villas Resort and Residential Properties

Bank Repossesions

- Investment Opportunities
- New Developments
- Relocation Assistance

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Dorothee Robert

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Commercial Director +34 628 608 469

mmercialdirector@secondhometenerife.com ww.2ndhometenerife.com



Porta Nova Apartment, Tonviscos Price: 239,500 € Bedrooms: 2 144 m² EEC/CEE €



Terrazas del Duque Apartment Penthouse, El Duque Price: 495.000 € Bedrooms: 2 1.86 m¹ EEC/CEE €G



Baobab Suites Apartment, II Duque Prise: 349,500 € Bedroam: 1 109 m² EEC/CEE <



Modern Villa Detached House-Villa, Torviscas Price:749.000 € Bedrooms: 3 724 m² EEC/CEE G



Golf Costa Adeje Detached house - Villa, Golf Costa Adeje Price: 3.950.000 € Bedrooms: 4 1.430 m² EEC/CEE €



Baobab Suites Apartment, El Duque Price: 699.000 € Bedrooms: 2 124 m² EEC/CEE <



Un posto al sole Detached house - Villa, Callao Salvaje Price: 590.000 € Bedrooms: 3 450 m² EEC/CEE €G



Paraíso II Apartment, Playo Paraiso Price: 215.000 € Bedrooms: 2 70 m² EEC/CEE €G



San Remo Apartment, Palm Mor Price: 177.000 € Bedroom: 1 65 m² EEC/CEE €



Laderas del Palm-Mar Apartment, Palm-Mar Price: 175.000 € Bedroom: 1 68 m³ EEC/CEE €



Terrazas del Faro Apartment Penthause, Palme Mar Price: 325.000 € Bedrooms: 2 157 m² EEC/CEE €€



Roque del conde Villa Detached House - Villa, Torviscas Alto Price: 630.000 € Bedrooms: 3 575 m³ EEC/CEE €



La Caleta beach Townhouse, La Caleta Price: 950,000 € Bedrooms: 2 285 m² EEC/CEE €G



Price: 168.000 € Bedrooms: 2 91 m² EEC/CEE €



Residencial El Duque Townhouse, El Duque Price: 1.100.000 € Bedrooms: 3 399 m² EEC/CEE €

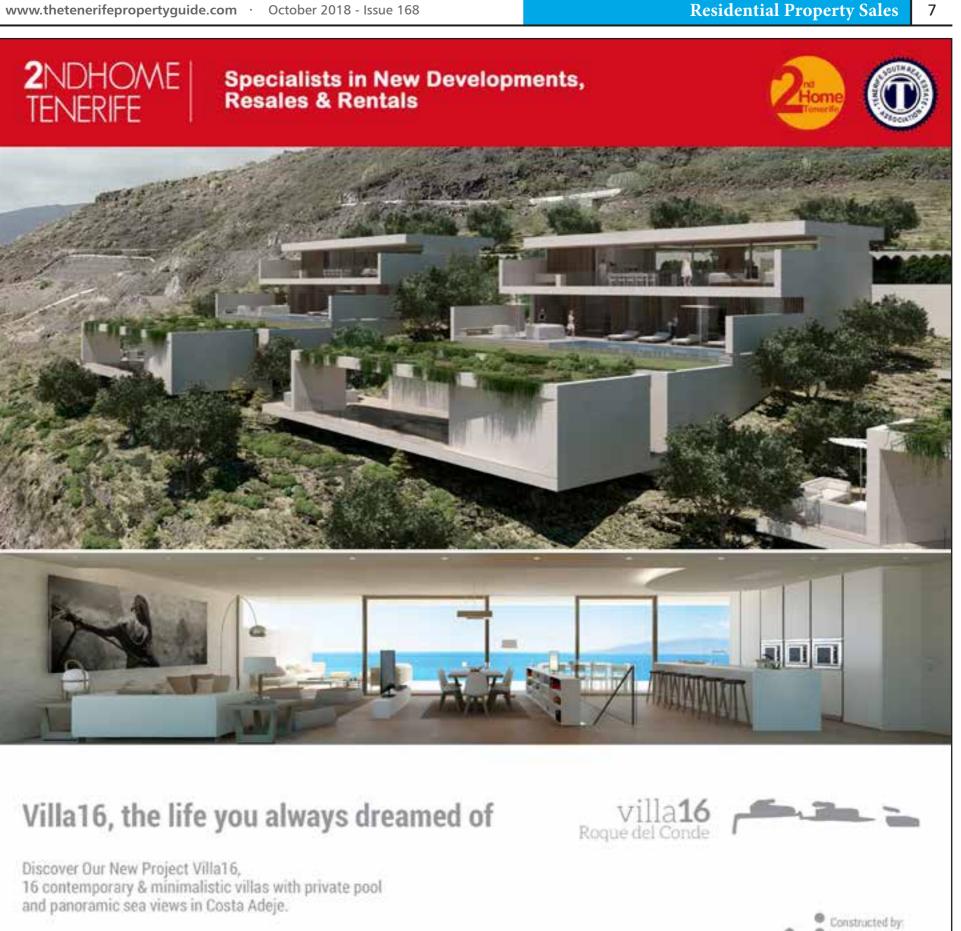


Gran Azul Apartment, Playa Parako Price: 158.000 € Bedrooms: 2 104 m²

104 m³ EEE/CEE

Terrazas del Duque Av. Bruselas, 18 Edf. Terrazas del duque. Local 6

Edf. Terrazas del duque. Local 6 Costa Adeje Tel. 922 715 591 Plaza del Duque CC Plaza del Duque Nivel -1, Klosko E 38660 Costa Adeje Tel. 922 718 193 Palm-Mar C/La Garza, 2 Edf. Terrazas del Faro Arona Tol. 922 748 006 Playa Paraiso Av. Playa Paraiso, 2 Edf. Gran Azul, local 11 38678 Playa Paraiso Tel. 922 741 866 Jardin La Caleta Av. de Las Gaviotas, 35 Local 1 La Caleta Tel. 922 168 058 www.thetenerifepropertyguide.com October 2018 - Issue 168 **Residential Property Sales**



For more information please contact us: commercialdirector@secondhometenerife.com

Dorothee Robert Commercial Director +34 628 608 469 commercialdirector@secondhometenerife.com

f 9 in 9 8 6.

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ANDREAS

. . . . & PARTNERS

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Plaza del Duque CC Plaza del Duque Nivel -1, Klosko E 38660 Costa Adeje Tel. 922 718 193

Palm-Mar C/La Garza, 2 Edf. Terrazas del Faro Arona Tel. 922 748 006

Playa Paraiso Av. Playa Paraiso, 2 Edf. Gran Azul, local 11 38678 Playa Paraiso Tel. 922 741 866

Jardin La Caleta Av. de Las Gaviotas, 35 Local 1 La Caleta Tel. 922 168 058

PANORAMIC VIEWS

OF LOS CRISTIANOS FROM THE TERRACE

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www.tenerifepropertyshop.com



Relax and enjoy one of the best views of Los Cristianos and the Ocean straight from the terrace! Located in a privileged position on the top floor of a popular complex. This light, bright and spacious two bedroom apartment is a perfect holiday home or winter base. Excellent condition (inc. two new bathrooms). It's waiting for you to view!! **Ref: LC00575** Price: €265,000 (approx. £236,607)

EXCLUSIVE * * * * * 2 BED PENTHOUSE APARTMENT!

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NEW & EXCLUSIVE! > STUNNING 2 BED APARTMENT

Golf del Sur

Price: €330,000 (approx. £294,642)

OCEAN GOLF PENTHOUSE This lovingly well maintained apartment offers a real home from home feel. Light, bright and airy interior, superb location and a balance of internal and external square metres. A unique property with amazing views. what are you waiting for! Ref: GOLF01511





1 BED APARTMENT Amarilla Golf

IDEAL WINTER HOME IN THE SUN! Wake up to the view of the sunrise from the

balcony or marvel at the view of the sunrise from the balcony or marvel at the view of the golf course. Sought after top floor property with spectacular views. This property is located in the heart of Amarila Golf. Bars and restaurants are just a short walk away, or a wander along the coastal path to the marina where you will find water side restaurants. Not expected to be on the market for long, this is one not to be missed! Ref: AMG00490

Price: €139,000 (approx. £124,107)

2 BED APARTMENT Los Cristianos

IDEAL WINTER HOME IN THE SUN!

This property is ideal as a winter base, holiday home, long term rental investment or even for permanent living! Spacious living areas, two double bedrooms, two bathrooms and an open plan fitted kitchen. It is located in a very convenient corner of Los Cristianos, close to all amenities. The complex also has a pool area with pool bar. Hurry and view as this apartment won't be around for long!

Ref: LC00574 Price: €210,000 (approx. £187,500)

3 BED DETACHED VILLA Vilaflor

CHARMING RURAL COUNRTY HOME

A lovely three bedroom, detached property nestled amongst the beautiful pine forests. Very close to the picturesque village of Vilaflor (Spains highest village). An amazing 11,000m² of rustic land. Stunning views of the countryside, the ocean and beyond. Fantastic outdoor terrace area with built in barbecue. The property also has a small self-contained apartment. If you fancy a slice of tranquil rural living then don't miss this! **Ref: OUT01113**

Price: €495,000 (approx. £441,964)





2 BED BUNGALOW Golf del Sur

REDUCED FOR A QUICK SALE!

Spacious two bedroom bungalow, perfect for holidays or living in. Consists of two good size bedrooms, bathroom, WC. Large lounge, kitchen and dining area. Furnished. Three terraces, one for the morning sun and one for the afternoon and evening sun and even a little roof terrace. Set in a development which is all on one level with tropical gardens, four swimming pools and an on-site bar/restaurant. Ref: GOLF01471

Price: £154,000 (approx. €172,480)

1 BED APARTMENT Costa Adeje

LUXURY LIVING - SUPERB LOCATION

Immaculate one bedroom apartment located in the prestigious area of Costa Adeje, the desired choice for visitors whom enjoy exclusive surroundings. Spacious living areas, two double bedrooms, two bathrooms and an open plan fitted kitchen. Large terrace area with sea views... great for BBQ parties and relaxing in the sun. The complex has an attractive pool area with sun terraces and a pool bar. Close to all amenities. **Ref: LA01806**

Price: €309,500 (approx. £276,339)

Our website is

UPDATED DAILY!

www.tenerifepropertyshop.com

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PROPERTIES NOW!



Thinking of SELLING your property? Buyers contact us EVERY DAY... TO REGISTER YOUR PROPERTY FOR SALE WITH US... Call 922 714 700

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www.tenerifeislandrentals.com info@tenerifeislandrentals.com





€245.000

€365.000

Tenerife Island Rentals & Buy Tenerife





Large duplex apartment in Las Chafiras consisting of four good sized bedrooms, two bathrooms, living room and kitchen. The property also has a garage space and store room. Fantastic roof terrace to enjoy all day sunshine. The property is close to a large selection of supermarkets, shops, bars and restaurants.



Stunning detached villa consisting of three very large bedrooms, all with ensuite bathrooms, living room with spectacular views from the large windows, office, beautifully fitted kitchen with quality appliances and a home cinema room or playroom. There is a beautiful pool area with outdoor changing room and WC.

Ref: LUX0415

Ref: BNG0408

€155,000



Ground floor garden apartment with large double bedroom, bright and spacious living room with direct access to the terrace and garden area, bathroom and American style kitchen. This property benefits from having a large terrace of 30m2 to enjoy outdoor living. This apartment has been very well maintained and is immaculately furnished.



Large corner townhouse with spacious terrace. On the ground floor there is a large lounge dining room with separate WC and large family sized kitchen and utility area. Upstairs are three bedrooms all with fitted wardrobes. Downstairs is a large garage with plenty of storage space. The house is situated in a quiet community with large communal pool



125m2 property in a good sized plot of 560m2 consisting of a large fully fitted kitchen with granite work tops with the kitchen opening on to the bright and spacious lounge area. There are two double bedrooms and a large family bathroom. Outside has a covered carpool with electric gate. New roof, new bathroom and air conditioning have been recently installed.

Moncayo, Parque de la Reina

Two bedroom, two bathroom property for sale in the

very popular area of Parque de la Reina. This large apartment has a separate kitchen with laundry room and

large living room with balcony. There is lift access in the

property and there is a garage space with storeroom.

Community swimming pool and gardens.



Stunning five bedroom Canarian house currently split into two separate apartments but could be converted into one large property. The property also has commercial status so the building could also be used as a health retreat or split into an office and home. The property has been fully renovated to a high standard.

Ref: ADO0409

Ref: DUP0416





Upper floor one bedroom property in extremely popular complex. Good sized living room with open plan kitchen, bathroom and double bedroom with fitted wardrobes. Large sunny balcony with views to the swimming pool and mountains of Guaza. This is an extremely well looked after complex just 5 minutes' walk from the beach front.

Ref: AP0410

Ref: AP0379

€185,000

€140,000

€720,000

€375,000

Ref: MAS0407

Ref: AP0382

Ground floor apartment in Tigaiga III. Consisting of two bedrooms, bathroom, living room and separate kitchen and laundry area. There is a very large terrace with direct access from the living room. Community swimming pool, parking space and trastero. There is a primary school, park, ample shops, bars and restaurants and a new secondary school is currently being built. The property is being sold fully furnished.

Tigaiga 3, Parque de la Reina



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Local 3, C.C. Palo Blanco, San Eugenio, Adeje 38660, Playa de las Americas www.tenerifeproperties.net • lynne@tenerifeproperties.net

PMS&R

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PALM MAR SALES & RENTALS ALL ASPECTS OF PROPERTY MANAGEMENT SALES

& LONG TERM RENTALS

Tel: 0034 677 623 713 / 0034 671 129 558 • email: info@palmmarsalesandrentals.com • www.palmmarsalesandrentals.com

Golf del Sur, Residencial San Blas, Phase 1, Villa







Spacious, beautifully presented linked villa on this small development. There is a decked garden leading onto the pool area and the property benefits from both sea and mountain views. It is sold fully furnished and the price includes a large, integrated, secure garage with access directly from the property.

Price: €385,000

WE ARE ALWAYS LOOKING FOR NEW PROPERTIES FOR SALE AND LONG TERM RENTAL



Two bedroom, two bathroom apartment situated on the first floor of the complex overlooking the pool area. Sold fully furnished, the price includes storeroom and undeground parking.

Price: €225,000

Palm Mar, Ed. Flamingo



One bedroom apartment in the centre of Palm Mar. The property benefits from stunning views over the village and out to sea. Price includes all furniture.

Price: €134,000

Palm Mar, Paraiso del Palm Mar I

Spacious two bedroom apartment with views out to sea and overlooking the nature reserve on this sought after development. Close to all the amenities of this peaceful, cosmopolitan, coastal village. Price includes secure, underground parking space.

Price: €299,000

Palm Mar, Cape Salema



One bedroom apartment with very large terrace and superb views over Palm Mar and out to sea. The property is sold fully furnished.

Price: €179,500

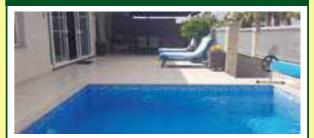
Palm Mar, Los Balandros



Located on the ground floor the property has a very large garden and good sized terrace. There are two bedrooms and two bathrooms. The apartment is sold fully furnished and the price includes secure underground parking and a storeroom.

Price: €199,500

Palm Mar, Detached villa



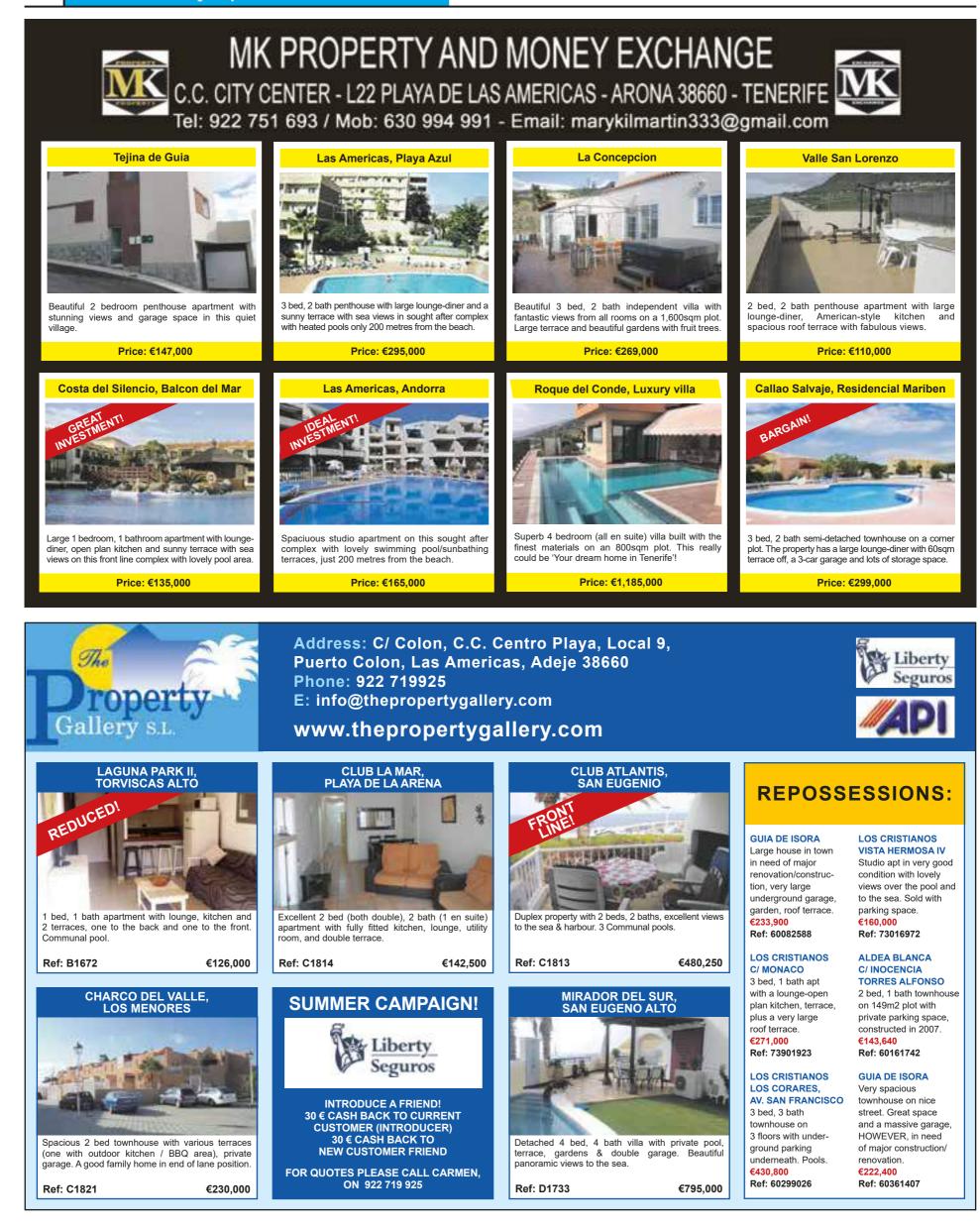
Stunning 2/3 bedroom villa completely refurbished to an excellent standard, with sea views from the spacious terrace and pool area. Sold fully furnished, this beautiful property must be seen to be appreciated!

Price: €525,000

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Zoopla

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Local 1, Las Floritas, , Avenida Arquitecto Gomez Cuesta 16, Playa de las Americas, Arona 38660, Santa Cruz de Tenerife



CLEAR BLUE SKIES GROUP SL

INTERNATIONAL ESTATE AGENTS

NEW DEVELOPMENTS!

LA TEJITA

Ref: 7185



New residential complex of 64 apartments in the area of La Tejita Beach. La Tejita Residencial will be a completely private development, with large landscaped areas and two swimming pools. The apartments will have different views and orientations and many will offer magnificent views of the Atlantic Ocean and the iconic Montaña Roja mountain. One, two and three bedroom apartments available. Prices include parking space in the communal underground garage and storage room. Its privileged location beside La Playa de La Tejita, its proximity to Reina Sofía Airport and the quality of life and convenience afforded by easy access to essential services, without traffic jams and noise make La Tejita Residencial an excellent choice.

Apartments

Prices: from €195,000 + IGIC

EL MEDANO

Ref: 7179

Clear Blue Skies introduces a new promotion of two and three bedroom townhouses in the beach resort of El Médano - Residencial Las Arecas. Townhouses built on two floors plus basement. On the ground floor: lounge, toilet, fully fitted kitchen (appliances not included) with kitchen-diner, terrace, garden and carport. Upstairs: bedrooms, bathrooms and a balcony. The basement will offer extra rooms with natural light, which could be used as a guest bedroom, TV room, gym, etc. Completion due May 2020.

Townhouses

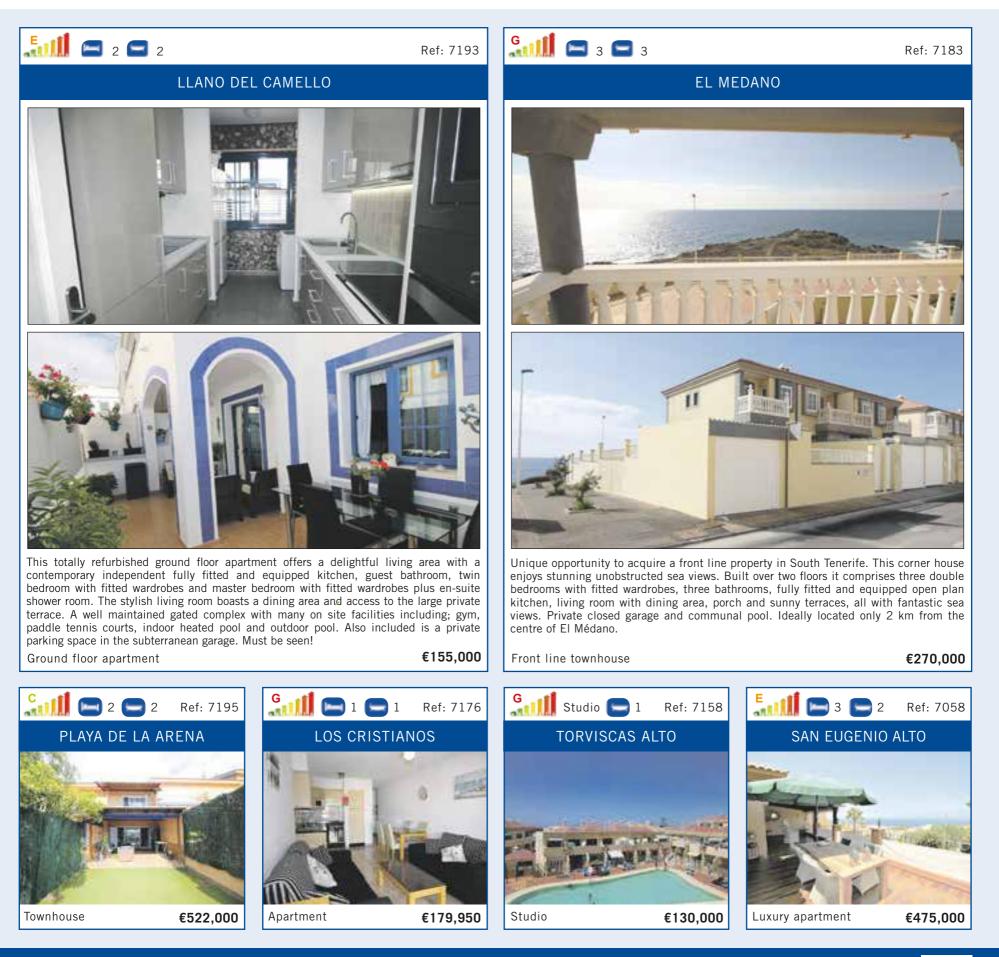
Prices: from €319,500 + IGIC





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105m²

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4 BEDROOMS · 3 BATHROOMS · PRIVATE TERRACE & PATIO · STUNNING MOUNTAIN & GOLF COURSE VIEWS

For more information contact Tenerife Property Shop on 0034 922 714 700 / 922 715 064 / From UK call: 0845 862 1634 Email info@tenerifepropertyshop.com / Offices: CC San Blas (Golf del Sur) · Las Adelfas I (Golf del Sur) · CC Puerto Colon (Playa de las Americas)

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Brexit - Love it or hate it, it is here to stay

How will Brexit affect the Tenerife property market?

The results of the Brexit vote have impacted just about every facet of society. One of the main questions we at Vym Canarias are asked almost on a daily basis is how it will affect buying property on the island.

As we all know Brexit negotiations are still in a state of flux but below you will find some information which we hope can at least shed a little light on life after March 2019.

Will I still be able to buy These are the same for property in Tenerife after we leave the EU?

Yes. Anyone who can pay the purchase price - EU citizen or not - can buy property in Tenerife. This will not change post Brexit.

Will Brexit make the cost of buying property more expensive?

No. The cost of buying a property in Tenerife is the same whatever your nationality. As a rule of the additional thumb costs of buying a property in Tenerife comprise the purchase tax. the Notary's fee, the property registry and some small fee miscellaneous expenses.

ANYONE who buys a property in Tenerife.

All the notwithstanding, the effect that Brexit will have upon currency - and the local property market by association - may affect the cost to you in real terms, but that has always been so.

Will I still be able to rent out my property in Tenerife after Brexit?

Yes. Brexit will not affect your ability to rent out your property either short term or long term, subject to the usual restrictions that have always been in place. What may change is the rate at which you

pay tax upon the rental income that you earn in Tenerife. At present, for above EU citizens, the rate at which rental income is taxed is 19%. After Brexit UK citizens may have to pay tax at the same rate as non-EU citizens, i.e. 24%.

Will I still be required to pay tax on my property in Tenerife after Brexit?

Absolutely. Aside from any tax you earn on income from a rented property, as a property owner there are a number of other taxes you need to pay, all of which will remain unchanged. Among these are Purchase Tax, IBI (similar to council tax) and VAT (called IGIC in Tenerife), all of which

are charged at the same level no matter what your nationality.

How could Brexit affect inheritance tax?

As citizens of an EU State. UK Member nationals currently pay inheritance tax at the same rate as Spanish citizens. This has greatly reduced inheritance tax bills for many. It is possible that the situation in Tenerife may change after Brexit, in which case you would need to look more carefully at estate planning.

Will I still be able to regularly visit my property in Tenerife after Brexit?

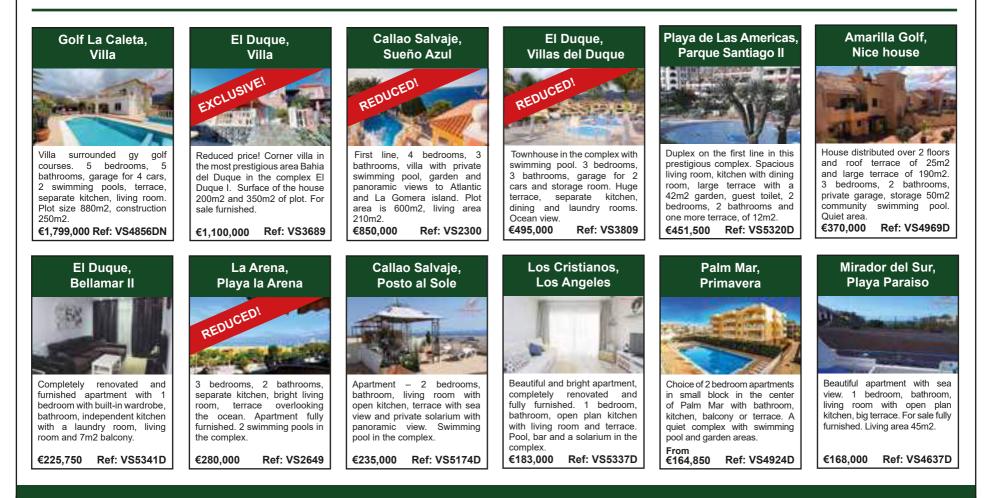
At present, as EU citizens, UK nationals benefit from freedom of movement, meaning they have the freedom to live and work in any country within the European Union, including Tenerife. Many Brits have taken advantage of this to start a new life in Tenerife, or to retire here. At present no one knows the answer to this question, but it could definitely affect those who spend extended periods of time over here. However given the importance of the British population to the local economy it is unlikely that there will be severe restrictions placed upon short term travel to Tenerife from the UK.

term stays, or relocating to Tenerife after Brexit. matters could become more complex. Stav tuned to our website for updates.

In short, the simple truth is that while there will be changes in the future, many of the fundamental aspects of buying and owning property in Tenerife will not change after Brexit.

If you are thinking about buying property in Tenerife and you are concerned about how Brexit might affect you, please contact us for a free initial consultation. You can contact us by email at vym.stephen@ gmail.com or by telephone on 607 733 052.

When it comes to long



Principal Office: C.C. Victoria Tenerife Sur, Local 1, C/ Republica de Panama, 1, LAS AMERICAS, 38660, Adeje



Playa Paraiso: 922 713 395, email: vym.paraiso@gmail.com Callao Salvaje: 922 717 663, email: vym.callao@gmail.com San Eugenio: 922 715 185, email: vym.saneugenio@gmail.com Golf del Sur: 922 455 874, email: vym.golf@gmail.com

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C.C. No.1 - Sueno Azul, CALLAO SALVAJE Tel: 922 74 04 64

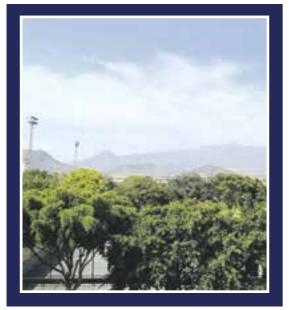
Front elevation

www.tenerifebusinessservices.com info@tenerifebusinessservices.com Mobile (English) 615 39 65 56 Movil (Español) 653 759 320 DUE TO A RECENT SUCCESSFUL SALES PERIOD WE REQUIRE MORE PROPERTIES TO ADD TO OUR PORTFOLIO. PLEASE CALL US AT TENERIFE BUSINESS SERVICES.

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GREAT INVESTMENT OPPORTUNITY!

Building project in el Fraile

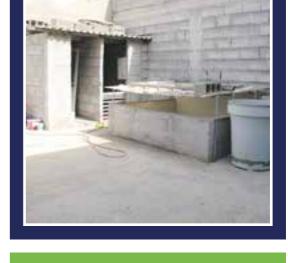
This is a great opportunity to invest in a project with a GUARANTEED monthly income over a long period from Long Term Rentals!

The property involved is an apartment block of 4 apartments (2×2 bedrooms, and 2×1 bedroom – all fully furnished and currently occupied with ongoing rental contracts).

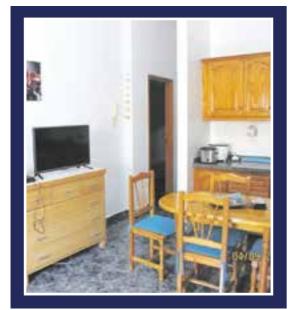
The PROJECT is being sold with SITTING TENANTS.

All paperwork is available for inspection by interested parties.

Price: €320,000 Ref: EF-EDF320











rdpropertiestenerife.com



CLEAR BLUE SKIES GROUP SL

INTERNATIONAL ESTATE AGENTS

EL MADROÑAL DE FAÑABE

€579,000



A delightful 3 bed, 2 bath semi detached property with split level living on 3 floors. Independent fitted kitchen, bright lounge-dining area, various sunny terraces, builtin BBQ area and low maintenance garden. Many extras including: aircon throughout, jacuzzi, 3m satellite dish, electric sun blinds, aluminium guttering, off road parking, storage and much more. Close to shops, restaurants and cafes.

Semi-detached House



A wonderful ground floor apartment with sea and pool views. The property offers an American style fitted kitchen, utility room, double bedroom with fitted wardrobes, bathroom and lounge/diner leading onto a spacious terrace with direct access to the communal pool and gardens. Store room and parking space included. Well maintained residential complex with shops, bars and restaurants on the door step. Great location, must be seen Ground floor apartment €185,000



A great chance to purchase a beautiful and modern townhouse on the residential area of El Madroñal, Fañabe. The house is independent, with 3 bedrooms, 2 bathrooms, separate kitchen and a large lounge. Externally the villa has a sunny terrace with a private heated swimming pool. The property is sold with furniture and a private garage. A great family home or a winter holiday getaway.

Villa with private pool



Spacious 2 bed apartment on a desirable residential complex in this popular area, close to all amenities. The first floor property has an open plan fitted kitchen with utility room and a bright living room leading onto a large sunny terrace with delightful sea and pool views. Communal pool, lift to all floors, private parking space and storeroom included.

in sought after complex with pool. The property has a large lounge/dining area, separate kitchen, utility room, sunny terrace, parking space and storeroom. A spiral staircase from the terrace leads to the spacious roof terrace with panoramic views. Extras include:

aircon in lounge and master bedroom, video security and much more.

Apartment

2

€299,950

Ref: 6572

€325,000

€530,000

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Unique, tastefully furnished, 3 bed, 2 bath (Master en suite) detached villa in prime corner position (550sqm plot) with private pool and wonderful sea views. The house has an independent kitchen, open plan lounge/dining room and lounge, garden /terraces, private garage with direct access and an extra room underneath set up as a 4th bedroom but could be an office, games room, cinema etc.

Villa with private pool



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Penthouse apartment

€695,000

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Residential Property Sales 27



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Residential Property Sales 29



Tenerife Prime Property

Golf del Sur, Alamos Park



tended gardens. A lovely family home!

€649,000

S-04 1317

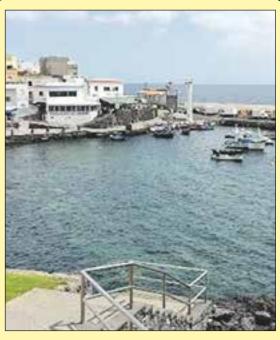
Amarilla Golf, Augusta Park



Spacious, immaculately furnished, 2 bed, 1 bath 1st floor apartment on popular complex with pool. The property has a lounge-dining area, American-style kitchen and 2 sunny terraces with sea and mountain views. Close to all amenities. S-02 1326

€150,000

Los Abrigos, 2 bed apartment



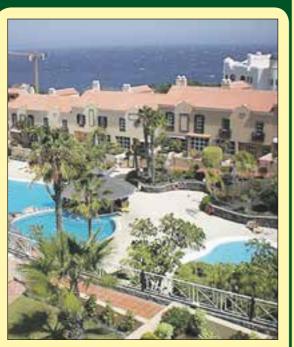
Lovely 2 bed, 1 bath apartment in quiet location close to centre of the beautiful harbour. The property has a lounge/dining area, open plan kitchen and small balcony with sea views, and utilty room/trastero on the rooftop. Lifts in building. S-02 1327

Amarilla Golf, Palm Ridge

€120,000

PROPERTIES IN ALL AREAS REQUIRED FOR LONG TERM RENTAL - CLIENTS WAITING!

Golf del Sur, Pueblo Primavera



Beautiful, fully furnished, 2 bed, 2 bath (1 en suite), 1st floor duplex penthouse apartment on popular complex with lovely pool and sunbathing areas. The property has a large lounge/ dining area, independent kitchen and 2 terraces (one with fantastic sea views). Close to amenities and golf courses. €235,000 S-03 1328

Los Cristianos, Dinastia



Lovely 1 bed, 1 bath apartment in popular complex with quality furnishings. This apartment is being sold fully furnished. There is a 32m2 terrace with sea view and community swimming pool.

€210,000

S-01 1302



Stunning unfurnished apartment in this quiet complex with pool and sunbathing terrace. Bright and spacious, front and rear gardens, separate kitchen, underground lock-up garage. Close to all amenities and golf courses. S-03 1329

€269,000

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Golf del Sur, Fairway Village

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Chayofa, La Finca

Los Cristianos, Dinastia



PROPERTIES IN ALL AREAS REQUIRED FOR LONG TERM RENTAL - CLIENTS WAITING!

Los Cristianos, Dinastia



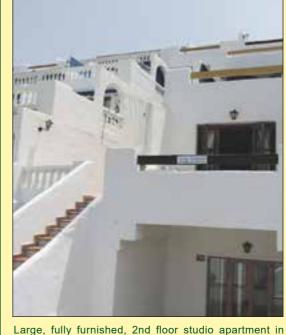
Beautiful, fully furnished, 2 bed, 2 bath ground floor apartment on popular complex with pool and pool bar. The property has a lounge/diner, American- style kitchen and huge 40sqm terrace with direct access to the pool. Close to all amenities. S-02 1307

€285,000

Valle San Lorenzo, apartment



Spacious, fully furnished 3 bed, 2 bath (1 en suite) apartment with lounge-diner, separate kitchen, 2 balconies to the front, 2 enclosed terraces to the rear, and a secure parking space. A nice family home in a complex with lifts throughout. S-03 1324 €135,000



Los Cristianos, Port Royale

sought after complex with swimming pool, sunbathing terraces and UKTV.

S-00 1323

€136,500

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El Mirador Apartment, Los Cristianos Price: €229,950 Bedrooms: 1



La Florida Bungalow Price: €349,950 Bedrooms: 2



San Marino Studio, Los Cristianos Price: €194,950 Bedrooms: n/a



La Tagora Villa, San Eugenio Alto Price: €690,000 Bedrooms: 4



Jardines del Sur Apartment, Los Cristianos Price: €235,000 Bedrooms: 2

The Suites

Price: €158,950

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Price: €196,950

1-VI3-165

Parque Tropical

Villa, Los Cristianos

Price: €2,100,000

Bedrooms: 3

Bedrooms: 1

Windsor Park

Apartment, Torviscas Alto

Bedrooms: 1

Apartment, Los Cristianos



Edif. Moncayo Apartment, Parque de La Reina Price: €179,990 Bedrooms: 3



Ceyla Apartment, Los Cristianos Price: €182,950 Bedrooms: 1



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Los Alamos Townhouse, Los Cristianos Price: €474,950 Bedrooms: 3



Summerland Apartment, Los Cristianos Price: €187,950 Bedrooms: 1



Los Diamantes II Apartment, Los Cristianos Price: €159,950 Bedrooms: 1



Villa Torviscas Alto Price: €595,000 Bedrooms: 4



Los Alamos Penthouse apartment, Los Cristianos Price: €495,000 Bedrooms: 3

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Portonovo Townhouse, Los Cristianos Price: €545,000 Bedrooms: 3



Windsor Park Studio, Torviscas Alto Price: €129,950 Bedrooms: n/a



Villa Chayofa Price: €415,000 Bedrooms: 3



Parque Santiago II Villa, Playa de Las Americas Price: €455,000 Bedrooms: 2



San Marino Apartment, Los Cristianos Price: €224,950 Bedrooms: 1



Island Village Bungalow, San Eugenio Alto Price: €270,000 Bedrooms: 2

Los Halcones

Price: €194,950

1-AP2-160

Apartment, Los Cristianos

Eucaliptus

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Bedrooms: 2

Townhouse, Chayofa



Cristianmar Apartment, Los Cristianos Price: €279,950 Bedrooms: 2



Castle Harbour Apartment, Los Cristianos Price: €224,950 Bedrooms: 2

1-AP2-168

Res.Guaza I

Price: €160,000

Bedrooms: 2

Apartment, Guaza



Fayser Apartment, Los Cristianos Price: €259,950 Bedrooms: 2



La Baranda Apartment, San Eugenio Alto Price: €379,950 Bedrooms: 2



Bellamar II Apartment, Costa Adeje Price: €225,950 Bedrooms: 1



Las Arcadias Apartments, Abama Price: FROM €550,000 Bedrooms: various

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Villa, Amarilla Gol

Price: €460.000

Bedrooms:



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Brand new PROPERTY AUCTION business for Tenerife!

Tenerife Property Auctions, the brainwave of Nick Krotke of Long Term Rental agents **Rentals in Tenerife** will soon be opening for business!

Nick has decided that the time is now right to launch a professional auction company in the Canary Islands. An auction company that will serve both buyers and sellers to the highest standards possible - in essence, an auction company that treats clients as they themselves would like to be treated.

Based in Amarilla Golf's **Clansani Resort**, right beside the first tee and the main lounge of the Resort (absolutely ideal for Auctions), Nick, with Administrator Nikki, are well placed to take their business forward – WATCH THIS SPACE FOR UPDATES!

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Warning of Brexit 'Impasse' drags GBP/EUR down

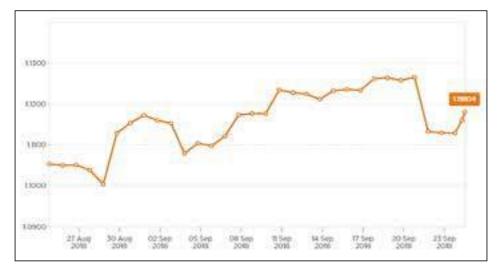
The pound has been on a roller- as with the GBP/EUR rate, coaster ride over recent weeks, with steady gains against the euro and US dollar giving way to heavy losses due to Brexit anxieties.

Overall. exchange rate has remained at €1.11 over the last fortnight. The pairing rose to €1.12, but lost this

the GBP/EUR on a fresh Brexit scare. The situation has been better in the US, with the GBP/USD exchange rate rising from \$1.29 to \$1.31;

the pound hit a temporary high of \$1.32.

Brexit has been in the spotlight over the past couple of weeks, with optimism and pessimism about the UK's exit from the EU causing pound gains and losses against the euro and US dollar. Hopes (and the pound) initially rose when EU Chief Negotiator



Michel Barnier suggested concluding Brexit talks by November. The gloss came off and the pound fell after an EU summit in Salzburg, however, as Theresa May's 'Chequers plan' for Brexit was rejected by EU leaders. The PM cemented the pound's fall from grace when she announced that Brexit talks had hit 'an impasse.'

The euro fell against the pound due to slowing Eurozone inflation and continued caution from the European Central Bank (ECB), before rising after the Salzburg summit.

For US dollar traders, the increasingly acrimonious US-China trading relationship hit the headlines with both nations introducing new tariffs against each other. The US dollar fluctuated against



the pound as economists speculated about the potential damage done to US consumers and businesses.

The next two weeks will have limited poundinfluencing news – the next major UK data will be this Friday's GDP stats. These might boost demand for pound sterling, should they show a forecast-matching acceleration in economic growth levels.

Beyond this, next week's UK PMI figures could also affect the pound – a services sector slowdown might devalue Sterling. The next high-impact Eurozone data will be Friday's inflation rate estimates – these could raise euro demand

if they show a forecastmatching rise. Further ahead, next Monday's Eurozone unemployment rate reading might push the euro higher against the pound if it shows a surprise reduction.

Upcoming US news includes this Wednesday's Federal Reserve interest rate decision - Fed officials might boost the dollar if they hike interest rates from 2% to 2.25%. The US dollar could also rise against the pound on next Friday's jobs market data, which is expected to show a lower unemployment rate.

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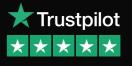
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OCTOBER 18 DOG OF THE MONTH

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ENERGY PERFORMANCE **CERTIFICATES (EPC's) IN SPAIN** OCTOBER 18 UPDATE

It is now five years and four months since the legal requirement was introduced for Energy **Performance Certificates to** be carried out throughout mainland Spain and the Canary Islands. Reviewing the Canarian Government's official register it can be seen that around 195,492 certificates have now been registered. This reveals that 2.233 certificates were carried out in September, a 20% increase on the

number carried out in August but still 15% less than in September last year. The last two months' figures seem to suggest that there has been a significant slowdown in the number of properties being sold or rented long term or put on the market for sale. Alternatively it could be that properties being sold or rented already have their energy certificates (EPC's).

This total of course

groups both residential and commercial properties and those for sale as well as for rent in all of the Islands which together form the Canaries.

For readers unaware of Energy Performance Certificates (EPC's), they were introduced in Spain and its dependencies by Royal Decree on 5th April 2013. This Law requires that, from 1st June 2013. an EPC must be obtained by the owner whenever a domestic or commercial property is Built, Sold or Rented.

Selling your property

From 1st June 2013 property owners are required by law to present an Energy Performance Certificate when a property is placed on the market and prior to any advertising. When the property is sold, the Notary will need to see the EPC, termed the Certificado de Eficiencia Energética in Spain.



Renting your property

Either you or your agent, must obtain an EPC. An agent will not be legally

to offer or allowed advertise your property for long term letting without one. Where a property has already been let prior to 1st June 2013. no EPC is required until one tenant leaves and the property is offered for long term rental again. If your property was built after 2007 you should already have an EPC provided by the seller. If you only rent your property out on a short term basis, for less than 4 months of each year, you may not need to have an EPC. If you are the tenant your landlord or

the letting agent should be able to show you the EPC for your property.

The EPC contains:

about a Information property's energy use and typical energy costs, and ecommendations as to how you may be able to reduce energy use and save money.

An EPC allocates an Energy Efficiency Rating, ranging from 'A' (most efficient) to 'G' (least efficient). The Certificate, reaistered with the Canarian Government is valid for 10 years.

How to arrange an EPC:

If you are selling or renting out property, you will need to engage an Accredited Assessor, who will visit your property to inspect and then produce and register your properties Energy Performance Certificate.

If you have any questions, or wish for to arrange Philip Wright, me. to carry out your energy Performance Certificate please call me on 667 757 323.



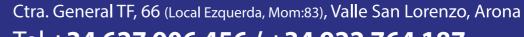
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The secret life of fungi: Ten fascinating facts Bv Helen Briggs, BBC News



They're all around us, in the soil, our bodies and the air, but are often too small to be seen with the naked eye.

They provide medicines and food but also wreak havoc by causing plant and animal diseases. According to the first big assessment of the state of the world's fungi, the fungal kingdom is vital to life on Earth. Yet, more than 90% of the estimated 3.8 million fungi in the world are currently unknown to science. "It's such an interesting set of organisms and we really know so little about them," says Prof Kathy Willis, director of science at the Royal Botanic Gardens, Kew, which led the report. "They're really weird organisms with the most bizarre life cycle. And yet when you understand their role in the Earth's ecosystem, you realise that they underpin life on Earth."

Many people are with edible familiar mushrooms or the mould behind penicillin. But fungi have a range of vital roles, from helping plants draw water and nutrients from the soil to medicines that can lower blood cholesterol or enable organ transplants. Fungi also hold promise for breaking down plastics and generating new types of biofuels. But they have a darker side: devastating trees, crops and other plants across the world, and wiping out animals such as amphibians.

Jekyll and Hyde

Dr Ester Gaya, who leads a research project at Kew exploring the diversity and evolution of the world's fungi, says fungi are a bit like Dr Jekyll



years ago

cheese

fungus

7. 216

hallucinogenic

bioethanol 9. Products

as

6. Plastic

5. At least 350 species

are consumed as foods

including truffles, which

can sell for thousands

of dollars apiece, quorn,

and those in marmite and

synthetic rubber and lego

are made using itaconic

acid derived from a

fungi are thought to be

8. Fungi are being used

to turn crop waste into

from fungi can be used

polystyrene foam, leather

10. DNA studies show

and building materials

replacements for

car

species

parts,

of

made

and Mr Hyde. "They can as long ago as 9,000 be good and also bad at the same time," she says. "The same fungus, it can be seen as a detrimental thing - it can be bad but also can have a lot of potential and have a lot of solutions."

The report sheds light on a number of gaps in our knowledge of a group of organisms that may hold the answers to



food security. The fungal kingdom contains some of the most damaging crop pathogens. But fungi also recycle nutrients and play a role in the regulation of carbon dioxide levels. "We ignore fungi at our peril," says Prof Willis. "This is a kingdom we have to start to take seriously, especially with climate change and all the other challenges that we're being faced with."

Fascinating facts about fungi

1. Fungi are in a kingdom of their own but are closer to animals than plants

2. They have chemicals in their cell walls shared with lobsters and crabs 3. A fungus has been discovered capable of breaking down plastics in weeks rather than years 4. There is evidence to suggest that yeasts - a

type of fungus - were being used to produce

HOW CAN YOU GET ENOUGH IRON FROM **YOUR DIET?**

> Do you often feel tired, short of breath or can you feel you heart beating away inside your chest? Have your friends commented that you look unusually pale?

If so, you may have irondeficiency anaemia, the world's most common nutritional disorder.

In the UK, it is particularly common among young women. An analysis by the government's Scientific Advisory Committee on Nutrition (SACN) on iron and health in 2011 indicated 21% of women aged between 19 and 34 had below recommended levels of ferritin (how iron is stored in the body).

I recently suggested to a friend with these symptoms that she



By Dr Michael Mosley,

Frust Me I'm a Doctor

might want to get herself checked out by her GP. A blood test revealed she was so anaemic it was surprising she could still walk upstairs. A few iron tablets sorted her out. It's worth adding that you should talk to your GP if you're considering

taking them - you might not need them and your symptoms could be caused by something else.

> Where can you get your iron from?

Our bodies can't produce iron, so you have to get it in your diet -

Fungi, such as this rust pest, can cause widespread damage

Hundreds of species are collected and eaten as food, with the global market for edible mushrooms worth £32.5bn a year



• 2,000 More than new fungi are discovered each year, from a variety of sources, including a human fingernail!

that there are thousands

of different fungi in a

single sample of soil, many

of which are unknown and

hidden - so-called "dark

The report, State of the

World's Fungi, involved

over 100 scientists from

18 countries. It found:

taxa"

Only 56 types of fungi have been evaluated for the IUCN Red List, compared with more than 25,000 plants and 68,000 animals

types of fungi in the UK, some of which could be on the edge of extinction. Citizen scientists are helping to identify fungi across the country, adding to a database of more than 1,000 new records. Dr Brian Douglas of The Lost and Found Fungi Project says fungi are as beautiful as orchids and just as important to protect. "I think we need to teach people, invite people in to admiring fungi." Colleague Dr Oliver Ellingham adds. "Fungi is a whole another kingdom equal if not greater than in diversity than both the plants and animals."

At the last count, there

were at least 15,000





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boiling reduced it even

further. That's because, like

oranges, cabbage is rich

whether through foods that naturally contain it or those that have been fortified with iron, such as white bread and breakfast cereal. The problem is that not all of that iron is in a form you can actually absorb.

How to get the most iron from your food

Trust Me I'm a Doctor asked nutrition scientist Prof Paul Sharp, from King's College there are good sources of iron in dark-green leafy vegetables, such as kale and spinach, and pulses, such as peas and lentils. The problem is you don't absorb as much iron from plant sources as you do from red meat. Then, there is the iron you can get from fortified bread and breakfast cereals, though again it is not always in a

very absorbable form. To demonstrate this, a neat party trick is to grind

London, to find the foods you should be eating to boost iron levels naturally. Red meat is particularly rich in the sort of iron bodies find easy to absorb but these days many people are either cutting back on their red-meat consumption or cutting it out altogether. And

up the cereal, add some warm water and you can actually use a magnet to draw the iron filings out of the mush.

Wait for your coffee...

How you prepare your food and what you drink with it can also change



Your hand gestures can help make you more charismati

Research into public speakers suggests hand gestures can powerfully change the way you are perceived. David Robson explains.

Next time you watch a TED talk or a political speech, take a moment to look closely at the speaker's hand movements. Is the motion slow or energetic? Is it subtle or expansive? And how are the hands mostly moving - vertically or horizontally?

It is well known that non-verbal cues can have more of an influence on the way that a message is received than the actual words spoken. As BBC Capital recently explored, a deeper voice increases perceptions of authority, for instance – and this even appears to influence a CEO's earnings and how long they

that iron less soluble. So, if a fortified cereal is your breakfast of choice, then

how much iron you

absorb. To demonstrate

this, Prof Sharp carried

out some experiments to

mimic human digestion.

The tests mimicked the

effect of the enzymes

involved in digesting food

and the chemical reaction

that occurs in human gut

cells to show how much

Take the test: Could

eating more iron stop

you feeling tired?

Prof Sharp showed that if

you drink orange juice with

your fortified breakfast

cereal you absorb much

more iron than when

eating the cereal on its

own - because orange

juice contains vitamin C,

which makes it easier to

absorb iron from food.

But, disappointingly, if

you drink coffee with your

morning bowl of cereal,

then that will mean you

absorb significantly less

to Prof Sharp, it's because

coffee is full of chemicals

called polyphenols that are

very efficient at binding

to the iron and making

Why? Well, according

iron.

iron would be absorbed.



having a small glass of orange juice or an orange will help increase your iron uptake. You might also want to consider postponing your morning coffee until at least 30 minutes after you've eaten. But what if you prefer getting your iron from more natural sources? Raw cabbage is a good source of available iron but we found that steaming it lessened the amount

stay with a company.

of available iron while

Your hand gestures can even change people's perceptions of your physical height – making you appear a few inches taller or shorter

Now a series of recent from Markus Koppensteiner at the University of Vienna has examined the way that people talk with their hands - with remarkable results. Even when all other factors have been taken into account, your gestures signal elements your personality extraversion and They can even change people's of your physical height – making you appear a few inches taller or shorter.

findings would seem to recall the famous research on "power poses" - the strategy, for instance, of standing, like Superwoman, with your hands on your hips and your feet planted wide apart. These small gestures of confidence are thought to feedback into the brain, leading people to feel more assertive before public speaking. In the words of the Harvard University professor, Amy Cuddy, who conducted many of these studies, "you fake it until you make it".

in vitamin C - and when you boil it, the vitamin C is released into the cooking water. So, if you want to get the maximum nutrients from your cabbage, eat it raw (an acquired taste) or steam it. The same is true of other veggies that contain both iron and vitamin C, such as kale, broccoli, cauliflower and watercress.

But, strangely enough, spinach is completely different. We found that

> Cuddy's research had come under criticism, with some serious doubts over the reliability of the finding, but recent that research shows power poses do have a robust effect on people's self-perceptions. There are some important differences with the new research, however. poses Power are designed to primarily be performed in private

before a meeting

and they are largely

static positions rather

than fluid movements.

Koppensteiner's research.

in contrast, examines the

motion of the speakers'

hands as they talk and the

ways that this influences

would take real videos of

politicians' speeches, and

then transformed them

into animated stick figures

so that confounding

factors – like their facial

expressions – would no

longer be visible. You can

see one example in the

when we boiled the spinach, it actually released 55% more "bioavailable" iron than when eaten raw. Prof Sharp says: "Spinach has compounds, called oxalates, and they basically trap the iron. "When we cook spinach, the oxalate is released into the cooking water, and therefore the iron that remains will be more available for absorption.'

Finally, what about the bread?

We found the best bread for delivering iron was sourdough bread. That's because wheat contains a chemical called phytic acid that slows down iron absorption by the body. When sourdough bread is made, the fermentation process breaks down the phytic acid so the iron that remains is more available for absorption.

video below:

Participants were then asked to rate the silent, animated movies for specific personality traits.

Although some traits, such as conscientiousness. appeared to be hard to discern from the hand gestures, others clearly were visible. Extraversion, for instance, appeared to be linked more to hand movements overall, punctuated with



only brief periods of stillness.

Extraversion appeared to be linked more hand movements overall. punctuated with only brief periods of stillness Perceptions of authority, meanwhile. appeared to come from the scale of vertical movements whether your hand sweeps from the level of the lectern, say, to shoulder height. People who regularly make these kinds of expansive gestures tend to be rated as being less agreeable,

studies hand important of like dominance. perceptions

Koppensteiner's others' perceptions. In a typical study, he



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but more dominant. "It is a very consistent result, across many papers of mine," Koppensteiner says. In one particularly striking article from 2015. Koppensteiner found that these personality ratings, based solely on the silent animations of stick men, could predict the amount of applause the politicians actually received in the real-life speeches that the animations had been drawn from.

There was a catch, however, since those rating also predicted whether the politicians were heckled suggesting that the

gestures of dominance can be perceived as positive or negative depending on the context. Perhaps, in the wrong circumstances, gestures of dominance can also be seen as arrogant. aggressive, or overbearing.

Tall stories

Besides the altering perceptions dominance. the expansive vertical hand movements also altered estimates of the speaker's physical height. "People were mostly impressed by the real height of the stick figures, but if they moved their arms up and down vigorously, and with lots of expansive arm movements, you seem to be judged as

being taller," he says. The exact psychological mechanism is not clear. Since previous research had shown that taller people are naturally considered to be better leaders, it's possible that the movements create a kind of visual illusion to increase your perceived height, and this then contributes to perceptions of greater dominance. But

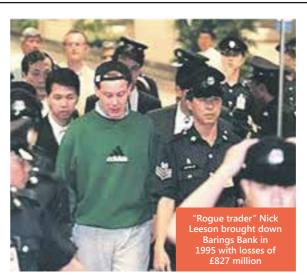
it could also work in the opposite direction: the increased dominance leads to the altered perceptions of height. "We know that if people are in highstatus positions, they are seen as being taller," Koppensteiner says. As he points out, people often overestimate Tom Cruise's height, and although that could be due to clever camera work, it could also come from the way he projects his confidence.

The most successful TED talk videos contain almost twice as many hand gestures

Koppensteiner's results would seem to support the conclusions of less formal studies. The author and body language trainer Vanessa Van Edwards, for instance, has analysed hundreds of TED talks to understand why some

talks go viral while others sink with very little interest even when they deal with broadly similar topics conveying equally enticing messages. She found that the most successful videos contained almost twice as many hand gestures (465 compared to 272). And in line with Koppensteiner's research, the number of expansive gestures also predicted viewers' ratings of the speakers' charisma and competence.

It's worth emphasising that Koppensteiner hasn't yet tested whether people can mimic these expansive gestures to change the ways they are perceived. Even so, he suspects that many people are putting on something of a deliberate performance, although that may be easier for some personality types than others. "You can produce certain behaviours and certain outcomes and impressions in people, but there may limits," he says. public that Given speaking is consistently rated our biggest phobia, any small tip to improve the experience could offer a small confidence boost that will surely be welcomed by many people. Let your hands do the talking, and you might just find that the words take care of themselves.



good resources (time or money) after bad, hoping for things to improve when there's no good reason to believe they will.

In other words. people are loath to cut their losses. We are much more likely to continue to senselessly plough time or money into a project that isn't working out, in the hope that it will get better, than take a hit and walk away. What drives this is optimism (that, against the odds, the situation will improve) and an aversion to failure. Even animals can show a sunk-cost bias. One recent University of Minnesota study found mice and rats were just as likely as humans to fall foul of lab experiments involving delays and rewards. In each case, the more time invested waiting for their 'prizes' (for the rodents, flavoured pellets, for the humans, funny videos) the less likely they were to quit the pursuit before the delay ended. According to some researchers, this pattern may suggest some evolutionary reason for this economically irrational flaw.

'A winning hand'

At work, the consequences of desperately hanging on to irrecoverable costs can be catastrophic. For smaller firms, this could mean, for instance, putting off firing a worker you have spent months training, even though it was clear from the outset they were never going to cut it. But this same spirit

pushes people towards totally illogical huge investments. Thinking only in terms of future possible gains means they fail to factor in unrecoverable funds already spent. It's easy to see why. After you've invested £10 million (\$13m) in a project, which hasn't delivered, the case for throwing in a further £5 million is far easier to justify if you only consider returns on £5 million rather than £15 million.

but because the new arrivals carry none of the political baggage (and the associated reluctance to cut losses and move on).

Like a gambler 'chasing losses' at a poker table, people stuck in the sunk cost trap will pretend that they have a winning hand. Nick Leeson, the infamous 'Rogue Trader' who caused the collapse of Barings Bank in 1995, followed similar reasoning in trying to recover his position from a series of disastrous early trades.

Political overspend

Making continuous foolish decisions driven by sunk-cost analyses will eventually lead firms to haemorrhage money or market share and consequently grind to a halt. By contrast, there are fewer checks and balances around political decisionmaking. It certainly



Former First Lady Nancy Reag part of the Reagan ad

But in reality, of course, you also don't want to look stupid by abandoning it. In his book Thinking, Fast and Slow, Nobel Daniel laureate Kahneman hypotheses that 'sunk cost' thinking often explains why firms turn to new management, or hire consultants, at this stage of a project's decline. Not. he believes, because they are necessarily more competent than the original managers

that doesn't help around the world, political U-turns are viewed as inherently weak further incentivising politicians to persist with costly decisions.

Making continuous foolish decisions driven by sunk-cost analyses will eventually lead firms to haemorrhage money

Many examples bear out this trend on a global level. Public

The trick to learning when to cut your losses

By Madeline Grant, Editorial Manager, Institute of Economic Affairs

Why would a gambler keep playing, even after losing a lot of money? Economists call it the sunk cost fallacy, a phenomenon which drives us to make bad decisions.

You've popped down the shops to pick up some milk. Halfway there you remember that this particular shop is actually closed on Sunday afternoons. And as far as you know, there are no others open nearby. Still, you've already spent 10 minutes walking in that direction, so you might as well at least finish your journey, right? Unless you were already desperate to stretch your legs, this is a transparently stupid way of thinking. Yet, bizarrely,

this illogical cognitive pattern is widespread in decision-making; often, involving choices with far higher stakes.

This is the logic that says 'I've sunk a lot of money into my old car. I can't just scrap it now. I really should replace that faulty gearbox

A gambler might call it chasing your losses. The British saying - 'don't throw good money after bad' - captures a similar

call it the sunk cost fallacy, and it's ubiquitous. We all do it. Ever gone to the cinema and stayed to the end of a film you actually loathed 10 minutes in or watched yet another season of what was once your favourite TV show? This is the logic that says "I've sunk a lot of money into my old car. I can't just scrap it now. I really should replace that faulty gearbox". (See also: those who stay in bad relationships for several additional years because they don't want their time together to have been 'all for nothing'). What links these

Economists

sentiment.

the examples is phenomenon of continuing to throw

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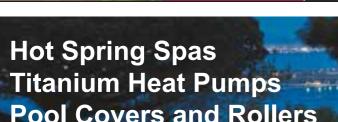
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infrastructure projects notorious for are running over budget -Britain's proposed 'High Speed Rail 2' project - on course to overspend by £50 billion (\$65bn) and counting, for instance. Japan, too, has a costly addiction to infrastructure spending. This is part of the reason the country has been saddled with the highest level of national debt in the world. Many of these projects have offered very little fiscal stimulus, and there are numerous 'bridges to nowhere', both literal and metaphorical.

In the US, the "war on drugs" policy increased the number of people

behind bars, creating the most extensive prison infrastructure in the world. Yet despite the wealth of evidence that

this pervasive system. The sunk cost trap drives bad decisions in the billions and trillions, but The sunk cost fallacy, it also impacts personal

Fighting the fallacy

then, has huge



focusing on supply has done little to curtail drug abuse (and caused a host of terrible side effects) lawmakers would now struggle to dismantle finances – individuals waste money needlessly pouring their savings, for instance, into repairing a property that gains no value.

significance on a micro and macroeconomic level – for personal and political decision-making around the world. Yet a greater awareness of

this illogical thought process may help us avoid falling into these traps - and to hold business leaders and politicians to account when they do.

So, how can we avoid the pitfalls?

"We are all susceptible to these biases", says Dr Jim Everett, a social psychologist and researcher at Leiden University. "But often, we can partially offset them by taking a step back and thinking through the alternatives." When weighing up whether to persist with a course of action, he says, always ask yourself: 'What would I gain or lose if I stuck with this option, and what would I gain or lose if I switched?'

If in doubt, Everett recommends reflecting on the entire chain of decisions that has led to where you are now, and considering the counterfactuals in other words, what's true and not true, a reality check. "If presented with the same choice again, would I make the same decision? If not why not?"

So, it's a simple with global idea, ramifications. And ultimately, it all goes back to the first lesson of gambling. Any good poker player knows when to fold.

By José Luis Peñarredonda 5 F

Productivity hacks promise a better, less stressful life. Why do they deliver the exact opposite to many people?

People are obsessed with time management. Every single person I have discussed this subject with had a strong opinion. There were fierce debates between those who say nothing works, those who swear by their low-tech Moleskines, and those who cannot live without their apps.

The stories always start in a hopeful tone, but often end on a sour note. Charlotte Bordewey, entrepreneur in an Herefordshire, UK, has tried all sorts of apps, books, and techniques and wasted hours later, she still feels like time is melting between her hands. "I never seem to be organised enough to set myself tasks and actually complete them," she despairs.

Whatever you start doing, it works for a while, and then it stops working - Ana **Cecilia Calle**

student in Austin, Texas, started to keep track of so many tasks she thought her mind would not be able to cope. Time-management tools offered "this promise that you would gain certain control over your life", she says. "But whatever you start doing, it works for a while, and then it stops working."

When this happens, people most trv another app or another technique. There are out there, hundreds from straightforward todo lists to complicated services with dozens of features. It is its own genre of internet selfhelp, with countless blogs and videos about it. Most universities in the US and the UK offer time some form of timemanagement training.

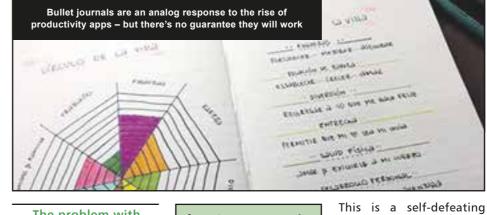
Still, searching for a technique that works leaves many people frustrated, anxious and guilty - the opposite the 'stress-free of

productivity' that time management is supposed to achieve.

The available evidence suggests these tools and strategies work for some people in some settings, but not for others. "The link between time management and well-being exhibits much variability," write researchers Brad Aeon, from Concordia University in Montreal, and Herman Agurnis, from George Washington University, in a research paper. What makes so many people frustrated with time management? And, is there a better way of dealing with time?

It seemed like a logical solution, as she felt overwhelmed with her reading, teaching, lectures, and grant applications. There, she learned how to use many time-management tools to cope with her multiple commitments. But as she tried one after the other and failed, there was something that kept upsetting her. "We always ask ourselves if we are not as productive as we can be, but we never wonder if we are doing more than we could," she says.

Pursuing productivity



The problem with productivity

After Calle missed an important dissertation deadline, she started to go to time-management classes in her university. for its own sake is the reason why many people get frustrated with timemanagement tools

She has a point. Pursuing they can't keep increasing



When many people increase their productivity, they add more tasks to their workload and end up where they started

productivity for its own sake is counterproductive. Aeon claims that this self-imposed pressure is the reason why many people get frustrated with timemanagement tools. Most of them "have been written with this unstated ideology that you have to outperform yourself all the time", he says.

strategy, Aeon says.

Most people feel able

to complete more tasks

when they start using

these tools, but they

don't bear in mind that

their productivity forever, and they commit to more and more. In a few weeks, they are more productive but still frustrated. "The real problem is that they are overworked, [it's] not a time-management problem."

Another consequence of uncritical productivity is that it often makes people lose track of their real motivations. According to Christine Carter, senior fellow at the UC Berkeley's Greater Good Science Centre, this is a primary reason why these tools do not work for many people. Most of them rely on willpower to succeed - they are often written like a large list of don'ts - but "you are not really motivated by willpower as much as by your emotion." "Most people want to feel loved more than they want to feel productive, and social media is very good at promising make you feel good," she says. "You might want to check out how many likes you got

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in a post – that makes these tools are made by you feel loved." a very particular group

Balancing act

Why, then, is there an expectation to do more and more? Back when more people worked in factories, labourers did not have to deal with time management, says Aeon. "At the assembly line, time was managed for you."

office But most today workers have considerable freedom to organise their time, and with it comes a lot of pressure. "Freedom comes with a responsibility: you have to think a lot more about how you manage your time," Aeon says. Many professionals have to juggle multiple projects, as well as the demands of family and social life. It's easy to drop the ball, "and if you screw up, you are the only person to blame." So, people feel unproductive, pick up a tool, use it successfully for a while, pile on more work, and feel unproductive again. What does it take to break that cycle?

One size does not fit all

Even when people have their priorities clear, finding the right timemanagement tool is tricky. These tools assume a lot of things about the environment where they are used and the individual personalities of people who use them.

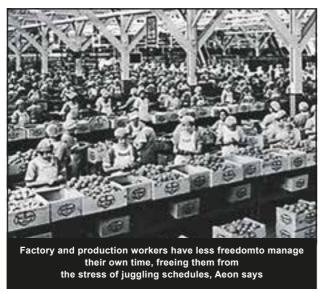
Some people are more conscious about time than others: they have a better awareness of how much of it they will spend on a particular task. Others are very prone to be optimistic when 'budgeting' it - a common pitfall when managing time, called 'the planning fallacy'. Some prefer to do one thing at a time, while others feel comfortable multi-tasking. Also, the norms and expectations about time vary a lot between workplaces and cultures.

Many productivity tools are made by a very particular group of people: software developers

The thing is, many of

a very particular group of people: software developers. "We always want to solve a problem we have ourselves. And the most recurrent one is the daily mess we have in our own desk," explains Hernán Aracena, a Venezuelan entrepreneur who created Effortless, a to-do list app and timer.

Unsurprisingly, tech workers are among these tools' biggest enthusiasts. One of the most recent books on the issue, Pick Three, was written entrepreneur and by investor Randi Zuckerberg (Mark's sister), creator of Facebook Live, Francesco Cirillo, the inventor of the famous Pomodoro Technique, the idea of organising your day in 25-minute bursts. is a veteran software industry consultant. The 43Folders technique creator, Merlin Mann,



has given conferences for employees of Apple, Google or Adobe, among other technology giants.

Indeed. Aracena created Effortless after becoming frustrated with the many apps he used for managing his work. "I began to guit tools one at a time", he says. After successfully scaling back to a pen and a notebook, he missed having a timer to know how much time he had left to finish a task. His app mixes these two features, and nothing more: "I did not want a Swiss army", he says.

Many techniques evolved as a particular solution for a specific problem someone else had – someone else who most likely does not work or think like you Many of the most popular apps and techniques evolved this way, as a particular solution for a specific problem someone else had – someone else who most likely does not work or think like you. Hence, it makes no sense to feel sorry for being unable to take advantage of them: it would be like feeling bad because someone else's shoes do not fit in your feet.

All this sounds fine people when work on their own. But in corporate settings, where people's routines and deliverables are connected, it gets more complicated. Sometimes companies buy expensive software suites with many features, but people have a hard time learning how to use them, says Eduardo Álvarez, the founder and CEO of Workep, a project management software aimed at companies.

These tools often do

not fit their user's work

style, and since they are

mandatory and essential

for coordinating tasks

between team members,

they become a nuisance.

"Flexibility is important in

these tools. You have to

offer each team member

a way to see their work

comfortably," he says.

But flexibility is also

important in another

 even if you run a productivity software company. "Sometimes I saw a lot of expired tasks in my own inbox," he confesses.
 How can it be After

sense: people will not

always get everything

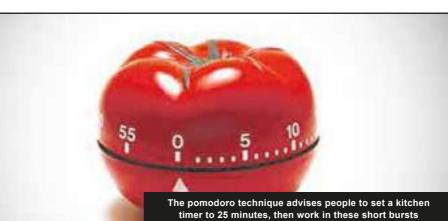
done, and that is OK

solved? Álvarez believes technology can help. Workep will soon launch an AI 'coach' that will remind users of their unfinished tasks. It will check their calendars and warn them if they do not seem to have enough time to complete their to-do list. "First it teaches you how to organise your time, and then it helps you to do it," he says.

But others beg to differ. Aracena's main advice is surprisingly lowtech: "start without an app and try to understand what is important to you".

'Take control of your life'

You are going to die – and this is a crucial fact for time management that is very often neglected. "Cemeteries used to be downtown. but now most of them are pushed out of sight, so we don't have to think about death," says Aeon. "In modern society, there are not many reminders of our mortality, of the fact that we have to take charge of our lives and be



happy for whatever time is left."

Cemeteries have been pushed out of sight because people no longer want to think about death,

Aeon argues - he says being mindful of mortality can help productivity

You are going to die – and this is a crucial fact for time management that is very often neglected

After taking seriously the fact that he was going to die, Aeon decided to break with other people's expectations and create his own rules. He wakes up at 9am after a nine-hour sleep, and only works for four hours a day. His e-mail signature warns that he only checks his inbox on weekdays at 1pm. He goes to the gym and reads every day - something that allowed him to get valuable insights for his research.

He actually uses a lot of tools: to-do lists, calendars and timers. But this is not what he means. Instead of using them to cramp your life with work, he says they "should allow you to take control of your life, and then structure your work around it" – not the other way around.

'Take control of your life' can sound like heavy advice, and it is: "Do I want this job? Do I leave my spouse? Do I want kids? They all are timemanagement questions." In a TEDx talk, Aeon lamented that this field is "philosophically empty" because almost no-one considered these things when managing their time. "People would rather not think about it because it is difficult," he says.

No holy grail

Life's big questions aside, there are some early steps anyone can make. First, bear in mind that productivity is not an endless race, just a tool with limits. Second, experiment often, as finding an approach that fits your personality and habits can be hard. Many people who despise timemanagement tools "realise that being systematic allows them to deal better with nuisances and be creative"; those who ruthlessly live by their schedules "also should see what life is like without calendars, take a vacation [from] them", Aeon says.

The flashy videos and optimistic blog posts of productivity tools promise an easy way to get things done. But each person who starts using them embarks on a journey that is more difficult than it appears to be. Calle ended up using a spreadsheet; she still hates productivity apps. Bordewey realised that the five-second rule works for her: she just takes a deep breath, counts from one to five, and starts working on whatever annoying task she has to do. None of them found a holy grail yet, and it is unlikely that there is any.

Still, there is one thing we all can do to have a healthier relationship with work: don't be too hard on yourself. If the reasons above don't convince you, try this one: selfcriticism is terrible for your productivity. Carter says it triggers a stress response, and the part of your brain that you need for time management will go offline.

Compassion is way better than selfjudgement, she says. "We are all in this together".



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The Deposit Protection amount has been reduced from £85,000 which was the previous compensation limit. This means that if a bank or building society cannot meet its obligations and subsequently fails, or becomes insolvent, the maximum compensation you will receive will be £75,000 or £150,000 for a joint account (husband and wife).

What about growth on your savings?

R eturns are not good, interest rates are hardly inflationbeating and your hard-earned cash is not really being put to work for you. In fact, the average savings account is paying less than 1% per year and some have even reduced to 0.2% or even 0.1%! So how does this look in reality? Consider this: £20,000 in an average savings account with a gross interest rate of 1% will pay: £20,000 at 1% pa, equalling £200 each year before tax.

What is the alternative? -A Spanish Tax Compliant Bond

Setting up a Spanish tax compliant bond is no more difficult than setting up a bank account, and, once you have invested, you have easy access to your money: regular, or one-off withdrawals, to suit your needs.

The returns over the last few years have been:

2012	2013	2014	2015	2016
8.0%	7.6%	7.5%	10.3%	5.8%

The growth on a Spanish Tax Compliant Bond is **free of tax** until a withdrawal is made -even then only the **growth** is subject to tax.

Any tax due is paid directly to the Hacienda and no Modelo 720 declaration is required for holders of this kind of Bond. The Bond can also be held jointly so there should be no liability to Succession Tax on the first death.

The Bond is backed by an AA-rated financial institution

which is subject to a strict legal and regulatory environment, to European Law, all applicable European directives and regulations and to meet European solvency margins. Under EU law, assets are to be used to repay policyholders should the company be wound up.

The growth on a Spanish Tax Compliant Bond is free of tax until a withdrawal is made -even then only the growth is subject to tax.

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Sebastian & St James International Financial Advisers Limited: advice based on integrity, trust and experience.

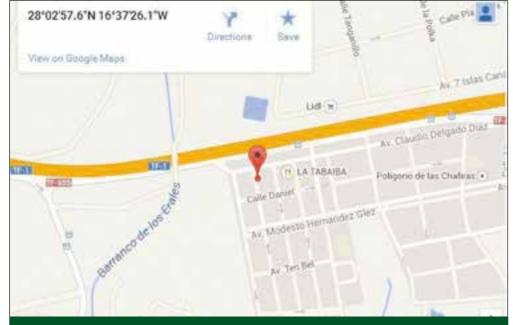
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You may just wish to call to make sure we are in, in which case call us on 922 703 725 (Office), 627 230 360 (Carol), or 609 714 276 (George).

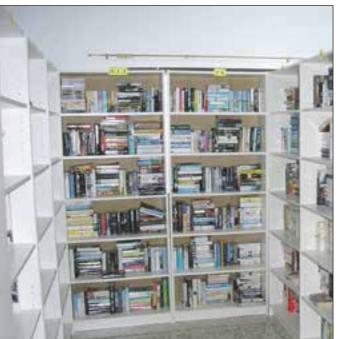


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A very warm welcome to Las Chafiras Bookshopf

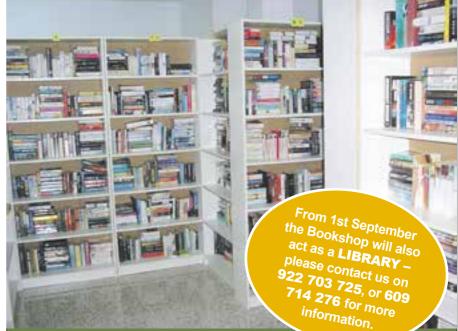
Established around three years ago, our goal was to offer our customers a wide selection of books at a great price. Being an avid reader myself, I am always on the lookout for more books written by my favourte authors (and, of course, authoresses!). On my rounds with The TPG I rake through boxes and shelves, none of which are in any kind of order. I also visit the excellent, 'proper' bookshops in Los Cristianos and Puerto Color, where I have much more success, but am always surprised by how much people have to pay there. Hence our Bookshop was born! We now have around 10,000 books, all ordered by author or 'genre' (Westems, Sci-Fi, True Crime, War, Children's Books and so on)

We have decided to price books at €3.00 each, but if you buy two, you get a third one free (that is, three books for just €5.00!). If you have access to the internet, but can't get in to see us, we will be happy to deliver to you for a small sum. We have tried to make our new site as 'userfriendly' as possible, and hope you find this so. If not, please don't heatate to let us know how we can improve things for you

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+34 670 63 60 04

2nd Home Tenerife

Ref: VKT3MGR4D 628

Palm Mar, Apartment

A beautiful house with

two bedrooms, several

sunny terraces, quiet in

Palm-mar, in a beautiful

complex with swimming

2nd Home Tenerife

VKT2RP214AC

608 469

pools

Ref:

opportunity!

🕥 Calle Colón, 1st Floor, local 218, Puerto Colón, 38660 Adeje 、

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€poa

.Unique

Long Term Rentals

€1,999 - €1,000 p/m

El Duque, Terrazas del Duque I

€poa Spacious apartment for rent in El Duque area, just 10 min from the famous El Duque beach. The apartment offers two spacious bedrooms with a king size bed, two bathrooms (one with a bath, one with a shower), fully equipped separate kitchen, living area with the access to a large private terrace with a partial sea view. The res... For full information see website or contact:

2nd Home Tenerife Ref: VKT2TDDE21 628 608 469

Palm Mar, Penthouse

€poa Beautiful 2 bedroom/2 bathroom apartment with front terrace and 628 608 469 Los Cristianos, Townhouse €poa Spacious four bedroom

townhouse in Los

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large roof terrace overlooking the village and coastline of Palm-Mar. very special property! 2nd Home Tenerife VKT2RP213AC Ref: 628 608 469

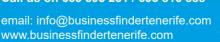
La Caleta, Magnolia **Golf Resort**

€poa You will find this apartment with garden view and lots of sun in the tranquil yet atractive Magnolia Golf Resort in Costa Adeje. On the ground floor there is the kitchen connected with a living room and dining area, from here you have a direct access to the large and sunny terrace. Three bedrooms and two bathrooms. This apartment is very nicely furnished... For full information see website or contact:

Cristianos. With private garden terrace front and back of the property. On a well maintained complex. Private and has locked gates. This property also has a private garage. There are 2 beautiful pools. One large one for swimming and a smaller one perfect for children, the pools are lit up beautifu... For full information see website or contact: Vym Canarias Ref: **VR1210**

922 787210 / 635 881888

Finding businesses for people like you!



Townhouse offers beautiful views of the coast and the mountains. Spacious living room, open kitchen, - 3 bedrooms, 2 bathrooms, 2 large terraces with garden, swimming pool and barbecue area. Individual underground garage for 2 cars. Panoramic views to the... For full information see website or contact: Vym Canarias Ref: VR3217 922 787210 / 635 881888

Tenerife

Chayofa, Townhouse

Townhouse located in a

quiet and green village

Chayofa, just 5 minutes

from Los Cristianos.

€роа

visit us herev

El Duque, Habitats del Duque €poa

Spacious villa with private pool for rent in the very center of El Duque and next to the luxury Plaza del Duque shopping centre. The villa offers 5 spacious bedrooms, 3 fitted modern bathrooms and one guest bathroom, a modern and fully equipped kitchen, big lounge, downstairs there is an extra lounge, winter garden, terrace, sun roof terrace, private pool... For full information see website or contact:

2nd Home Tenerife Ref: VLTHAB28 628 608 469

Business Finder

Business Sales Call us on 653 593 231 / 693 816 888





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will be in the region of \in 1,500 - \in 5,000, and that properties will be situated anywhere from

If YOUR property has a unique (or WOW!) factor, lovely views, swimming pool, or additional land space, please call us now - we have clients waiting to move!

Golf del Sur, Res. San Blas





Selection of luxurious, 3 bed, 3 bath (1 en suite) luxurious villas (furnished and unfurnished), with garden and garage, air-con throughout, pools on complex. Prices from €1,120 (unfurnished) and €1,500 (furnished). Various others at prices in between

> Tel: 0034 606 284 883 info@rentalsintenerife.com

58

Guia de Isora, Villa €1,600

A very special property, for a very special client! This finca was modified for a golf fanatic, comes with its own driving range and putting green. 2 bedrooms en suite and a separate toilet, there is a possibility for a 3rd bedroom/office/study room, car parking for 5-6 cars, outside hot tub, and absolute stunning views to La Gomera. Plenty of outside spa... For full information see website or contact:

€1,200 Great townhouse in the complex Paraíso del Palmar. Comprising two large bedrooms, two bathrooms, a verv spacious living room, kitchen, terrace, solarium and garage space. Prestigious residential complex that has several swimming pools, and is situated a walking distance from commercial area of Palmar and promenade. The price does not inclu... For full information see website or contact:

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Rentals in Tenerife Ref: 2058 606 284883

Roque del Conde, Linked House

€1,550 Lovely property, ideal for retired couples. High furniture. quality 2 bedrooms, 2 bathrooms, spacious built-in wardrobes, garage for 2 cars, balcony and a garden, pool in complex. High speed internet included in the rental price. Stunning views of the ocean. Deffinitely worth a visit!

Rentals in Tenerife Ref: 2059 606 284883

Golf del Sur, San Blas Village

€1,360 San Blas Residencia. A truly lovely complex. Newly built, and furnished to the highest standard. These are available FURNISHED or UN-FURNISHED. kitchen Separate complete with Bosch appliances... microwave, dishwasher, washing machine, and much more. granite worktops, and kitchen table and chairs. The lounge/diner has modern furniture, with patio doors lead... For full information see website or contact.

Rentals in Tenerife Ref: 3067 606 284883

Vym Canarias Ref: **VR0047** 922 787210 / 635 881888

Costa del Silencio, Penthouse €1,100

Beautiful, recently renewed 2 bedroom apartment in the complex Parque Don José; in Costa del Silencio. Located on the 1st floor. Amazing communal swimming pool! Available

Second floor, 3 bed, 2 bath apartment in complex with lift situated on popular int'l bowling complex. Homes and Away 922 737044 El Galeon, Duplex Penthouse €1,000 Fantastic duplex Penthouse fully furnished and equipped with high standard taste, close to all facilities including schools shopping centres. Has storeroom and swimming pool in the complex. For viewing contact 722 513 133... For full information see website or contact: Home Sweet Home Ref: duplex galleon 634 513 320

Eugenio San Apartment

Direct Call Donna in our Los Cristianos office +34-922 971 781 or Carol on +34-687 906 607 for several months. Tenerifehome.com Ref: R02-0417 922 783066 two Golf del Sur €1,100 space. VR2523 Rocas del Mar bathroom This

Currencies

Alto, €1,000

Spacious apartment in elite complex La Baranda, San Eugenio. Comprising bedrooms, two bathrooms, kitchen and living room leading to a terrace with views over the ocean. The living area is 133m2 on a total plot of 205m2. The apartment comes with a parking Vym Canarias Ref: 922 787210 / 635 881888 €999 - €650 p/m Costa del Silencio, €890 Lovely 1 bedroom, 1 apartment available in March 2019. apartment is furnished to a high

bright penthouse in Playa Paraiso, has two bedrooms, 1 bathroom, living room, terrace with views to the sea and the mountains. The apartment is rented with a garage and the complex has two communal swimming pools. Bills included. Only available until the 1st of December 2017 Vym Canarias Ref: VR3218 922 787210 / 635 881888 Garanana, Penthouse €800 Beautiful, fully furnished and reformed, 2 bed, 1 bathroom attic apartment in quiet location close to amenities. The property has a lounge/dining area, semi-separate kitchen and 2 private terraces which enjoy amazing sea views. Monthly rent 800 + bills, (+ 1 month's rent as standard and has a large terrace with lovely sea views. There is a Las Chafiras | OPENING HOURS: (just behind Pit | Mon – Fri: 1pm – 5. community swimming pool and lifts throughout ALL BOOKS - €3.00 Team Sur and the the complex. All bills **Golf Shop)** / 2 get a 3rd F included and there is Wi-Fi in the apartment. **Tenerife Prime Property**

October 2018 - Issue 168 · The Tenerife Property & Business Guide

Ref: 01 1203 627-230360

Paraiso, Playa Apartment

€800 For rent beautiful and Agency Commission and 1 month's rent as Deposit). Proof of income required. Tenerifehome.com Ref: Tenehome 07-001R 922 783066

Parque de la Reina, Timanfaya II €795

AVAILABLE NOW UNTIL 1 AUGUST 2019. 2 bed 2 ground bath floor apartment located in the popular town of Parque De La Reina just 5 minutes' drive from Los Cristianos. This apartment has a fully fitted independent kitchen, the master bedroom has en suite bathroom, large south facing terrace area and you have a pool on this complex.

Tenerife Island Rentals Ref: ap0177 922 797438

Costa del Silencio

€700 Lovely, part-furnished, 2 bed, 1 bath apartment on well-maintained complex. Available fom 1st October

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Tenerife Island Rentals & Buy Tenerife

59

2018. Homes and Away 922 737044	Playa Paraiso, Apartment €650	bathroom with shower, living room with open kitchen, large terrace with
Costa del Silencio, Apartment €700	Apartment for rent in the residential complex Paraíso del Sur. With fantastic sea views and	views towards Medano and Red rock. No pets. Bills incl. Tenerife Alizes
The apartment may host up to four people thanks	direct access to the promenade and Las	Properties Ref: KV0211 922 738653 / 626 274040
FRINA	Tenerife	€649 - €500 p/m
business & property agent +34 670 63 60 04	V ⁱ sit us here 8, Puerto Colón, 38660 Adeje	Los Menores, Apartment €550 Fully furnished 2 bedroom, 1 bathroom apartment in
tenerifebusinessforsale.co English, Spanish, Dutch, Flo	om & tenerife-property.com emish, German, French, Danish	central location with large lounge/dining area, kitchen and nice terrace.
to the comfortable couch- bed in the living room. With south oriented balcony, grants you a welcoming atmosphere with a lovely. TV in several	Galgas beach. 1 bedroom, American kitchen, bathroom, terrace. The complex has a communal pool and several cafés. 24 Hour Security. Water	Close to amenities. Bills on top. Home Sweet Home Ref: July18-001R 634 513 320
languages available. Little pets friendly apartment! Tenerifehome.com Ref:	and electricity included in the price Vym Canarias Ref:	Playa Paraiso, Studio €550 Studio in great location in
R06-0416 922 783066 Golf del Sur	VR0048 922 787210 / 635 881888	Playa Paraiso for rent! Comprising living space with kitchen, bathroom
€675 Spacious 1 bed apartment in good condition overlooking the pool	Las Chafiras, Apartment €650 Bright, completely refurbished 2 bed	and balcony. Restaurants, bars, cafes, bus stop and HyperDino supermarket nearby.
Available now. Homes and Away 922 737044	apartment in Las Chafiras. 2nd floor no lift. 1 double and 1 single bedrooms,	Vym Canarias Ref: VR0034 922 787210 / 635 881888



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FRINA Tenerife SL

Ref: 1816

Business Section

SALES

OVER €350,000

El Medano, Apartment Block €2.200.000 Investment! Block of 6 apartments in El Medano on the first line of the sea. There is a tourist license and successfully are renting all year. Six two-bedroom apartments with a living room, kitchen, bathroom and terrace with fantastic sea views. Living plot of 68m2, total 96m2. All apartments for sale fully furnished. The price includes two p... For full information see website or contact: Vym Canarias Ref: VS2902C 922 787210 / 635 881888

Las Americas, Freehold Property €1,560,000

Great investment property with prominent address on the most exclusive street in Tenerife South the legendary Golden Mile of Playa de Las Americas. These two commercial premises measuring in total 101,2sqm - part of the Zara shop in the commercial centre Oasis. The units have an excellent corner position. The current 20 year contract with Zara expires in . For full information see website or contact:

FRINA Tenerife SL Ref: 1791 922 085191 / 670 636004

Costa Adeje, Freehold Property

€780,000 This architect-designed villa is a great property investment. Today the villa is already running in a rental program and is well booked year-round. Today the owners work together with a professional agency that takes care of the rentals, cleaning, keys etc. and the owner does not need to live on the island. The villa is architect designed and beautiful. I... For full information see website or contact: FRINA Tenerife SL

Ref: 1963 922 085191 / 670 636004

Las Americas, Empty Local

€530,000 200m2 Local being sold freehold. Originally used as a Chinese restaurant but is now empty. There is a 80m2 basement with fridges and a top floor which could be used as offices. Also included in the price are 3 garages spaces and storerooms. GREATLY REDUCED FOR A QUICK SALE.

Tenerife Prime Property Ref: B-110 627-230360

Las Americas, Other Business €400,000

This is probably the most successful commercial laundry business in Playa las Americas. It is available leasehold and freehold and is new on the market. The business is situated in a busy shopping centre and has been owned for the past 10 years and run very profitably. The business prides itself on the laundry and dry cleaning service that it provides no... For full information see

website or contact: Business Finder Tenerife Ref: 1909T 653 593 231 / 693 816 888

Las Americas, Bar/Cafe €399.000

You will be hard pushed to find a better freehold cafeteria for sale in Las Americas than this business The same owner has run this place for 30 years and this fact, the regular guests and the income speaks for itself. If you are ready to

take over a Spanish cafeteria this business will make sure you earn money from day 1! The freehold premises of the ca... For full nformation see website or contact: FRINA Tenerife SL Ref: 1943

922 085191 / 670 636004

Los Cristianos, Bar/Cafe

€375 000 Established for more than 26 years

4037T 653 593 231 / 693 816 888

Business Finder Tenerife Ref:

€349,999 - €250,000 El Medano, Pub

Finding businesses for people like you!

€298,000 Sale of local with licensed of pub. Working for 18 years. It is located in the centre of the Medano, in the

Business Finder

Front line Café/Bar

opportunity to purchase this wonderful cafe in Adeje town. The business is available freehold but a section of the premises is rented. This is probably the most modern and smartest cafe in town. It is located in a great position and is frequented by lots of the local workforce and residents. This cafe has a prominent... For full information see website or contact: Business Finder Tenerife Ref:

Facing the beach on

Playa Fanabe. Opening

licence and accounts in

place. Live UK TV and

sports shown. Seating

for 50 patrons on the

large covered terrace.

A small kitchen area

produces a good range

of snacks. The owner

the fortunes of this

business over the last

2 years but would now

like to retire. Purchase

fixtures and fittings and

remaining stock. This

business has been

653 593 231 / 693 816 888

Los Cristianos, Bakery €220,000

For sale is this bakery and cafe in

the busy city centre of Los Cristianos. This French bakery has

by €10,000

well worth

5023T

includes

all

has

price

reduced

and is

viewing!

4063T

turned around

steaks, decoration, 922 085191 / 670 636004 Chayofa, Restaurant 144 €200,000 For sale with FRINA Tenerife is this

atmosphere and central location you cannot miss this business for sale. The restaurant is spacious m2 with a well-equipped kitchen and a cosy terrace that offers a great view of both the sea, beaches, and Los Cristianos citv

life. Inside and out the restaur... For

full information see website or

Tenerife South, Other Business

NEW ON MARKET! Established for

more than 20 years in the south of Tenerife. If you dream of entering

the property market here, this is the

safe way to a strong position. Apart

from the name, this fully equipped

business includes a portfolio of more than 800 properties, including

Bank Repossessions, thousands of clients, and a valuable list of

agents... For full information see

Business for sale. Pub in the centre

website or contact:

FRINA Tenerife SL

El Medano, Pub

922 085191 / 670 636004

Ref: 2112

€158.000

€150,000

a good

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contact

Ref: 2117

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922 085191 / 670 636004

in Chayofa, Tenerife. The business is spacious and known for barbecue nights, live music and as the no. 1 restaurant in the area. It has been established for more years and has a great reputation among locals. Also, the TripAdvisor and Facebook show the popularity of this pubresta... For full information see website or contact: FRINA Tenerife SL

well-established pub & restaurant

Ref: 2076 922 085191 / 670 636004

Arafo, Investment Property

€198,500 Transversal Malpais, Arafo, (North) Old Canarian house with 410m2, one bedroom, private parking, garden. The Property Gallery Ref:

73202564 922 719925 / 922 719889

Palm Mar, Restaurant €190.000

If you look are looking for a business opportunity in Palm Mar you cannot ignore this large and beautiful Restaurant & Bar, wellknow among the residents, and established for 5 years with a healthy income. Situated on the 1st floor of a Commercial Centre, with nice view, the inside is 80sqm, and terrace of 70sqm. There is a large bar, good-size kitchen an... For full information see website or contact: FRINA Tenerife SL Ref: 2053

922 085191 / 670 636004 Los Cristianos, Restaurant

€175.000 This is a rare opportunity to buy a

fully licensed pool bar, placed in an always-busy complex in Los Cristianos. This pool bar is a great success with many returning customers, both residents and tourists. Moreover, it is the only bar and restaurant in the complex, which has 170 apartments and is fully booked year around. The business has the full... For full



FRINA Tenerife SL

922 085191 / 670 636004

Los Cristianos, Restaurant €175,000 If you look for a quality steak

restaurant with classic Argentinian

Ref: 1909

offered for sale both as a leasehold and as freehold. Due to high quality through many years, this is a very well established business, which also can prove very good figures. The bakery has a big kitchen in the basement, whe... For full information see website or contact: of El Medano. The surface of 100m2 + 20m2 terrace. License hall and pub. Rent 800 euros per month. Vym Canarias Ref: VS3039

922 787210 / 635 881888

€149,999 - €100,000

San Isidro, Distribution & Wholesale €140.000

New on the market is this distribution and importation business that has been trading for nearly 3 years in the south of Tenerife. The business has just over 100 clients on the island. which is just the tip of the iceberg. The core of the business is to supply an comprehensive range of products to pharmacies, parapharmacies and mini markets. All products ... For full information see website or contact:

Business Finder Tenerife Ref: 4086T 653 593 231 / 693 816 888

Tenerife South, Freehold Property

€140.000

This stunning freehold bar cafe is new on the market and is located in a busy town on the south coast of Tenerife. This business has been trading since 1992 and has always been popular with residents and multinational holidaymakers. It is now time for the owners to take a well-earned retirement. This large freehold property consists of a cafe bar of 110m... For full information see website or contact:

Business Finder Tenerife Ref: 1982T

653 593 231 / 693 816 888 Puerto de Santiago, Bar/Cafe





€70.000

Contact us on 653 593 231 / 693 816 888 first line. Surface of 110m2. 70m2 and with a great location, this is a

good investment. The price includes all fixtures, fittings, and machinery and therefore you can run the business vourself or sell off the leasehold and only work as the landlord. The inside is very well organized and measures 77 m2. You have the bar and dining area, a very well equi... For full information see website or contact: FRINA Tenerife SL 922 085191 / 670 636004

Puerto de Santiago, Bar/Cafe €350.000

New on the market is this wonderful drinks only venue with good roadside location in the Los Gigantes area. The business has been trading successfully since 1998 and is still packing them every night. This family run business puts on live entertainment 7 nights of the week for locals and holidaymakers and the venue is always well supported. At weeken... For full information see website or contact:

terrace Vym Canarias Ref: VS3868 922 787210 / 635 881888

Tenerife South, Bar/Cafe

€250,000 Great value freehold bar/cafe located between large hotels and only 30 seconds from the busy beach promenade. The business has been run by one couple for 16 years and shows a healthy income that could improve by extending the opening hours (currently only open 5 days a week). Even though the business has been open for 16 years it is still in perfect cond... For full information see website or contact: FRINA Tenerife SL

Ref: 2001 922 085191 / 670 636004

€249,999 - €150,000

Adeje Town, Cafe/Cake Shop €245,000 New on the market is this fantastic newly installed gas, toilets, great kitchen, and bar. The Cafe measures 77 m2 and the dining

area has tables for 26 guests. The

large terra... For full information see

Granadilla, Commercial Property €100,900

Located in an area well connected

via T-64 and by bus service. Near to

amenities. Total built: 271,89 m2 Store room: 135.68 m2

Freehold Local situated in central

part of Los Cristianos close to all

local amenities. Can be used as an

Tenerife Prime Property Ref:

€99,999 - €50,000

Newly built and new on the market

have a fitted bar, new toilet, and disabled to... For full information see website or contact:

Puerto de Santiago, Restaurant

FRINA Tenerife SL

922 085191 / 670 636004

Ref: 1949

San Eugenio Bajo, Bar/Cafe

office, hairdressers or shop.

Local 03 627-230360

Property Gallery Ref:

€100,000

€96.000

€95,000

website or contact:

FRINA Tenerife SL

922 085191 / 670 636004

922 719925 / 922 719889

Los Cristianos, Cerromar

Currencies

Ref: 1953

The

06014753

€120.000 New on the market is this wonderful drinks only venue with good roadside location in the Los Gigantes area. The business has been trading successfully since 1998 and is still packing them every night. This family run business puts on live entertainment 7 nights of the week for locals and holidavmakers and the venue is always well supported. At weeken... For full information see website or contact: Business Finder Tenerife Ref: 4037T

653 593 231 / 693 816 888

Torviscas Bajo, Pool Bar €115.000

New on the market is this busy pool bar which is located on a popular

This is one of the best-known British fish and chip shop around. It has a prime position in the busy tourist area of Puerto Colon. The business has always been popular with both residents and tourists for both dining and takeaway! The premises measures approximately 49m2 square with a well laid out kitchen / preparation area and service counter. The compre... For full information see website or contact. Business Finder Tenerife Ref:

5022T 653 593 231 / 693 816 888

Los Cristianos, Bar/Cafe

€86.000 For sale with FRINA Tenerife is this nice bar-cafe; located centrally in Los Cristianos. The cafe; has the Bar-Cafe: license and is well-known for snacks, good tapas, and great cocktails. If you look for a smaller Los Cristianos cafe; you cannot miss this business for sale. The inside premises are 35m2 and the terrace is 35m2 to... For full information see website or contact: FRINA Tenerife SL Ref: 2077 922 085191 / 670 636004

Las Americas, Scooter & Motorcycle Rental €86,000

If you look for an easy business to run in Tenerife, you should not miss this scooter and bike rental business. This business can be run solo by one person, the working hours are reasonable, and the overheads are low. Hence, it is a great starter business. Included in the rental business are 10 new bikes, 10 new mobility scooters with double seats, and a n... For full information see website or contact: FRINA Tenerife SL

€85,000 Popular cafe and bar in a busy area of Los Cristianos close to the beach and with sea views from the elevated terrace. The premises are kept to a high standard and were refurbished last year. The terrace has tables for 20 guests, while the inside has seats for 24 guests. Also the inside cafe and bar measures 80sqm and has toilets, a well-equipped kitchen... For full information see website or contact:

Los Cristianos, Bar/Cafe

922 085191 / 670 636004

El Duque, Restaurant

Restaurant business in Playa del Duque. Urgent sale! 200 m2, large 922 787210 / 635 881888

Costa Adeje, Bar/Cafe

position in the city and is one of the preferred places to meet with friends and family. If you already speak Spanish and want to take **Business Finder** Finding businesses for people like you!

Busy Restaurant





In the heart of Las Americas. Wowing residents and holidaymakers alike judging by the healthy accounts! Significant monies have been spent reforming the business. 140m2 internally includes reformed kitchen, staff toilet and shower, large storeroom, bar/dining area and toilets. The terrace measures 80m2 and can accommodate up to 50 diners. The success of the business is down to the owners' hard work and vision in producing a fantastic, traditional menu which also caters for vegetarians and vegans and is gluten free. This formula should not be changed!

5027T

Contact us on 653 593 231 / 693 816 888

over a Spanish cafe; & bar that bar instead of sweating in a hot runs well, you cannot miss th... For kitchen. The bar is open 6 days a week from 18:00 to 02:00. It has been ... For full information see full information see website or FRINA Tenerife SL website or contact: Ref: 2082 922 085191 / 670 636004 FRINA Tenerife SL Ref: 1921

€80,000

€80,000

€76.000

922 085191 / 670 636004 Las Americas, Bar/Cafe

€75.000 New on the market is this frontline business with multiple income streams. The business is located on the main ocean front walkway in Las Americas and consists of a bar cafe, money exchange, excursions, car rental and scooter hire. The bar cafe measures 50m2 and has a terrace of 40m2. The terrace has a good-sized sales and display area and there are hu... For full information see website or contact **Business Finder Tenerife Ref:** 4053T 653 593 231 / 693 816 888

Torviscas Bajo, Restaurant

€75 000 Great business option for sale in a large resident and hotel complex in Torviscas Bajo. Today the restaurant has a discount agreement with the reception of the hotel, which also brings many customers in. Note that the rent is high since it includes all utility costs

see website or contact: FRINA Tenerife SL Ref: 1992 922 085191 / 670 636004

Torviscas Bajo, Other Business €75,000

If you are looking for a successful tattoo business then this could be it. It has been trading for two years now and operating with a manager and artist. It benefits from a roadside location with plenty of passing traffic and footfall. The business has been building a good reputation with its clients for quality artwork. All licences are in place and ... For full information see website or contact: Business Finder Tenerife Ref:

4039T 653 593 231 / 693 816 888

Los

Cristianos, Bar/Cafe/ Restaurant €72.000

Cake shop open since 1986 being sold with all machinery and a Peugeot Van included in the price. 25% of sales made in the shop & 75% to customers delivered on a daily basis. Rent of 950.00 per month. Machinery includes: Rotating oven, fridge, 2 x freezers, laminator, 3 x display fridges, tables for working, mixer for pastry -- othe

small machinery. Will al... For full



like electricity and water. The locals are in good condition with a modern and stylish ... For full information

information see website or contact: Tenerife Prime Property Ref: B-154 627-230360

Call Donna in our Los Cristianos office +34-922 971 781 or Carol on +34-687 906 607

apartment/timeshare complex that has 96% occupancy levels throughout the whole year. The fortunes of this business have been turned around by the current owner Purchased in 2015 it has been totally reformed and refitted at substantial cost. All legal paperwork, ten year contract and op... For full information see website or contact: Business Finder Tenerife Ref: 5010T 653 593 231 / 693 816 888

Los Gigantes, Supermarket

€115.000 This very busy mini market is located in a prominent roadside position in Los Gigantes. This business has been trading since 1989 and is still family run! The mini market has always been popular with the British and is well supported by international residents and holidaymakers. Now because of the service, products and pricing there are now more custom... For full information see website or contact: **Business Finder Tenerife Ref:** 653 593 231 / 693 816 888

Costa Adeje, Commercial

Property

€109.000

Opportunity to acquire a successful gourmet restaurant that has been trading for over 7 years with the same owner. The property occupies a ground floor of 320m2. Excellent views from the terrace, over the sea, garden and communal swimming pool. Very well decorated. Large dining area, pub, large kitchen, terrace and toilets.

> Las Chafiras | OPENING HOURS: (just behind Pit Mon – Fri: 1pm – 5.00pm ALL BOOKS - €3.00

www.laschafirasbookshop.knowfurther.com

Kitchen is fully equipped with tw For full information see website or contact:						
The Property Gallery Ref:	Т					
COM534						
922 719925 / 922 719889						

Los Cristianos, Bar/Cafe

Established for more than 26 years and with a great location, this bar and cafe is a good investment. The leasehold price includes all fixtures, fittings, machinery, and license. The inside is very well organized with

THE BOOK SHOP Team Sur and the Golf Shop) 2 get a 3rd F



New on the market is this family run business, which has been trading successfully since 2006. The business has always been well supported by British residents and holidaymakers all year round. This business opens its doors at 8am for a good selection of breakfasts and the great menu continues all day right through until close. The business has a resta... For full information see website or contact: Business Finder Tenerife Ref: 4038T 653 593 231 / 693 816 888

is this large restaurant in a great location next to large hotels and the beach. Today the menu is freshly Ref: 2068 made Asian food for both take away 922 085191 / 670 636004 and dining in the restaurant. The inside is spacious and everything is Los Cristianos, Bar/Cafe newly built to high a standard. The premises measures 95 m2 and

FRINA Tenerife SL

Ref: 2018 922 085191 / 670 636004

For sale with FRINA Tenerife is this Los Cristianos café. The business has been established for 4 years and is well known among the locals, who come here for both breakfast, lunch and even dinner The menu is Spanish and Canarian tapas and snacks. Today it has been established for 4 years and enjoy many returning clients. The cafe; is very spaciou... For full information see website or contact: FRINA Tenerife SL

Ref: 2057

€85.000 terrace with pool and sea views Equipment and furniture included. Renovated kitchen and toilets Near the public parking. Vym Canarias Ref: VS2975

€81,000 New on the market is this Café & Bar in Adeje. The cafe; is spacious and well-visited every day by the locals. In addition, it has a central

€160,000

contact:

contact:

3058T

Las

Business

Golf del Sur, Bar/Cafe/Restaurant

This lovely restaurant is new on the

market and it is located in the popular shopping centre of San Blas, Golf Del Sur. It has always

been popular with locals and

holidaymakers. This restaurant has

been trading successfully for 22

vears and has built up an excellent

reputation. The premises is a

double local and comprises of bar

area, storage area, moder... For

full information see website or

Business Finder Tenerife Ref:

New on the market is this well-established excursion shop. It is

located perfectly at the busy beach promenade of Las Americas. Here,

hundreds of tourists are passing by

day and night. Today the excursion

business is open from 9.30 to

23.00. Moreover, note the shop has the bar-cafe; license and therefore you can sell not only excursions but also ice... For full

information see website or contact:

This nightclub in Golf del Sur has a

relaxed vibe and tasteful decor. It is

placed centrally close to complexes

and is very well visited all year round. It is the perfect business for

those who love working at night

and prefer mixing cocktails in the

FRINA Tenerife SL

922 085191 / 670 636004

Golf del Sur, Bar/Cafe

Ref: 2056

Americas, Excursion

653 593 231 / 693 816 888

62 **The Business Section**

Las Galletas, Bar/Cafe/Restaurant €70,000

An opportunity like this does not come along very often in lifetime. Set in a picturesque harbour, this is an opportunity to purchase the lease of a beautiful restaurant situated on the

Could be used as a language school, office, gym or dentist. The price has been considerably reduced for a quick sale **Tenerife Prime Property Ref: Local** 02 627-230360

70m2 Local with terrace of 40m2.

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email: info@businessfindertenerife.com www.businessfindertenerife.com

water. The owner has spent a substantial amount of money in reforming the restaurant with tasteful decor and is generating a very good level of income throughout the year. T... For full information see website or contact:

Business Finder Tenerife Ref: 1760T

653 593 231 / 693 816 888

San Eugenio Bajo, Bar/Cafe €69.950

If you are a British couple who dream of a pub in Tenerife then this is a great opportunity. Established 9 years with same owners this business has a great reputation and comes with many regular clients. The bar is 50som with tables for 16 guests inside, and a terrace of 12sqm for 9 quests. Located close to hotels and residential complexes. Healthy income... For full information see website or contact FRINA Tenerife SL

Ref: 2007 922 085191 / 670 636004

Las Americas, Pizzeria

€69.000 This is an opportunity to purchase a successful kebab/pizza takeaway business which is located Playa de Las Americas in the middle of all the nightlife. This business is open from 11.00am until 7.00am, 7 days a week as there is demand for this fast food.

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The business is operated with 4 part

time staff and the owner. The premises measures 33m2 and

Business Finder Tenerife Ref:

cons...

3032T

website or contact:

653 593 231 / 693 816 888

Los Cristianos, Other Business

For full information see

€68,000

los DIA



11

website or contact: **Business Finder Tenerife Ref:** 1856T

Tenerife South, Sign Making/

653 593 231 / 693 816 888 Playa Fanabe, Retail Business

€59.000 New on the market is this busy business, which has been trading successfully since 2008 selling an extensive range of handmade pearl and semi-precious stone jewellery. This business has a great location in a commercial centre with plenty of passing trade. The display area measures 33m2 with a further 33m2 downstairs with toilet. The current owners are pr... For full information see website or contact: Business Finder Tenerife Ref: 4013T

653 593 231 / 693 816 888

1418T 653 593 231 / 693 816 888 **UNDER €50.000**

Costa del Silencio, El Trebol

€49,000 Small Local of 24m2 with bathroom for sale in El Trebol, Costa del Silencio. This Local is currently set up as a hairdresser but can be used for other activities as well. Tenerife Prime Property Ref: Local

05 627-230360 Costa del Silencio, Fish and Chip

Shop €46,000 Amazing takeaway business known as the No. 1 fish & chips bar in Costa del Silencio in a commercial center with other bars and restaurants. Established many years, in addition to fish and chips, the business offers burgers, chicken, and kebabs and can be operated by one person. The local is 36sqm with a large kitchen

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see website or contact: and a small terrace with 4 tables. Business Finder Tenerife Ref: The... For full information see website 1441T or contact: 653 593 231 / 693 816 888 FRINA Tenerife SL

Ref: 2102 922 085191 / 670 636004

Los Cristianos, Freehold Property

€45,000 New on the market is this freehold local, which is being sold at a great price. The single local is situated on an apartment complex in Los Cristianos The local has 3 rooms and is approximately 32m2 and is ideally suited for a business or professional use. It has a shop front window and benefits from air-conditioning. As an owner, you will have use of com... For full information see website or contact. Business Finder Tenerife Ref:

4061T 653 593 231 / 693 816 888

Puerto Colon, Italian Restaurant

€44.000 See this business for sale on FRINAs new mobile and tablet friendly website This Cafe; is placed in a popular commercial centre next to La Pinta Beach and the beautiful harbour of Puerto Colon. Thanks to its delicious food, this business is already the preferred place to eat lunch for many of the locals who work in the area, and it also has several ... For full information see website or contact:

Ref: 2072

MODA

Shopping

PARKING GRATUITO

FREE PARKING

922 085191 / 670 636004

Adeie Town, Pizzeria

more shops and cafes. FRINA Tenerife SL

Las Americas, Adult Entertainment

there is an area ... For full information

Las Galletas, Cafe/Cake Shop

Bread and Cake shop for lease,

which will include fixtures and fittings

This is a good opportunity for

someone wanting to buy a small

business in the busy fishing village of

Las Galletas. Owners would consider

Tenerife Prime Property Ref: B-114

A fantastic opportunity presents itself

to purchase this beauty and laser

clinic which is located in the heart of

Las Americas, Beauty Salon

a Rent only.

627-230360

5008T

Food & Drink

Ref: 2065

THE BOOK SHOP Las Chafiras | OPENING HOURS:

(just behind Pit Team Sur and the Golf Shop)

www.laschafirasbookshop.knowfurther.com

and various residential complexes in the C.C. Santiago 1 in Puerto Santiago. The price has been reduced significantly for a quick sale. Tenerife Prime Property Ref: Local 04 627-230360

Los Gigantes, Excursion Business €31,000

NEW ON MARKET! Easy to run business an excursion shop and e-cafe in Los Gigantes both businesses operate from the same office selling excursions, car/moto internet access and printer, also offered are coffee and soft drinks. This is an easy to run business with low overheads perfect for a couple or even one person, opening Monday t... For full information see website or contact:

Costa del Silencio. Self-service Pet Wash

If you love animals and are looking for an easy-to-run, non-catering business in Tenerife, you cannot miss this business opportunity - a selfservice pet wash! This business includes the large self-service pet wash machine, which is suitable for most size dogs and easy to use. Clients come here whenever needed

website or contact: **Business Finder Tenerife Ref:** 4093T 653 593 231 / 693 816 888 Tenerife South. Property

local measures 19m2 and is video

alarm... For full information see

Management €18.000

€26.000

service pet washing business.

Established earlier this year the

business has gone from strength

to strength and has become

popular with pet owners from all

over the south of the island. The

New on the market is this small cleaning business which can be operated from home and all the properties can be found along the south coast of Tenerife where you will need to be based. This business has been trading for 3 years now and it is time for the owner to take things easier. The business is looking after numerous properties at present but ther. For full information see website or contact: Business Finder Tenerife Ref:

4021T 653 593 231 / 693 816 888

South, Tenerife Pearl Wholesaler €9,000

This is a one off opportunity! A wholesaler client who has had many years in the industry is about to retire and has a stock of freshwater and cultured pearls for sale at an incredible price! The stock of pearls is complete with an inventory displaying cost price.

The consignment is a variety of

necklaces, pendants, drops, sets,

studs, rings and baby brace ... For

full information see website or

Business Finder Tenerife Ref:

653 593 231 / 693 816 888

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contact.

1976T

and pay only €3 to wash their pet, whic... For full information see website or contact: FRINA Tenerife SL Ref: 2128 922 085191 / 670 636004

Costa del Silencio. Other Business



www.ccgransur.com



KEYBOARDS FOR HIRE Tenerife South, Kichen/Bathroom Design Studio €55.000 This is an established company

Bathrooms with full design (CAD) software



offering professional design and installation services for Kitchens desian specifications developed using industry specific computer aided

Business Finder Tenerife Ref:

erto



FRINA Tenerife SL

Las Americas. The business has been trading for 3 years and has no competition in the area. The local has a great position with good visibility and plenty of passing trade. Ninety percent of the clients are from the UK therefore Spanish is not... For full information see website or contact: Business Finder Tenerife Ref: 653 593 231 / 693 816 888

€38.000

€37,000

Costa Adeje, Cafe/Cake Shop

€36,000 This tea and coffee house is a great business that offers specialty coffee and tea from all over the world, and a wide selection of tea and coffee accessories too. The clientele is mainly other businesses like bars and offices. However, due to a small coffee corner inside the store, the business works as a coffee bar as

October 2018 - Issue 168 · The Tenerife Property & Business Guide

Great Value! Pizza bar and cafe in popular Adeje town. Fast food to eat in or take-away (plus delivery service). In good condition, this spacious premise is 100sqm inside with a terrace of 30sqm. Can seat 60 quests. The terrace is elevated and facing a busy street in Adeje with

Ref: 2039 922 085191 / 670 636004

Shop

€39.000 This is an opportunity of purchasing a

long established adult entertainment shop ideally situated in an area of Las Americas well known for its nightlife. Although situated on the first floor, the shop has good night-time lighting and is highly visible from the street. As well as a wide selection of adult toys, lingerie and DVDs on sale,

€40.000 well. This coffee house is in a n... For full information see website or New on the market is this self

contact FRINA Tenerife SL

922 085191 / 670 636004

Puerto de Santiago, Local

This Local is close to 3 large hotels

€35.000 business is open every day of the Local of 75m2 being sold freehold. vear. It has an opening licence

and all paperwork in place. The

Mon – Fri: 1pm – 5.00pm ALL BOOKS - €3.00 3uy 2 get a 3rd F

rentals, computers with FRINA Tenerife SL

Ref: 2111 922 085191 / 670 636004

€27.000

Business Finde

Successfully selling Businesses and Properties for more than 20 years!



Fantastic Restaurant Trad-ing for 16 years in Torviscas. Great reputation confirmed on Tripadvisor with Certificate of Excellence. Property is 3 locals combined which can accommodate 66 diners in total. €140,000 5024T



Ironing/Laundry Business Trading for over 2 years and located in Tenerife South. Offering a personal service to both residents and tourists. Reported earnings good. Priced to sell! 5025T €27,000



Fantastic Cafe/Bar Puerto Colon harbour. 140m2 terrace. Seats 65. Interior 95m2. Over 70,000€ has been spent in re-forming the venue. All legal paperwork in place. Reported takings very good takings very good. 5012T €150,000



Adult Entertainment Shop in Las Americas. The business has built up a steady stream of return tourist and ex pat customers over the years and has provided the owner with a need built good living. 1441T €39,000





Successful Restaurant in the busiest tourist area, Las Americas. Spacious country pub atmosphere with seating for 45 inside and 40 outside on the sunny terrace. Current owner wishes to retire owner wishes to retire. 1063T €950,000



Freehold Bar Small, nicely presented starter bar in a busy commercial area in the centre of Costa del Silencio. It has a small kitchen and is easy to run with low overheads. Ideal for an enthusiastic couple. €110,000

1550T



Sea Front Restaurant in the fishing village of Las Galletas. The owners have spent serious money on developing the restaurant and building up a very healthy trade and profit.

€130.000



Freehold Drinks Bar Callao successfully Salvaje. Trading successfully since 2009. It has built up a good reputation. Very healthy annual net income!

3062T

€131.000

1628T €120.000



Freehold Cafe/Bar Playa Paraiso. Full opening licence. Traditional pub feel. All fixtures and fittings included. Low overheads recorded earnings. with good

4045T



Kebab/Pizza Cafe/Bar in Las Americas. Earnings reported to be good. The owner reluctantly has to sell and return to the mainland with his young family.

3032T



Swimwear Boutique Los Cristianos town centre Established business stocking Los stablished business stocking comprehensive range of vomen's swimwear. Sound women's swimwear. business opportunity.

3059T

€50.000



Freehold Café/Cake Shop Wonderful cafe in Adeje town. Wonderful cafe in Adeje town. Modern and smart in great po-sition with pavement terrace. Being sold complete with all fixtures and fittings. Highly recommended! €245.000 4063T

Businesses
 Cafés
 Restaurants
 Bars

€69.000



€75,000

5001T

€10.000

4070T

€60.000

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€37,500

5008T

€135.000

4085T

sound system. All acco in place. Great business!



Takeaway and a delivery ser-vice! 60m2 terrace to front. Seating for 60 patrons in total. Reported earnings are good. €89,500 5022T

Tenerife tenerifebusinessforsale.com

ALWAYS BELIEVE that something WONDERFUL is about to happen

Pool Bar & Restaurant



This pool bar-restaurant is in an amazing complex next to Los Cristianos beach promenade. The inside are almost 200 m2 with a large kitchen and outside are 2 terraces. Altogether the bar-restaurant has tables for 120 guests. Ref.: 2100 Price: 75,000€

Cafe In San Eugenio



This café is located centrally in San Eugenio Alto. It has the perfect size for a couple or single person. The café is about 65 m2 with an open kitchen and outside is an elevated terrace for 30 guests. The owner is open to offers! Ref.: 2083 Price: 27,000€

British Bar & Cafe



This successful British bar & café is located in Puerto Colon and has many loyal customers and a good reputation The premises have 2 outside terraces, whereas one is with partial sea view and altogether there are tables for 70 people Ref.: 2063 Price: 20,000€

Jet Ski Company

Almost 5 years this company has been open. It includes 10 jet bikes, spare parts, tools, PR material, SoMe-accounts,

and website with a booking system. Moreover, both the jet ski license and a van with a license to drive clients.

Real Estate Agency

This Estate Agency has been established for 20 years in the Tenerife south and is run as an SL. If you dream of entering the property market or expand your portfolio with more than 800 properties and bank repositions you cannot miss this.

Price: 190,000€

Price: 158,000€

Ref.: 2109

New

Ref.: 2112





This Las Americas waffle bar for sale is known for the best and biggest waffles in town. But, also pancakes, ice creams, quality coffee, and other delicious sweets. The bar bozes of quality and atmosphere and attracts guests all day. Ref.: 2127 Price: 85,000€

Los Cristianos Cafe & Bar



This bar & café is located next to the market, which attracts many tourists and customers year-round. The bar local was refurbished last year and measures 50 m2 - the terrace is 35 m2 and has tables for 20 guests. Ref.: 2116 Price: 34,950€



Great chance to buy a bar in the busy party area; Veronicas in Las Americas. This bar opens at 20:00 and runs all night offering cocktails, beers and snacks for the happy partypeople, prepared in the open kitchen behind bar. Ref.: 2088 Price: 31,500€





This workshop is in a large building of 300 m2 and offers plenty of space to store bikes, serve customers and work with reparation and spray-painting of motorbikes and scooters. Included in the sales price are all the spare parts. Price: 56,000€ Ref.: 2113

Popular Sports Bar







Long-established Bar

This bar is in a complex next to the beach promenade of Los Cristianos. It has been established since 1988, is run solo by the owner and especially popular among Germans and Flemish guests and serves local beers from these countries. Ref.: 2107 Price: 42,000€

Chayofa Beauty Salon



This beauty salon is decorated and furnished to perfection. It is spacious with 2 locales for treatments, a kitchen, and a large storage room. All interior has been refurbished and all machines, products, and furniture are included in the price. Ref.: 2120 Price: 18,000€

Solar Panel Boat Excursion



This solar panel boat is a unique water excursion business; noise and pollution free. Furthermore, the overheads are ow since you avoid using gasoline and maintaining an engine. The boat is 21 feet and allows up to 10 passengers. Ref.: 2104 Price: 69,000€

First Line In Los Cristianos



You will be hard pushed to find another restaurant of this size and location for this price. It is spacious 80 m2 and has a terrace of 80 m2 as well. The large terrace attracts many clients who wish to dine and enjoy the view meanwhile. Ref.: 2098 Price: 60,000€

Luxury Charter Boats



Cafe & Bar with Apartment



This bar-apartment is centrally in Las Americas. It is newly renovated with a fully-equipped kitchen, a dining area for 20 guests and a blind covered terrace for 16 guests. Above the bar is a 2-bedroom apartment of approximately 50 m2. Ref.: 2106 Price: 41.000€



This local is 82 m2 with newer toilets, storage and an equipped bar and kitchen. Moreover, is a large terrace with a stunning sea view and space for 50 guests. It is a great local for a café/bar but needs a new opening license. Ref.: 2093 Price: 22,000€

Large Pool Bar In Torviscas



Amazing pool bar for sale in a large complex in Torviscas. On the terrace are tables for 48 guests who come here to enjoy cold drinks and delicious meals all day. Inside are tables for 20 guests and TV to show big sports events. Ref.: 1957 Price: 112,000€

Small Hotel In Vilaflor



This small hotel in Vilaflor is sold as a freehold and run as a bed & breakfast. The premises of the hotel are a historical building kept in a traditional Spanish style and full of charm.

Altogether, the hotel has a capacity for 12 guests in 7 rooms and measures 365 m2 combined on 3 floors. Moreover, the hotel has a combined living and dining room, a kitchen, a large reception room, laundry and storage rooms, and a charming courtyard covered by an ald wine. an old wine.

Vilaflor is a popular destination for hikers bikers nature lovers, and tourists who pass here when visiting Teide National Park.

Ref.: 2122

Price: 380,000€



🏠 Calle Colón, 1st Floor, Iocal 218, Puerto Colón, 38660 Adeje \cdots English, Spanish, Flemish, Dutch, German, French, Danish