The Tenerife Property & Business Guide



April 2017 Issue 150

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Luxury Penthouse in Palm Mar – see Page 3 for more information



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See our main advert on page 24

Brand new, bestselling crime thriller by Tenerife's own Gemma Metcalfe - 'TRUST ME'

Reviewed by Mark Edwards, best-selling author of 'The Devil's Work', on page 49.



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The Latest News

Century21 – the world's most successful Estate Agency franchise has fallen in love with, and has established a firm foothold on, 'The Island of Eternal Spring'!

The TPG recently interviewed Anton owner/franchisee Sorokko, of Century21 ASTEN, with branches in both Las Americas and Costa Adeje:

The TPG: Hello Anton! Can we start our chat by asking when you decided to invest in your Century21 franchise?

Anton: Hello George, I started my real estate career back in 2009 during the worst years of the world-wide financial crisis. Those were years that made me learn to be patient, to concentrate on working without immediate results, and perseverance. I started as an agent, became a partner in 3 years, and opened my own agency, ASTEN, under the Century21 franchise. We had some very good results with our previous agency, but I was looking for the best way to grow and expand the business, so decided the franchise model and know-how were the best way to achieve this. Three and a half years ago, ASTEN became the first Century21 office on the island, basically introduced the brand to Tenerife. Honestly, I think this has been my greatest of twenty five. Along

achievement to date, to convert this renowned brand from zero local awareness, a pure start up, into what it is now.

The TPG: How were these three and a half years with the brand?

Anton: Fantastic. ASTEN was the most successful office in Century21 Spain in 2014, 2015 and 2016.



Quite an achievement the Terrazas de Duque considering that there are 50 Century21 offices in the country right now! We have grown from the original staff of five to the current team

The Tenerife Property and Business Guide Editor and Publisher: Martin N Pain, NIE: X-8859689-C C/ Luciano Bello Alfonso No 5, LAS CHAFIRAS, San Miguel de Abona 38639

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the way, we have made nearly 400 families happy with their new homes incredible results - only made possible thanks to the hard work and professionalism of our team and our clients!

The TPG: And how many offices and staff members does the company have at this moment?

Anton: We now have two offices - one in Compostela Beach in the centre of the Golden Mile in Las Americas (close to the Hard Rock Cafe): the other, in El Duque in

complex - right in the

heart of upscale Costa

Adeje, above the Hotel

Bahia del Duque. Apart

from myself, there is a

team of four plus our

talented group of 20 real

The TPG: So, what do you

think is the secret of your

Anton: Success starts inside a person, and

it is always in your

mind and your people.

A strong team is the

business, and at ASTEN

of

estate consultants.

success, Anton?

foundation

more cosmopolitan team. What makes us strong is our common goal and the clear vision as to how we will achieve it. We make all decisions together, and I am proud to say that I have the unconditional support of every member of my team. Indeed, they inspire me to get bigger and better every day. The TPG: Why did you choose Tenerife, and how long have you been on the island? Why would you recommend that

Anton: My wife and I have been living in Tenerife for 17 years. We loved the relaxed Canarian lifestyle, the friendly local people, and their happy faces. We loved the sun, low prices and an overall sense of security that an island can give you. As a matter of fact, the majority of our clients buy properties here for

other people come to live

in Tenerife?



See our main advert

any

on page 63

Call us now on 922 739 934 or 653 593 231 to discuss the sale of your business.



Century21 Asten's office in Costa Adeje

we are very fortunate to have attracted so many talented people – and top professionals. We are all quite different, speaking 14 more languages, and it is hard to imagine a these same Apart from that, we felt that the island was full

of opportunities – and if your work style is not as relaxed as that of the locals, you already have a huge advantage!

reasons.

The TPG: Are you and

your family quite settled and happy here?

Anton: Oh yes. My wife runs a Russian-language school for children, and we have two lovely daughters who were born here and don't imagine living anywhere else!





3







SAN EUGENIO ALTO, VILLA BLANCA



ovely, fully furnished and spacious, 3 bedroom, 2 bathroom (master en suite) villa on nice, gated complex with pool and close to all amenities/harbour, beach etc. The property, with mountain and sea views, has a lounge/dining room, Americanstyle kitchen, sunny terrace and a garden. Extras include security system.











Terrace/garden: 82sqm

Price: 375,000€

Ref: 3V3049

PLAYA PARAISO, PARAISO I

Built: 120sqm

mmaculately-presented, unfurnished, 1 bedroom, 1 bathroom apartment on very nice complex with pool, close to amenities/ shopping. This lovely property has a lounge/diner, Americanstyle kitchen, a large sunny terrace overlooking the pool and sun terrace and plenty of storage space. Parking is included in the underground, secure community car park.



Price: 199,500€



Ref: 2A3141



Terrace: 16sqm



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7



Villa Pino Farmhouse - Finca, Arona Price: 895.000 € EEC/CEE 🔠 625 m² Bedrooms: 5



Baobab Suites Apartment, El Dugue Price: 349.500 € 109 m² EEC/CEE 🥨 Bedrooms: 1



Terrazas del Duque Apartment Penthouse, El Duque Price: 450.000 € 178 m² EEC/CEE Bedrooms: 2



Chayofa Detached house - Villa, Águilas del Teide Price: 305.000 € EEC/CEE G 251 m² Bedrooms: 3



Benimar Apartment, El Duque Price: 325.000 € EEC/CEE G 85 m² Bedrooms: 2



Atlantic view Apartment, Costa del Silencio Price: 265.000 € EEC/CEE G 72 m² Bedrooms: 2



Parque Santiago II Apartment, Playa de Las Américas Price: 330.000 € 82 m² EEC/CEE G Bedrooms: 2



Adeje Paradise Apartment, Playa Paralso Price: 1.000 € 80 m² Bedrooms: 2

EEC/CEE G



Magnolia Golf Resort Apartment, La Caleta Price on demand EEC/CEE G 143 m² Bedrooms: 2



Bellamar Apartment, El Duque Price: 220.000 € EEC/CEE CG 75 m² Bedroom: 1



El Varadero Apartment, La Caleta Price: 285.000 € 79 m² EEC/CEE Bedrooms: 2



Baobab Domains Studio, El Duqui Price: 275.000 €



Terrazas del Faro Apartment Penthouse, Palm-Mar Price: 335.000 € 140 m² EEC/CEE G Bedrooms: 2

Costa Adeie

Tel. 922 715 591



Exclusive Villa Detached house - Villa, Palm-Mar Price: 590.000 € 500 m² EEC/CEE 🝊 Bedrooms: 2

> Palm-Mar C/ La Garza, 2 Edf. Terrazas del Faro Arona Tel. 922 748 006

Ref: RP2011

Laderas del Palm-Mar Apartment, Paim-Ma Price: 230.000 € 199 m² EEC/CEE 🚱 Bedrooms: 2

Magnolia Golf Resort

C/ Playa de Diego Hdez. Edf. Magnolia Golf Resort

La Caleta

Tel. 922 168 600



Paraiso del Palm-Mar Apartment, Palm-Mai Price on demand 185 m² EEC/CEE G Bedrooms: 2

> **Dorothée Robert** +34 628 608 469 dorothee@secondhometenerife.com www.2ndhometenerife.com

Terrazas del Duque Av. Bruselas, 18 Edf. Terrazas del duque. Local 6 Plaza del Duque CC Plaza del Duque Nivel -1, Kioska È 38660 Costa Adeje Tel. 922 718 193

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AUGUSTA PARK. AMARILLA GOLF

Well-presented ground floor 1 bedroom apartment that has been cleverly converted to a two bedroom. Walking distance to the first tee of the Amarilla Golf course. Fully furnished with equipped kitchen, fitted wardrobes and sunny terrace. Large communal pool with children's pool and on site supermarket. Good properties at this level of investment are now becoming hard to find, be sure not to miss it!

Ref: AMG00434



PEBBLE BEACH, AMARILLA GOLF

2 bedroom duplex apartment with 3 terraces overlooking the golf course, sea and marina. Situated on a well maintained complex that boasts immaculate gardens and heated swimming pools. Set over 2 levels, the lower level is home to the lounge and the kitchen and a spacious terrace. Upstairs you have the bathroom and 2 bedrooms which each have their own terrace. Sold fully furnished.

OCEAN RIDGE, AMARILLA GOLF

Stunning 2 bedroom, 2 bathroom bungalow. Bright and light. Modern

minimalistic environment that still retains a feeling of a home. The brand new kitchen and lounge are open plan. Sold fully furnished and the quality

of the fixtures and fittings are in keeping with the rest of the property. The bedrooms are spacious. The community is extremely well maintained.

Ref: AMG00436

EXCLUSIVE

Ref: AMG00430

Price: €149,500 approx. £130,000



This spacious and bright 1 bedroom duplex apartment is located just a few minutes from the coast and all the delights of Playa de Las Americas. The property has a renovated open plan kitchen and a pleasant lounge area leading to a good size terrace. On the upper floor is the bathroom vith walk in shower and a double master bedroom with its own private balconv!

Price: €125,000 approx. £108,695



3 bedroom townhouse, light and spacious with plenty of room! On the ground floor there is an independent kitchen, dining room, large lounge and guest WC as well as a private rear patio area. The upper floor consists of a master bedroom with en suite bathroom 2 more double bedrooms and a guest bathroom. The property also has a private lock up garage.

Price: €179,000 approx. £155,652 Ref: OUT01087



1 bedroom apartment that is light and bright and benefits from a corner position so has a larger than average terrace. The lounge area is very comfortable and the bedroom accommodation is of excellent size The apartment is on road level for access and therefore is suitable for wheelchairs. Walking distance to the San Blas commercial Center

Ref:GOLF01415

Price: €125,000 approx. £108,695



4 bedroom townhouse in a popular residential area. Spacious front patio

garden area welcomes you, inside the house an independent kitchen with breakfast area. On the upper floor are 3 double bedrooms and 2 full bathrooms. A basement room which is used as a 4th bedroom or can be an extra storage/office. There are also two underground parking spaces with direct access to the property.

Ref: OG00174

Price: €179,950 approx. £156,478



3 bedroom quality townhouse, one of just three with a shared private pool. Well maintained garden, beautiful modern kitchen and reception area (with guest WC), comfortable lounge with dining area. Spacious rear patio is perfect for relaxing in private! On the upper floor are 3 bedrooms with en suite bathroom and further guest bathroom. The top floor of the property has a fantastic roof terrace. Ref OUT01082

Price: €330,000 approx. £286,956





and spacious with a fully fitted kitchen, 2 double bedrooms and a full bathroom. The lounge also has a dining area and there is access to a sunny terrace from both lounge and the main bedroom. Air conditioning is standard throughout. Ref: LA01780

Price: €250,000 approx. £217,391



Price: £190,000 approx. €218,500

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PALM RIDGE, AMARILLA GOLF

Delightful 4 bedroom, 3 bathroom, fully air conditioned, semi-detached villa. This development is set in a quiet, luxurious cul de sac which features a small mixture of villas and apartments which all boast good square meterage and have access to a communal pool. The Villa has its own driveway with gate, plus a completely secure underground garage. Spacious lounge, dining area. The kitchen whilst separate and adjacent to the dining area is by no means isolated allowing interaction with the rest of the house through the open archway. The west facing garden is a real sun trap and there is a possibility to add a pool and develop the area further. Avoid disappointment and book your viewing today!





EL NAUTICO, GOLF DEL SUR

Stunning 2 bedroom, 2 bathroom apartment located in arguably the highest spec development in the South of Tenerife. Offering 119 m² of air conditioned living space which consists of a spacious fully equipped kitchen, master bedroom with en-suite bathroom where you will find a Jacuzzi bath, separate shower and double sinks. Both bedrooms feature large patio doors meaning access straight out to the large terrace is simple. There is also a second bathroom and the lounge, dining area is a real show stopper and makes for the perfect place to entertain or just relax after a full day of sun and swimming in the heated communal pool. If you prefer the finer things in life then make sure you view this property!

> Price: £375,000 approx. €431,250 Ref: GOLF01417

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2016-2017

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Zoopla



Local 1, Las Floritas, , Avenida Arquitecto Gomez Cuesta 16, Playa de las Americas, Arona 38660, Santa Cruz de Tenerife



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Club Atlantis, San Eugenio





Fantastic opportunity to acquire a 1 bedroom, 1 bathroom apartment in this exclusive front line complex. Refurbished apartment with panoramic sea views.



2 bedroom, 1 bathroom bungalow with 2 large terraces and views to the communal pool. Very centrally situated, only a few minutes' walk to the beach. No steps to the property. Quiet complex.

€315,000

Ref: N1178

178 €275,000

Ref: T1050



Tel: 922 724 110 • Fax : 922 795 934 • Conveyancing: 922 792 110 Sales: Lynne: 699 250 870 Rachel: 608 573 443 Local 3, C.C. Palo Blanco, San Eugenio, Adeje 38660, Playa de las Americas www.tenerifeproperties.net • info@tenerifeproperties.net

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Spacious villa in the heart of Palm Mar. Three bedrooms and two bathrooms. Large roof terrace and ample outside space on the ground level. The property has a garage and benefits from a pool and Jacuzzi. Sold fully furnished.

Price: €495,000

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Residential Property Sales 13



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LA CALETA







Surrounded by lush tropical gardens this one bedroom ground floor apartment is a great place to unwind and relax. With marble floors throughout, double bedroom with fitted wardrobes, bathroom finished in marble, fully fitted open plan kitchen including dishwasher, superb lounge soaked in natural light, private parking space in the subterranean garage, storeroom and a great terrace that overlooks the gardens and lagoon style swimming pool, this is the dream place in the sun. Just footsteps away from the seafront and restaurants in this quaint fishing village.

Apartment



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5. 11 🗀 2 😑 2

PALM MAR

Ref: 6412



Duplex apartment

€275,000



A well presented duplex apartment situated in a quiet residential complex. The bright and spacious living area is spread over 2 floors and

complex. The bright and spacious living area is spread over 2 floors and comprises of 2 double bedrooms with fitted wardrobes and access to a shared terrace, bathroom with jacuzzi bath, storage room, lounge with dining area, guest w.c and a fully fitted and equipped open plan kitchen. Boasting 4 terraces in total this property offers sun and shade throughout the day, a large terrace leading from the lounge with views over one of the communal pools and out to sea, and a roof terrace with views of the mountains, sea and La Gomera. Viewing highly recommended.

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Tenerife Belfin Property SL, CC VILLAFLOR, Local 5 SAN EUGENIO BAJO Tel: 692 146 808

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Lovely 1 bedroom apartment for sale in the popular Garden City complex in San Eugenio. Situated in a tranquil location in the complex with easy access. The property is sold furnished and has a fully fitted kitchen with a breakfast bar. A good sized bathroom with a shower. Spacious bedroom with wardrobes. From the lounge as well as from the bedroom you have access to the lovely sunny terrace and garden area. Sun canopy has been fitted to give lovely shade for outdoor dining. The apartment is well maintained and has had new windows and patio doors fitted. Excellent holiday apartment in a good complex with 2 swimming polls (one of which is heated), a pool bar, reception.. Close to all amenities and services and only a short walk from the beach!

€180,000

€120,000

Ref: AP165-BP

Find us:

an Euger

To Water Park----

10

th Colo

We . are here



Great, fully furnished and equipped studio apartment in this fabulous sea front complex with superb swimming pool area and beautiful tropical gardens. The perfect holiday apartment in a prestigious area!

€250,000

Los Cristianos, Azahara Playa



Excellent 1 bed, 1 bath apartment in sought after complex with pool, 100 metres from the 'Golden Mile' and Las Vistas beach. New open plan kitchen, lounge/ diner, and terrace with views over the pool. Air con in the main living area.

Ref: AP114-BP



terrace, storeroom/ bodega. Total built 150 m2. Also a possibility to purchase an adjoining plot of land (950 m2)

Ref: VH109-BP

San Eugenio Bajo, Ocean Park



Fantastic 2 bed, 2 bath (1 en suite), plus WC, penthouse apartment in popular residential complex with pool. Large bright lounge/dining area, semi- independent kitchen and nice terrace as well as a private roof terrace. Sold unfurnished. €262,500

Ref: DP209-BP

Ref: ST105-BP

€180.000



2 bed, 2 bath (1 en suite) apartment in popular complex with pool. The property has a lounge/dining area, American-style kitchen and large terrace with panoramic views. €168,000





Spacious (50sqm + 10sqm terrace), fully furnished and refurbished, 1 bed, 1 bath apartment on excellent complex with pool and close to all amenities. The property has a lounge/diner, American-style kitchen, large, sunny terrace and UKTV. €155,000 Ref: AP125-BP ŀ

REF. 1287 - INDEPENDENT HOUSE - PALM-MAR

Residential Property Sales 19



		5 minutes u of El Meda
#	1 / al	PRICE: 2
		REF. 1:



Av. El Palm-Mar, 91 Urb. Palm Mar, 38632 Arona

	4 2 36m² 2m² 1	Beautiful 4 be pendent hous area of Palm- has just been completely fu rooftop solar bonus where sunset and be ic sea views. facilities as w PRICE: 50	ise in a quite Mar. This he renovated rnished. The tum is an an you can en eautiful par 5 minutes fr ell as the o	sold sold large nazing joy the oram- om all ocean.	
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nazing location !		2	Ì		
minutes walk from the center El Medano. Worth a visit!		80m²			
			35m²	###	
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REF. 1290 - LAS OLAS - PALM-MAR					

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105m² 🏠 29.5m² 🎹

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The apartments have views over the ocean, the natural park La Rasca or	with south orientation sun	-Ọ-
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Mariben,

Callao Salvaje

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€189,000







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3 bedroom, 2 bathroom

Mariben, Callao Salvaje.

This property has large

the property which have

sea views, lounge/dining

area, independent fully

and

kitchen.

en

complex

surrounding

familv

garage.

PUE0215

has а

large

suite). in

the

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popular

terraces

fitted

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bathroom

enclosed

The complex

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townhouse

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3 bed, 2 bath, unfurnished townhouse located 2 minutes' drive from the main road sign post for Tijoco Alto. The property has a large terrace off the lounge with panoramic views, an independent fully fitted kitchen, all bedrooms are of double size with fitted wardrobes. the master bedroom has an en suite bathroom, small balcony, lots of storage and has parking to the front of the house.

€210,000



€179,995

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CENTURY21 ASTEN MISSION:

To convert a purchase into a pleasant and stress-free experience for both parties - the seller and the buyer.

CENTURY21 ASTEN VISION:

To be the leading real estate agency in the south of Tenerife, the estate agent of choice for clients, the reference name to partners and rivals.

OUR BROKER'S MISSION:

• To create the best place to work for any real estate agent in the south of Tenerife.

• To build a winning team.

• To create an inspiring atmosphere within the company.

• To help my team members grow.

According to a Gallup study, a real estate agent would normally consider 5 key points when looking for a company to work for. At Century21 ASTEN you will find all of them:

A MODERN OFFICE IN A GOOD LOCATION

Century21 ASTEN offers you 2 state of the art fully equipped offices in TOP locations in the south of Tenerife - at Compostela Beach on the Golden Mile in the center of Las Americas, and in Terrazas del Duque in the Costa Adeje area surrounded by 5 star hotels.

TO BELONG TO SOMETHING BIG

Century21® is the biggest name in real estate with 130,000 agents in 73 countries all around the world. Every 5th property sale in the world is made by a Century21® agent. Century21 ASTEN demonstrates a steady increase in sales volume and in our number of agents. Each year we sell more!

TO HAVE A GOOD BOSS

Our Broker, Anton Sorokko, is a true

leader who has been in sales for 20 years. During the 17 years Anton has been in Tenerife, he has gained the reputation of a trusted and responsible partner with clients and colleagues. The author of a book, Anton is also known for his training programs, and is often a guest speaker at various events.

TO HAVE PROFESSIONAL COLLEAGUES

Century21 ASTEN is famous for recruiting the best talent. We believe that success is the result of teamwork. Imagine having the top agents in Spain working next to you... every day. To become the best be with the best!

TO LEARN CONTINUOUSLY TO BOOST PERSONAL GROWTH

We are looking for people with this entrepreneurial spirit who are able to reinvent themselves, who are willing to study and to grow together with the company. We value both financial and personal ambition. We provide the extensive take-off training, the one-month integration plan, full-time academic sessions: CREATE21, and on-the-job coaching. Please note that Spanish language is a must at our company.

Call Victoria today, and join Century21 ASTEN the best place to work in the South of Tenerife



Every office is legally and financially independent

Las Americas Office: Avenida de Las Americas, 8, Compostela Beach, Local 1, Playa de Las Americas (Arona)

Costa Adeje Office: Avenida de Bruselas, Terrazas del Duque, Local 14,

Costa Adeje (Adeje) Tel: (+34) 922 789 196 / (+34) 922 789 420 asten@century21.es



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C.C. Pueblo Canario, Local nr.456 Av. Eugenio Dominguez Alfonso – San Eugenio Opening Hours: Monday to Friday: 9.30am – 2.00pm and 3.00pm – 5.00pm Tel: 922 79 39 60 - Nicole: 676 575 911 E: Nicole@canariandreamproperties.com W: canariandreamproperties.com



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TORVISCAS, MAREVERDE Studio Price: €115,000 Ref: SCDP0003



LLANO DEL CAMELLO, MALVASIA 4 bedroom townhouse Price: €225,000 Ref: 4CDP0007



PARQUE DE LA REINA, LA PERLA 3 Bed house Price: €315,000 Ref: 3CDP0021



PLAYA FANABE, BAHIA FANABE 1 bed apartment Price: €240,000 Ref: 1CDP0022



COSTA DEL SILENCIO, PALIA DON PEDRO 1 Bed apartment Price: 102,900 Ref: 1CDP0024



SAN EUGENIO ALTO, OCEAN VIEW Studio Price: €96,000 Ref: SCDP0004



PALM MAR, CLUB DE MAR 3 bedroom townhouse Price: €289,000 Ref: 03CDP0013

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Ref: VS2300

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Ref: D1481

€595.000

Ref: C1659

Ref: D1625

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Bungalow - Costa del Silencio Property ID : CDS-CSM399

Beautiful Bungalow in the exclusive and Private complex of San Miguel for sale in Costa del Silencio. This property features 3 large bedrooms, 3 bathrooms (one ensuite), open plan kitchen and a very spacious and bright living room with a covered exterior sitting area and an external terrace space. Direct access through a gated fence leads you to the complex swimming pool, private garage space for one car with pleanty storage area. The property is being sold fully furnished. Viewing highly recommended.

Price: €389.000

Villa - Golf del Sur Property ID : GDS-V549

Beautiful villa for sale in Golf del sur. This villa has 3 bedrooms, 2 bathrooms, fully furnished kitchen with big living room overlooking their private gardens, and 2 terraces. Being the biggest plot on Alamos Park, it can be further extended with a pool and more rooms. As there is a barranco in the front, no building work can be done.



Price: €549.000



Costa del Silencio Property ID : CDS-LH133 Sea view apartment for sale in Costa del Silencio. This property consists of 1 bedroom, 1 bathroom, open plan kitchen with living room, and 2 terraces with sea views.

Price: €136.000



Costa del Silencio Property ID : CDS-BU268 Independant bungalow for sale in Costa del Silencio, with 3 bedrooms, 2 bathrooms (1 ensuite), seperate kitchen and a big living room. Tastefully furnished to a high quality. Price: €268.000



Costa del Silencio Front line apartment with SEA & POOL views for sale in the Residential complex Amarilla Bay in Costa del Silencio. With a little bit of TLC, this could be your home or holiday getaway. Price: €129.500



Costa del Silencio Property ID : CDS-P74 First floor apartment in Primevera complex. Recently refurbished from a studio to a 1 bedroom apartment, new open plan kitchen, newly fitted bathroom, spacious living room with sunlight all day. Price: €74.000



Costa del Silencio Property ID : CDS-PDP96 Large ground floor apartment on the tourist complex Don Pedro. 1 double bedroom, open plan kitchen with a breakfast bar, a nice sized terrace and living room. A good family holiday apartment.

Price: €98.000



Costa del Silencio

Property ID : CDS-P106

1 bedroom ground floor apartment in the Primevera complex. Recently refurbished with all new plumbing, electrics, parquet flooring. Open plan kitchen with a breakfast bar. Private pool on complex for owners use only. Price: €106.000

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Avda. J. A. Tavio,

Playa Paraiso Fully furnished 3 bed, 1 bath apartment in recently-built complex in residential area. The property has a large fully fitted kitchen a fantastic large terrace (31sqm), and private parking. 1049-0115 €234.000



Costa Fanabe Spacious (55sqm + 15sqm terrace), centrally-located. 1 bedroom. 1 bathroom apartment with lovely sea and La Gomera views and just 5 minutes' walk to the beach and all amenities! 1238-0317 €190,000



Lovely, fully furnished 1 bed, 1 bath front line apartment with stunning sea views! The property (48sqm with 12sqm terrace) has a good sized lounge, American-style kitchen and lots of storage space. 1227-0117 €135.000



Beautiful 2 bed, 1 bath apartment in quiet neighbourhood of Garanana. The property, on a small complex with pool, has an American-style kitchen, and 2 terraces 1239-0317



€190,000



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Sales & Rentals

Las Galletas Very nice 2 bed, 1 bath apartment in village close to Las Galletas. The property has a separate kitchen, balcony, garage space and storeroom. Communal solarium with sea and mountain views. 1228-0217 €110.000



Los Abrigos Spacious (70sqm), charming, 2 bedroom, 1 bathroom apartment with magnificent sea views in the centre of this popular, Canarian seaside village

€119,000

1241-0317



Costa del Silencio Beautiful, spacious, fully furnished, detached, 3 bed, 3 bath (master en suite) bungalow in complex with heated pool. Lounge with covered terrace, kitchen, spacious terrace, garden and garage 1234-0317 €389.000



Costa del Silencio Fully furnished 2 bed, 1 bath duplex on complex with pool, close to amenities and sea front. This spacious property has a lounge/dining room, American-style kitchen, fantastic roof terrace and 2 parking spaces. 1242-0317 €230,000



Las Rosas, Estrella Marazul Nice, 2 bed, 1 bath (+WC) semi-detached house in small village near Las Galletas. The property has a cosy living room, sep, dining room, large kitchen and a large terrace. Unfurnished. 1265-0317 €145.000



Costa del Silencio Completely reformed, fully furnished, spacious, 1 bed, 1 bath, 1st floor apartment with beautiful, fully equipped kitchen (with island), lounge/dining area, and west-facing terrace 1243-0317 €139,000





Los Abrigos, 2 bed apartment

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UNFAIR SPANISH MORTGAGE CLAUSES depending on the - CAN YOU MAKE A CLAIM? circumstances, but such additional claims will have

Some readers may have heard about recent rulings regarding unfair clauses and charges relating to Spanish mortgages. The subject is currently generating huge public interest due to the number of property owners in Spain with mortgages that are potentially affected.

There are now two separate issues which may give rise to a claim against the banks. Firstly, the issue of interest payments under a mortgage. Secondly, the issue of administrative fees and charges imposed upon property owners by the banks under a mortgage. We shall now look at each issue in turn.

Mortgage Interest Payments

On 9th May 2013 the Spanish Supreme Court declared null and void the 'Clausula Suelo' (minimum interest 'floor clause'). Whilst most mortgages are linked to the Furibor base

rate, (e.g. an interest rate of 1.5% above Euribor), many also contain a clause imposing a minimum interest rate (typically 3%), regardless of whether the Euribor actually drops lower. These floor clauses were ruled illegal for "lack of transparency". However, to the frustration of many, the court declared that claims could not be made retrospectively 'to avoid serious economic repercussions for the

banking industry'. However, the case was then referred to the European Court of Justice, who announced on 21st December 2016 that the restrictions imposed in



the 2013 Judgment were contrary to European law and that Spanish banks must refund all money collected under the abusive 'floor clauses'.

Each case has to be studied on its own facts, given the varying conditions applicable to each individual loan, which may determine the appropriate strategy to take against the applicable bank.

> Mortgage Administration/ **Arrangement Fees**

On taking out a mortgage in Spain, many consumers have been hit with

different fees and charges e.g. administration fees, bank notary and land registry fees etc.

On 23rd December 2016, the Supreme Court issued Decree 705/2015 of December 23, which ruled null and void certain types of clauses imposing charges upon mortgage customers. The rationale behind the decision was that it is the banks which benefit from the legalisation, registration and protection of their mortgages, hence they should bear some or all of those costs.

So what expenses can potentially be recovered from the banks? Primarily, the bank's notary and land registry fees for finalising and registering a mortgage, plus any stamp duty taxes paid in respect of the registration. Other expenses such as arrangement fees may also be potentially recoverable,

to be tested in the courts

Before making a claim in respect of either or both of the above matters, each case must be individually assessed and the relevant mortgage clauses studied to ascertain whether they are likely to breach the guidelines set out in the latest rulings.

Whilst we are awaiting further clarification, it appears that no time limit has been placed on bringing retrospective claims. Hence, customers who took out applicable mortgages many years ago may also be entitled to bring a claim.

To make an assessment, we will need to review your mortgage deed. In respect of interest claims, we will need to see relevant mortgage statements and the receipt for your last payment. In respect of expenses claims, we will need to see invoices or statements detailing all relevant expenses, plus

receipt or evidence of any relevant tax paid (if applicable). For a property which is the client's main residence (i.e. not a holiday home), we will also need to see a Certificado Empadronimiento de (Town Hall Certificate of Registration to live in the borough).

Tenerife **Solicitors** charge a fixed fee for consultations of €60 which is fully refundable against any subsequent any work we do for you in the matter. In certain cases, we may thereafter be able to offer no-win-nofee representation, subject to qualifying terms and conditions. а

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Turn-key furnishing service

When people buy a property abroad, they sometimes don't think about what they will need after the purchase has gone through. After all, finding the right property, appointing a solicitor, getting all the money in place and signing at the notary can be time consuming, and rather stressful.



And then what? lf you've bought a new property, you are literally starting from scratch, and you will need to draw up a whole inventory of what you want and need, right down to kitchen utensils. If you buy a preowned property, you may well need to replace some items, such as mattresses, or even all the soft furnishings, to bring it up to your personal standards.

Where do you go, and who do you turn to when you don't speak the language, and your remaining time here may be limited?

A turn-key furniture service is one where you supply an idea of what you want to achieve, in terms of both practicality and design, and hand it over to someone else to complete in your absence. When you return to the island, everything is installed and fitted and your new property is ready to move into, right down to the last teaspoon.

This principle has been working successfully here for over 25 years, especially for UK residents who buy in Tenerife, because of

its convenience. You get exactly what you want, without any hassle. All the items can be put together, delivered and fitted without any inconvenience to you, and you can stay in the property as soon as you return to the island, making it cost efficient as well. You can pay an initial

deposit, and the balance

once vou have seen the results, so the whole thing is risk-free as well!

Of course, there are multi-national companies here now who supply a range of adequate furniture, but who really wants a property that has the same massproduced appearance as everyone else's? After all, interior design is about putting your own stamp on it, and expressing your through personality colours and designs.

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To make the most of Brexit, Britain must leave the EU's **Customs Union**

Theresa May's decision to leave the Single Market has received much attention. But less focus has been paid to whether the UK ought to remain in the EU's Customs Union. This agreement allows goods to pass between countries within the EU's borders without customs checks, and imposes common tariffs on the EU's external frontier.

customs union The is something like an extension of the blue customs channel at Heathrow airport. Instead of pushing a trolley laden with suitcases straight out of the Arrivals Hall, businesses can move lorries full of goods between say - Britain and France, without facing a customs officer.

So why should we leave the customs union? If Britain remains a member it won't be able to decide its own trade policy. Given the vote to leave the EU, it makes little sense to be bound by the rules with no seat at the table. Staying in the customs union is an attempt to protect the status quo but comes at the cost of giving up important flexibility. The UK wouldn't be able to realise the opportunities of Brexit, including by signing trade deals with the largest and fastestgrowing economies, such as the USA, China, Japan and India, with which the EU has been unable to make an agreement.

Some have called for a "sectoral" customs deal whereby only certain industries stay within a customs union. Others suggest that the UK should follow the Turkish model and form its own customs union with the EU. But these 'half in, half out' suggestions create more problems than they solve.

Leaving the customs union will inevitably entail some costs for UK and EU business. But those costs can be minimised if both sides

agree to full cooperation practicalities the on and administration of customs. A good model for this already exists with Switzerland. And further away, the EU and Canada have just agreed a trade deal (CETA) and customs cooperation to address non-tariff barriers.

The UK is in a strong position as it runs one of the world's most efficient customs systems. Already, 99 per cent of customs documents for non-EU trade are submitted electronically. Just a small proportion of shipments are physically inspected. But there's no space for complacency. Ministers and officials need to give HM Revenue & Customs long seen as a Whitehall backwater - the focus

systems are less efficient than those in countries like Holland or Finland. We can't risk the political and economic disruption of lorries queuing through Kent to reach ports like Dover. French and German businesses wouldn't want that either.

The UK only has one land frontier. But Northern Ireland has unique political and historical sensitivities. There's no need for a hard border but nor can the border with Ireland be entirely invisible. Britain should look at the Swedish border with Norway, which is outside of the customs union. Technology and reciprocal agreements mean that goods can cross with only very exceptional physical checks. The movement of people between the UK and Ireland is guite separate and should continue freely. Above all, the strong political determination to find a workable solution from the UK, Irish and EU Governments is a cause for optimism.

Some industries with

across the EU and beyond. To support industries like car manufacturers, the UK and EU should agree a very liberal approach to rules of origin. There are strong precedents for this in existing FU deals.

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The UK and EU don't need a customs union to have a great trading relationship. We export

UK-EU agreement overwhelming. not about such a deal benefiting one side more than the other - freer, more liberal trade would help both economies. Given that the EU (on behalf of member states including the UK) is expending great energy pursuing trade deals far away on the other side of the Atlantic, it would be quite remarkable for either the UK or EU to insist on erecting new tariff and

the Channel.

Unlike with other trade negotiations, the UK-EU's discussions on a trade deal and customs cooperation would largely maintain – rather than alter – the current trading regime. Around a typical negotiating table both sides have vested interests which would be affected by signing on the dotted line. In this case, agreeing a deal will preserve the low-tariff regime which business currently enjoys - it's not doing a deal which will cause the most disruption to UK and EU business.

non-tariff barriers across

The UK already applies

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is

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identical standards to the rest of the EU, and will still be doing this on the day it leaves. Our customs checks are already accepted by the EU. And we already offer businesses the chance to trade in the whole FU with accreditation from just one member state's authorities.

The hurdles for the UK and EU are political as much as practical. But on customs they can be overcome with goodwill and determination. Clever technology, mutual recognition of standards, accredited businesses there are good precedents for all of these. We might need a transitional arrangement on customs cooperation, as the Government has already suggested, but Theresa May should take the opportunity of triggering Article 50 on Wednesday to commit clearly that the UK will leave the customs union and develop the best possible cooperation with our European neighbours and trading partners.

Henrv Newman is Director of Open Europe, and author of the report, "Nothing to declare".



complex supply chains

have raised loud concerns

about leaving the customs

union. The automotive

sector could be particularly

affected as cars contain

assembled from countries

of

parts

thousands

it needs and prioritise upgrading its systems.

We also need to work with our key trading partners in Europe to make sure their systems are as ready as ours. At present, the French and Spanish

more to the United States than any other country. But we don't – at this point - even have a free trade deal with the USA. let alone a customs union. The economic case for а wide-ranging

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Money in the Bank or Money in a Bond? Make an informed choice!

The majority of us keep money in a bank account. Why? Because it is easy, relatively secure, and easily accessible. There is also a Deposit Protection Scheme in place which covers the amount in your bank account up to €100,000 or £75,000. So far, so good?

The Deposit Protection amount has been reduced from £85,000 which was the previous compensation limit. This means that if a bank or building society cannot meet its obligations and subsequently fails, or becomes insolvent, the maximum compensation you will receive will be £75,000 or £150,000 for a joint account (husband and wife).

What about growth on your savings?

R eturns are not good, interest rates are hardly inflationbeating and your hard-earned cash is not really being put to work for you. In fact, the average savings account is paying less than 1% per year and some have even reduced to 0.2% or even 0.1%! So how does this look in reality? Consider this: $\pounds 20,000$ in an average savings account with a gross interest rate of 1% will pay: $\pounds 20,000$ at 1% pa, equalling $\pounds 200$ each year before tax.

What is the alternative? -A Spanish Tax Compliant Bond

Setting up a Spanish tax compliant bond is no more difficult than setting up a bank account, and, once you have invested, you have easy access to your money: regular, or one-off withdrawals, to suit your needs.

The returns over the last few years have been:

2012	2013	2014	2015	2016
8.0%	7.6%	7.5%	10.3%	5.8%

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Any tax due is paid directly to the Hacienda and no Modelo 720 declaration is required for holders of this kind of Bond. The Bond can also be held jointly so there should be no liability to Succession Tax on the first death.

The Bond is backed by an AA-rated financial institution

which is subject to a strict legal and regulatory environment, to European Law, all applicable European directives and regulations and to meet European solvency margins. Under EU law, assets are to be used to repay policyholders should the company be wound up.

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April 2017 - Issue 150 · The Tenerife Property & Business Guide

LIVE ARICO P.A.W.S (PETS ANIMAL WELFARE SUPPORTERS) **April News**

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page!! There are more than 7,000 followers now, and we find this a fantastic way to let everyone know of dogs for adoption, and general day-

Join the Live Arico dog walking club on Saturday mornings from 11am. Our dogs absolutely love it, and you will too. Send a Whatsapp to Eugenio on 633 717 480 and he will meet you there. Happy trails!!

to-day news. ...thank you for reading our news. Until next time, have a great April and we will see you next month!

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The TPG Magazine 49

LOOKING AFTER YOUR HEALTH

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Many British people dream of offers personalized a peaceful and relaxed life in the sun and decide to move to sunny Spain.

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To take care of the most precious asset, your health, and in order to avoid any problem with language and cultural barriers, ASSSA offers health insurance policies especially designed for expats.

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of private clinics and doctors, speaking your language or providing a translation service.

Existing ASSSA clients are delighted about its professionalism and caring service. Many new clients are coming to ASSSA because of their recommendations.

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Furthermore, ASSSA provides flexible levels of health insurance - depending on your requirements, so you can find a tailor-made health insurance for you.

ASSSA offers great discounts at the moment. Therefore, now is the ideal time to take an ASSSA Health Insurance: lifetime promotion of up to 30% discount for new clients.

Call in for a chat, receive information about its products and an individual premium calculation without any obligation. Its area delegate will be pleased to answer all your questions. ASSSA is looking forward to your visit!



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Tenerife North: at Real Estate Imperial, c/ Retama, 3 - Local 4 - Puerto de la Cruz Thursdays from 4.30 pm to 7.30 pm (with appointment)

BOOK REVIEW - TRUST ME, BY GEMMA METCALFE

How far would you go to be free?

which Gemma Metcalfe asks in her that becomes earth-HarperCollins thriller 'Trust Me.' Gemma, a Tenerife expat of seven years, signed with the leading publishers in 2016. Her debut novel was released worldwide on March 10th of this year.

If you love a thriller with a twist, this book is a must read!

The story centres on

This is the question a chance phone call between two people debut shattering for both of them. Lana, a Tenerife Expat, needs to sell a holiday in order to keep her job. Liam, thousands of miles away in Manchester, is readying himself to commit suicide when Lana rings to try and sell him a holiday to fund her life on the run.

Simple as that, those

two sentences hook you in and make you want to read on. This was such a



captivating story. The book reads as a genuine conversation between these two people. Lana and Liam's histories are flawlessly written into their exchanges on this phone call. The writing is so frank a nd fraught that it the paints picture of two people have reached what they feel is 'rock bottom' in their lives.

It's hard to believe that this is a debut novel. Gemma Metcalfe has taken her inspiration from job she knows а well and woven a "what if?" twisted

around it in such a a thoughtful insight unique and engrossing writing style that you will be gripped

that you don't always see in this genre. Trust Me is currently



immediately. Honestly, I defy ANYONE to be able to put this book down once they start it! It had all the pace of a Hollywood blockbuster but with

ranked in Amazon's top 100 New Releases, and is available from amazon.co.uk for only 99p. It is also available digitally through amazon.es and iBook's.



Brexit: MEPs agree on key conditions for approving UK withdrawal agreement

EU can discussions begin

on possible transitional

arrangements must not

last longer than three

years, while an agreement

on a future relationship

can only be concluded

once the UK has left the

Citizens first

Citizens' interests must

be at the forefront right

from the beginning, says

the resolution, which

goes on to note that

MEPs urge all parties to

remain committed to the

Northern Ireland peace

process and avoid a

hard border. The special

circumstances presented

by this situation must

therefore be addressed as

a matter of priority in the

The resolution also

withdrawal agreement.

"will be

affected".

Irish citizens

particularly

These

arrangements.

EU.

An overwhelming majority of the house (516 votes in favour, 133 against, with 50 abstentions) adopted a resolution officially laying down the European Parliament's key principles and conditions for its approval of the UK's withdrawal agreement. Any such agreement at the end of UK-EU negotiations will need to win the approval of the European Parliament.

MEPs stress the importance of securing equal and fair treatment for EU citizens living in the UK and British citizens living in the EU. They also point out that the UK remains an EU member until its official departure, and that this entails rights but also obligations, including financial commitments which may run beyond the withdrawal date.

The resolution warns against any trade-off between security and the future EU-UK economic relationship, opposes any sort of cherry picking or a piecemeal economic relationship based on sector-specific deals, and reiterates the indivisibility of the four freedoms of the single market - free of goods, movement capital, services, and people.

Finally, the resolution says that only when "substantial progress"

attempt to limit rights linked to the freedom of movement before it effectively withdraws from the EU and asks the EU-27 to examine how to address the fear of British citizens that Brexit will lead to the loss of their current EU citizenship rights. has been made in talks on how the UK is to leave the

warns the UK against any

Negotiating principles MEPs call for both sides to act in good faith and full transparency so as to ensure an orderly exit.

The resolution notes that it would be a breach of EU law for the UK to negotiate trade agreements with third countries before it left the EU, and warns against the UK engaging in bilateral talks with one or some EU member states on the withdrawal proceedings or the EU-UK future relationship.

Continued obligations

The UK will continue to enjoy its rights as a member of the EU until its departure. At the same time, however, it will also have to shoulder its obligations, including financial obligations stemming inter alia from the current long-term EU budget. Such financial commitments could

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run beyond the date of departure, the resolution adds.

European Parliament closely involved

The European Parliament intends to build on the elements set out in this resolution as the negotiations develop, for example by adopting



further resolutions. including specific on matters or sector-specific issues, the resolution says.

Plenary debate on Brexit before the vote

Earlier. leaders of the Furopean Parliament political groups debated their priorities in the negotiations on the UK's withdrawal from the EU. The crucial role of MEPs during the negotiations was underlined by EU Commission President Jean-Claude Juncker and EU Brexit negotiator Michel Barnier, who also took part in the debate.

Opening the debate,



President Antonio Tajani said that "Parliament's vote will be decisive for the final outcome of the conditions for the UK's withdrawal and for future

EU-UK relations. The recent terrorist attacks make it clear that all European

countries will need to continue working closely with each other."

And everything else you and

your business might need!

The debate showed wide cross-party support for giving top priority to protecting the interests of the citizens most affected by Brexit. The majority of group leaders also underlined that whereas it was important for the talks to take place in a serene atmosphere, the EU 27 would need to remain united and strongly defend their own interests. All left-leaning groups also said that maintaining high levels of social protection would be a top priority for them.

Several leaders stressed that Brexit must serve as a catalyst for renewing the EU in that it demonstrates how intrinsically bound together the member states are.

Leaders of the EFDD and ENF groups rejoiced at the launch of the withdrawal process and accused the EU of seeking to "punish" the UK.

REALITY CHECK: DOES SPAIN HAVE MORE TO LOSE THAN THE UK?

The claim: Spain has more to lose in EU trade negotiations with the UK - because of its trade surplus with the UK

Reality Check verdict: Spain sells more goods and services to the UK than it buys from the UK. It is also the top destination both for visits by UK residents and for UK nationals living abroad

clause about Δ Gibraltar in the EU document outlining the negotiating strategy for Brexit has raised the question of sovereignty over the territory.

Over the weekend, former Home Secretary Lord Howard said the prime minister would defend Gibraltar the same way that Margaret Thatcher had protected the Falklands.

But on Monday, Jack Straw, the former

home secretary and foreign secretary who held talks in the early 2000s with the Spanish government about Gibraltar's sharing sovereignty, said the idea of conflict with Spain over the territory was absurd. He told BBC Radio 4's Today Programme that Spain was unlikely to let Gibraltar get in the way of a future EU trade deal with the UK. "Spain has hugely

more invested in their • It also trade and relations with the UK," he said, adding that Spain exports more to the UK than it imports from the UK, which means it has a balance of trade surplus.

The most recent figures by broken down country are from 2015. In that year:

 The UK imported £5.1bn more in goods from Spain than it exported to Spain

imported £5.1bn more in services from Spain than it exported to Spain. some of which was due to tourism

• UK residents made 13 million visits to Spain, spending £6.5bn

• Spanish residents made 2.2 million visits to the UK, spending £1bn

But the UK arguably has more to lose than Spain on the issue of nationals living in the other country, because there are many more British nationals living in Spain than there are Spanish nationals living in the UK.

Of an estimated 900,000 British citizens who live in the EU. the largest number of them, by individual country, live in Spain: 308,805. Of those, 101,045 are aged 65 and over.

About 132,000 Spanish nationals live in the UK.

BBC News website

Parliament European

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The TPG Magazine 51



Safe Clean

From bedbugs to rats, from sofas to carpets and mats -Safe Clean have got it covered....

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authorised to provide the recognised official certificates to bars, restaurants and complexes that are

necessary to comply with Spanish law.

Whilst Safe Clean works with major management companies, estate agents, laundries and administration proud of the service they offer the private sector, where they will respond to all pest problems on a 'same day' basis.

Not only does Safe Clean tackle the obvious suites in record time.

problems ants. like cockroaches mice and rats, they will also eradicate wasps, bedbugs and even woodworm. Interestingly, bees are out of bounds as they are a protected species. If, however, you find a bee's nest, your port of call would be the local authorities.

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by Simon Sutton George (The Tenerife Property Group) Mobile: (0034)610 182 744



The 7 most popular areas to buy a property in Tenerife...and why

Tenerife, as we all know, is a favourite destination for many people for just as many reasons. Generally, it's the sun and the relaxed way of life, for others the close proximity to mainland Europe is a massive bonus because it makes it easy for flights back to see family that they've left behind.

In fact, now it seems to me and a number of people that I've been talking to recently, that there are even more people finding Tenerife to be the perfect destination for holidays – it's mega busy. It's very likely due to the troubled times some of the other sunny holiday destinations are having at the moment such as Turkey, Egypt and the likes.

So, with the reasons why people want to come and buy property in Tenerife being pretty obvious, where do people want to buy and why? With plenty of people coming to Tenerife for holidays and then having ideas of buving here I thought that maybe I'd list some of the more favoured places that buyers are looking to at the moment. The following list is made up from people that have bought property recently as well as enquiries that we're getting from prospective purchasers. You may disagree with some of the areas and I should point out that they're in no particular order.

Las Americas

A staple favourite over the years. When someone mentions Tenerife, the words Las Americas are never far behind...either positively or negatively. well in Las Americas and always have. You've got everything there and it's close to some of the most favoured beaches in Tenerife and of course, ideal for bars, restaurants, cafés and of course... Las Veronicas the _ world-famous capital for nightclubs in Tenerife. As I say, negative or positive, Las Americas will always be a favourite of property buyers in Tenerife.

Property sales are moving

Los Cristianos

Still retains a certain amount of its fishing village character and charm, l've although noticed change in recent years, it's a favourite amongst many of the northern Europeans that visit every year for the 6 months of winter. Clearly, Los Cristianos is a popular town for people to buy property - it's actually one of my own favourites too. There's plenty to see and do and there's a bit of a community there as well with the church square nearly always buzzing with something going on or people just watching other people, watching other people...you know what it's like. The beaches are still great, there are some fab places to eat, fiestas, late night bars if you need them, a good range

of shops, banks and the massive bus station that allows easy access to the rest of the island. It's also still somewhere you can see Spanish property and business owners, which in my opinion is a good thing.

Golf del Sur and Amarilla Golf

OK, that's two but I'm counting it as one. Originally developed by a couple of British companies in the 80s and 90s, Golf del Sur and Amarilla Golf are still quite British oriented. Plenty of buyers love the fact that you can pop into any shop or bar and you're pretty much guaranteed to be able to speak the lingo... because it'll be an English speaker behind the counter. It can be a bit windy at times - more so than other parts of the coast and with only a few small beaches it doesn't offer the same "holiday destination" feel as other towns on the coast a bit further towards Las Americas and Los Cristianos, but owners and buyers like that because it gives the area more of a community feel. There's a bowling club open to everyone and if you love golf...it's certainly the place to be...the two championship golf courses dominate the area.

Playa Fanabe

A regular favourite of many people although being next to Bahia del Duque, the prices are slightly higher than the other side of the area - for example Torviscas and San Eugenio. Many nationalities are buying here and the beaches of Playa Fanabe are golden sand with a couple of beach clubs where you can rent a 4-poster bed or luxurious sunbeds and be served drinks all day – quite a nice day although not for everyone, I'm sure. The beaches are great, well



looked after and with the

bars and restaurants high

quality (and of course

the estate agents - that's

where our office is...),

it's a massive favourite

for property buyers of all

Torviscas and

San Eugenio

- OK another two - sorry.

Torviscas and San Eugenio

as being the same as Las

Americas. To some people,

they are, but to me, when

I'm asking people for

where they want to buy

a property, I always make

talking about Las Americas

Eugenio...because for me

they're quite different. A

lot of people like these

close to bars, cafés and

too far from the beaches

either. It's a kind of

area

together really. The area

has been influenced by

the British over the years

but things are changing

a bit now as you see a

few restaurants of other

nationalities popping up

here and there...no that

doesn't mean a Chinese or

Indian restaurant...there

are some nice Italian and

other types of restaurants

area

because

Torviscas and San

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La Caleta Just a Little further along

the coast is La Caleta, favourite of many for their fish restaurants and quiet village feel. There have been quite a few large developments over recent years and as I write this, there's a massive hotel going up too. It's good to see that the area still maintains a village feel which a lot of buyers like but there's supposedly a large shopping centre going to be built on some land that's ripe for development, so this may put some people off the idea in the future.

Bahía del Duque

One of the last areas to have been developed on the Costa Adeje. Builders, developers and hotels have made this area a 5-star location. Hotels and shops are luxurious and so, of course, the properties and subsequent values have had to keep pace. Again, many nationalities are buying here but there seems to be a high number of Eastern Europeans in comparison to other nationalities in the area. The area has some great shopping facilities, fantastic high class restaurants as well as beautiful beaches and 5-star hotels.

What about the others? Clearly there are many few that I've written about, outlying country areas such as Tijoco, Los Menores, Valle San Lorenzo and Chavofa to name a few. These areas are not often specifically requested by name...they're more areas that are suggested by us to our buyers that want to buy property in areas away from the crowd. Just to add to the list, here are some of the up and coming areas of Tenerife for those of you interested in maybe buying in the future.

more areas than just these

You can still get some well-priced properties that some builders and developers are buying as cheap properties or bank repossessions and they're refurbishing them with all the latest designs, fixtures and fittings and moving them on. The areas that people are finding these cheaper properties in are, in my opinion, areas that are soon to be areas of choice for Tenerife. They are: Los Abrigos, Costa del Silencio, Palm Mar, Callao Salvaje and Playa Paraíso. These towns have been developed over the years but are mainly residential areas and have been hidden gems until recent years. And, as I say, there are some properties ripe for improvement and as things progress this will improve the areas for future buyers and residents.

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The TPG Magazine 53



This beautiful detached villa, reduced by 900,000€, is located in one of the most desirable areas in Tenerife - Adeje Golf - just a 10 minute walk to La Caleta.

The villa is constructed to an extremely high standard with quality materials used throughout. There are five extremely large bedrooms, all with en suite bathrooms, and the master suite also has a dressing area. Two living rooms sit either side of an atrium with beautiful trees, flowers and a water feature offering tranquil and peaceful living, overlooked by a gallery with seating area. The large, family dining room overlooks the golf course whilst still enjoying the villa's privacy. The spacious dining kitchen is fully equipped with top of the range appliances and has direct access to the gardens and pool area.

In the basement there is a large gym, a bathroom and large

Price: €2,999,995

bedroom. The pool area has a fantastic heated swimming pool, gazebo with comfortable seating area and a pond with trees and plants, allowing you to enjoy the sound of running water while relaxing by the secluded pool.

The views from all around this property are spectacular: the coastline of La Caleta reaching towards Los Cristianos and the Adeje Golf course can be seen from every angle of the property.

There is a large garage that can house up to six cars with elevator access to all floors in the property. Marble flooring throughout, air conditioning and an alarm system are some of the many features in this villa. This property has recently been reduced in price and is a fantastic opportunity to own a luxury property in a sought after location. Viewing is highly recommended to appreciate all the villa has to offer.

Ref: LUX0254

For more information/to arrange a viewing, please contact Sue at Buy Tenerife, on 922 751 072, or 693 817 110.

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France election: Le Pen and Macron clash over **Europe in TV debate**

BBC News, Europe Section, 4 April 2017

French far-right leader Marine Le Pen was attacked from all sides over Europe as presidential candidates went head to head in the second live TV debate.

The Emmanuel Macron said Ms Le Pen's nationalist proposals amounted to "economic warfare". But she was also accused from the right of not being tough enough on France's membership of the EU.

Francois Fillon, meanwhile, said that France needed Europe when up against the US and China.

Ms Le Pen, leader of the National Front (FN) party, promised to restore control of France's borders and scrap the euro, or else hold a referendum on EU membership. Speaking attack from conservative alongside 10 other candidates as things got a little heated in the second of three televised French presidential election

centrist candidate debates, she said that her presidency would improve the lives of French citizens. France holds its first round of voting on 23 April. Unless one candidate wins more than 50% of the vote, the two leading contenders will go to a second round on 7 May.

Mr Macron, the frontrunner, accused Ms Le Pen of lying, and said that "nationalism is war".

"You are saying the same lies that we've heard from your father for 40 years," he said. Ms Le Pen, who also came under candidate Mr Fillon, retorted: "You shouldn't pretend to be something new when you are speaking like fossils that

are at least 50 years old." Meanwhile. nationalist right-wing outsider Francois Asselineau said that he was "the only true candidate of Frexit", and promised to trigger Article 50 - the process to start

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candidates, so inevitably it is on the six minor candidates that watercooler conversation is going to focus.

On Jean Lasalle - "son of a shepherd, brother of a shepherd" - with his impenetrable Pyrenean accent: on Francois Asselineau with his "Frexit" obsession; on the rival Trotskyites Philippe Poutou and Nathalie Arthaud with their rousing calls to punish the bosses.

Fillon and Emmanuel Macron.

Everyone else - from Marine Le Pen to the uber-Gaullist Nicolas Dupont Aignan to the firebrand of the left Jean-Luc Melenchon (as brilliant as ever on stage) - wants the rules of Europe and the economy totally rewritten.

Small wonder this first round boils down to a fight between Mr Fillon and Mr Macron. It is a fight for the chance - in round

left-wing candidates.

Most polls suggest that Ms Le Pen and Mr Macron will face each other in the second round run-off. However, Tuesday's debate gave Mr Fillon, 63, an opportunity to close the gap on the leaders.

Mr Fillon was the front runner in the campaign until he was hit by the "fake jobs" scandal and placed under formal He investigation. is accused of paying



The five main candidates are (L-R) Francois Fillon, Benoit Hamon, Marine Le Pen, Emmanuel Macron and Jean-Luc Melenchon

the country's divorce from the EU - immediately if he were to win power.

Watching the debate: **BBC's Hugh Schofield** in Paris

The debate was extended to include the six minor

some of it was deadly serious. But after a while you realised that there were really only two people out there who were in any sense defending - more or less - the way things are. Those two are Francois

Some of it was diverting.

two - to stand up for the existing order against the anti-system.

Turning the topic to security, Ms Le Pen said that France had become a "university for jihadists", prompting angry interruptions from the

hundreds of thousands of euros to his family for work they did not do. He was trailing third in the first round, according to polls, a position which would eliminate him from the race.

<image>
Construction of the end of the end

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CPA, Tierra Blanca -DOG OF THE MONTH FOR ADOPTION

ELUNA E



Luna is a large dog who lived in a home for 7 years when her owners decided to give her up. She is very stressed and self-harming, and desperately needs to get out of there. Can anybody help this lovely lady? If you think you can

If you think you can give Luna the home she needs, please call Rachel on 629 031 273 or you can visit the Refuge between the hours of 10.00am and 3.00pm, Monday to Friday.

The Centro de Proteccion Animal de Tierra Blanca is located off junction 15 of the TF1 motorway by the restaurantLosChasneros, just 200m above the motorway. They do not ask for adoption fees, only a donation of food and photos to let them know how your new pet is getting on in his/her new home. Call 629 031 273.

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Winter Walking in Tenerife

Contributed by Michael Patey

Lunar Landscape Re-visited

I first embarked on this trail a couple of years ago but as my Danish friend John had wanted to undertake it, we agreed that we would do it before we went back to Northern Europe for the summer.



On the day, my buddy Alan, with whom I hiked this trail before, and Ghislain, a Belgian friend who had also never walked this trail, joined us. So it was that an Anglo Scot, an Englishman, a Dane and a Belgian set off on the drive from the coast to our start point above Vilaflor.

There are a number of different routes you can take to reach one of the most popular spectacles in Tenerife: Pasaie Lunar or Los Escurriales - The Lunar Landscape. The commonly used starting points are from the Vilaflor area but there are other paths from Cruz de Tea and Las Vegas as well as descending from Las Canadas but these routes are much longer. The most popular route is from Vilaflor near the Calle la Callita, a short walk, well sign posted from the bus stop. The first and last part of this walk from this starting point is very rough and a walking pole is recommended for the whole route



We elected to use the route Alan and I had pioneered two years previously which entails leaving one car at our finishing point about a mile above the outskirts of Vilaflor before driving a second vehicle to the start point of the path named Pista de Fuente Agria about a mile above the finishing point near the recreational area, Las Lajas.

This path, though longer, starts from a higher altitude and reduces some of the climbing by working across the contours. The track is pretty good, wide and well used, probably by fire fighters and water companies to access forest fires and the water distribution network. In fact the trail goes past one of the many "galerías" essential for the storage and distribution of water



on the island. These tunnels and galleries are partly natural and partly man made. When water runoff and melted snow leaks down through the porous rocks at higher altitude, it is then trapped in these areas where the rock is less porous. This is then gathered and pumped into the distribution system. Of late the amount of water garnered by this system has become less reliable due to drier winters, so many more desalination plants are being funded and built by the Cabildo.

After a steady climb with fantastic views on both wings we came upon a burnt tree in a circle of none. As you climb higher

stones, an excellent point for a drink and friendly photograph.

By this time, with the international mix of our small group being what it was, the conversation had led inevitably to "Brexit". The usual banter ensued, enhanced this time by the Belgian influence. I am sure, had our political masters been listening in,



they would have found the solutions to all our ails. Walking under broken cloud and sunshine through the treetops we eventually reached a pump-house for one of the aforementioned galerías. After careful inspection of

the facilities we tracked on

through some impressive

geology until we came to

the point where we left

our current trail to join

the normal route from

Vilaflor to our objective.

Following a drinks break

and the provision of

advice to some French

hikers where, resisting

the temptation to resume

the Brexit discussions, we

turned northwards on the

upward trek to the Lunar

Most of this walk is

Corona

the

Forestal (Forest Crown)

Natural Park where the

views and wonderful forest

aromas are second to

Landscape.

through

crater and then down around 1,000 feet to the floor of Teide National Park and the Parador Hotel. Alan and I walked this trail in reverse last year, from the Parador, up past Guajara, the third highest peak on the island at 8.917 feet, all the way down the 9 miles to Vilaflor, which was a great experience.

towards the edge of the

"Calderon" the trees begin to thin out adding to the

you start to notice that there are "veins" or beige

coloured layers of solidified

ash in the geology, which

forms the Lunar Landscape

phenomenon and you pass

through some impressive

this area and we reached

branch off from our route

and climb up the Valle

There are many trails in

examples.

The route we chose is 11 miles where the normal route from Vilaflor is an 8.5 mile round trip. Either way, as you near the object of the climb you encounter many walkers on the way, some from a campsite a few hundred feet below.

Arriving at our ultimate objective we encountered the numerous conical shapes of the Pasaje Lunar. Looking a bit like a cathedral, these shapes, consisting of hardened volcanic ash, have been chiseled by rain and wind over many thousands of vears

It is a delicate formation and it is forbidden to go past the barrier and walk too close in case of damage. It is said that the legendary Guanches worshipped this area and certainly visited the area during their seasonal migrations in quest for forage for their livestock.

The spectacle itself is situated at around 6,400 feet, not far below Mount



the car we left at our

finishing point. Once we

had changed our footwear

and picked up our second

vehicle we agreed to meet

at "Grumpy's" for a post

hike libation. This meeting

point is just below La

Escalona and was named

such because of the

previous owner who was certainly lacking a sense of

We spent 6 hours on our

walk but 5-6 hours should

be a norm depending

on your urgency. From

time to time the Arona

Cabildo run an organized

walk including transport

there and back at a very

reasonable cost but be

aware that this is a much

longer day allowing for

the varying speed of the

walkers and organization

humour to say the least.

Guajara and Mount Arenas, both on the edge of the caldera facing Mount Tiede. As a result, the views are as spectacular as any on the island.

Putting aside anv political discussions we enjoyed a relaxed lunch taking in the spectacle. On our last visit, we ended up feeding the native Blue Chaffinches and Tenerife Lizards materializing whenever you retrieve your sandwiches from your knapsack. Perhaps there was not enough sun but we saw only one chaffinch, and no lizards emerged to share our lunch.

The descent from this point takes less time with the majority of the route being downhill. However care must be taken as the path, though clearly



marked, is very rough. On this part of the trail you also encounter many walkers making their way to this popular destination. Again, our route traversed the from normally accepted trail as we trekked along a long

of transport etc.

Further details of this walk can be found on the web or in the book "Tenerife Nature Walks" by Sally Lamdin-Whymark. This is available on the web or from the bookshop in Los Cristianos.

The route for the trail can also be downloaded from Wikiloc at: https://www.wikiloc.com/wikiloc/view. do?id=16801502

> **Difficulty: Moderate** Distance: 11 miles Time: 6 hours

You need to be in good physical shape to follow this trail. You must carry suitable walking gear (boots, rucksack, water and food, etc.). Please also bear in mind that the geographical location of the trail means that it is subject to both sudden changes in temperature and adverse weather conditions.

ENERGY PERFORMANCE **CERTIFICATES IN SPAIN APRIL 2017 UPDATE**

The total number of Energy Performance Certificates carried out in the Canaries since June 2013 now stands at approximately 149,620, with some 2,997 being registered over the month of Taking into March. account that February only had 28 days this still shows an increase of approximately 200 over the month of February. This of course groups both residential and commercial properties and those for sale as well as for rent in all of the

Islands which together form the Canaries.

For readers unaware of Energy Performance Certificates (EPC's), they were introduced in Spain and its dependencies by Royal Decree on 5th April 2013. This Law requires that, from 1st June 2013. an EPC must be obtained by the owner whenever a domestic or commercial property is Built, Sold or Rented.

Selling your property

From 1st June 2013 property owners are

required by law to present an Energy Performance Certificate when a property is placed on the market and prior to any advertising. When the property is sold, the Notary will need to see the EPC, termed the Certificado de Eficiencia Energética in Spain.

Renting your property

Either you or your agent, must obtain an EPC. An agent will not be legally allowed to offer or advertise your property for

long term letting without one. Where a property has already been let prior to 1st June 2013, no EPC is required until one tenant leaves and the property is offered for long term rental again. If your property was built after 2007 you should already have an EPC provided



by the seller. If you only and rent your property out on as to a short term basis, for less be able to reduce energy use and save than 4 months of each year, you may not need to money.

have an EPC. If you are the tenant your landlord or the letting agent should be able to show you the EPC for your property.

The EPC contains:

Information about а property's energy use and typical energy costs,

ecommendations

how you may

efficient) to 'G' (least efficient). Certificate. The registered with the

An EPC allocates an

Energy Efficiency Rating, ranging from 'A' (most

Canarian Government is valid for 10 years.

How to arrange an EPC:

If you are selling or renting out property, you will need to engage an Accredited Assessor, who will visit your property to inspect and then produce and register your properties Energy Performance Certificate.

If you have any questions, or wish to arrange for me, Philip Wright, to carry out your Performance energy Certificate please call me on 667 757323.

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Long Term Rentals



La Caleta, Magnolia Golf Resort €POA

You will find this apartment with garden view and lots of sun in the tranguil vet atractive Magnolia Golf Resort in Costa Adeje. On the around floor there is the kitchen connected with a living room and dining area, from here you have a direct access to the large and sunny terrace. Three bedrooms and two bathrooms. This apartment is very nicely furnished ... For full information see website or contact 2nd Home Tenerife Ref: VKT3MGR4D 628 608 469

Palm Mar. Penthouse

€POA Beautiful 2 bedroom/ 2 bathroom apartment with front terrace and large roof terrace overlooking the village and coastline of Palm-Mar, very special property! Tenerife Ref: 2nd Home VKT2RP213AC 628 608 469

El Roque, Detached House

€2,200 Large detached, fully furnished bedrooms, property with 4 bathrooms, separate fitted kitchen, lounge and various terraces. There is also an underground garage and large storeroom Tenerife Prime Property Ref: 04

1191 627-230360

Amarilla Golf, Palm Ridge €1,650

This is a summer let property, available since the 21st of April till October 2017. Beautiful villa, impeccable and very tasteful decorated. Study that can be used as a 4th bedroom. Hot tub in the garden, access to complex s pool Very quiet area, close to all amenities. 2 months deposit required. No pets allowed Rentals in Tenerife Ref: 3073 606 284883

Guargacho, Canarian House

€1.650 Large rural, unfurnished house on plot of 1000 m2 available from the beginning of March 2017. There are 5 bedrooms 4 bathrooms a huge separate kitchen and a large lounge/dining room. The house has a wraparound veranda with views down to the coastline, garden, various terraces and a recently, fully refurbished, private swimming pool.

Tenerife Prime Property Ref: 05 1058 627-230360

Golf del Sur, House €1 250

San Blas Residencia. A truly lovely complex. Newly built, and furnished to the highest standard. These are available FURNISHED or UN-FURNISHED. Separate kitchen complete with Bosch appliances, microwave, dishwasher, washing machine, and much more, granite worktops, and kitchen table and chairs. The lounge/diner has modern furniture with patio doors lead... For full information see website or contact: Rentals in Tenerife Ref: 3067 606 284883

Golf del Sur, San Blas Village €1,250

Luxury townhouse, fully furnished and equipped to high standards. Spacious garden, seaviews, and double underground secure garage. The complex offers good facilities: pools and sun decks. tropical gardens and satellite tv. Air conditioning throughout, electric shutters, parquet Separate fitted kitchen, fully equipped with all the appliances, large dining ... For full information see website or contact: Tenerife Alizes Properties Ref: H3-1031

922 738653 / 626 274040

Golf del Sur, San Blas Village €1.200

Stunning Fully Furnished house on the sought after San Blas residential complex, 3 bed 2 bath. Large balcony of the bedroom with partly sea-views, large garden. Internal private double garage, community pool, close to shops transport and Airport 15 Mins. Finished to a luxury standard. Alarm system installed. Bills excluded.

Los Abrigos Properties Ref: LAPR1036 922 170021 / 651 303029

Callao Salvaje, Mariben

€1,175 AVAILABLE TO RENT FROM 29TH MARCH 2017 UNTIL 31ST JANUARY 2018 3 bed 2 bath townhouse in the popular complex of Mariben, Callao Salvaje. This property has large terraces surrounding the property which have sea views, there is an independent fully fitted kitchen, master bedroom has en suite bathroom, further 2 bedrooms share a family bathroom, large enclo... For full information see website or contact: Tenerife Island Rentals and Buy Tenerife Ref: ADO0204 922

797438

Los Abrigos, San Blas €1,150 3 bedroomed luxury house, on residential complex with pools and gardens, situated between Golf del Sur and Los Abrigos, and close to the coast. The house comes fully furnished and equipped with air conditioning and alarm systems, electric shutters, wooden floors, separate kitchen with all appliances ie washing machine, dishwasher, fridge-freezer, ceramic ... For full information see website or contact: Tenerife Alizes Properties Ref: H3-1030 922 738653 / 626 274040

Llano del Camello, Linked House

€900 Lovely family house, made up to very high standards, and located on a residential complex with pool. It consists of 3 bedrooms, 2 bathrooms, separate kitchen, fully equipped, with utility room, study room, storage room and a garage lock up with direct access to the house. There is also a covered patio. On the complex there is a swimming pool for the use ... For full information see website or contact.

Tenerife Alizes Properties Ref: H3-090 922 738653 / 626 274040

Golf del Sur, Pueblo Primavera €800

Large 2 bed, 2 bath modern ground floor Apartment with terrace & garden, Golf del Sur, 3 communal pools, close to shops and transport. No pets. Available from 1st of April until 31st of October 2017. Los Abrigos Properties Ref: LAPR1037

922 170021 / 651 303029

Los Abrigos, Apartment

€800 Stunning, luxury 2 bed, 3rd floor modern apartment fully equipped. 1st Bathroom with the shower and Jacuzzi, another with the toilet and wash basin Private Sew View Balcony. Private garage. Close to shops, transport , beach. No pets allowed. Free Internet. Bills excluded. Available from 5th April 2017 until 10th October 2017. Los Abrigos Properties Ref: LAPR1035 922 170021 / 651 303029

Los Abrigos, Eduardo II

€700 Large modern 3 bed 2 bath Duplex



Tenerife Ref: AP0178 922 797438

Costa del Silencio, Parque Don Jose €650

Lovely ground floor, very tastefully furnished apartment which has been converted into 2 bedrooms with a bathroom, lounge and American style fully fitted kitchen. The apartment has a large terrace of 25m2. The complex has British TV channels and bills are included up to €30.00 per month. This apartment does NOT allow animals and is available for long te... For full information see website or contact:

Tenerife Prime Property Ref: 02 1188 627-230360

Golf del Sur, Green Park

A really beautiful large one bedroomed 2nd floor apartment. Formely two bedrooms but creatively converted. Sea and mountain views. Bills excluded. Communal swimming pools Available from end of June 2017. Los Abrigos Properties Ref: LAPR1026 922 170021 / 651 303029

€600

Parque de la Reina, Timanfaya II €575

AVAILABLE TO RENT FOR A 4 MONTH PERIOD ONLY FROM 5TH MAY 2017 UNTIL 6TH SEPTEMBER 2017. 2 bed 2 bath ground floor apartment located in the popular town of Parque De La Reina just 5 minutes drive from Los Cristianos. This apartment has a fully fitted independent kitchen, the master bedroom has en suite bathroom, large south facing terrace area and you hav .. For full information see website or contact

Tenerife Island Rentals and Buy Tenerife Ref: AP0177 922 797438

La Caleta, Neptuno

€50 Garage Parking space and Trastero available for long term rental Tenerife Island Rentals and Buy

Tenerife Ref: GAR0200 922 797438



Penthouse appt. Lift in Building,

balcony and 2 large terraces private, Sea views, close to school

shops transport beach 5 mins. Bills

Los Abrigos Properties Ref: LAPR998

1 bed apartment located close to

all amenities of Palm Mar. has a

great size terrace with stunning

sea views. American style fully

fitted kitchen, double size bedroom

with fitted wardrobes and has a

Tenerife Island Rentals and Buy

sought by owners).

922 170021 / 651 303029

Palm Mar, La Arenita

pool on this complex.

not included

Established for more than 11 years, we are seeking to expand our growing portfolio of exclusive properties for rent (villas, houses, and fincas - a pool is not essential, but would add to the rental income

€650

It is anticipated that the monthly rental range will be in the region of €1,500 - €5,000, and that properties will be situated anywhere from Los Gigantes to El Medano.

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60 **The Business Section**

April 2017 - Issue 150 · The Tenerife Property & Business Guide

Tenerife Prime Property

DOG HOTEL AND WORKING FINCA FOR SALE!



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Business Section

SALES **OVER €350,000**

Buzanada, Restaurant

€1.800.000 For sale is this rare opportunity to get a freehold restaurant with a big function hall for birthdays, receptions, weddings and more. Furthermore, is a big indoor playground for kids and a big terrace with room for guests and receptions as well. The building itself is amazing throughout styled and placed on the top of a small hill where you cannot miss it ... For full information see website or contact.

FRINA Tenerife SC Ref: 1830 922 085191 / 670 636004

Vilaflor, Restaurant

€1.600.000 Wonderful restaurant (open 6 months each year) in the mountains of Tenerife a short drive from busy tourist areas. Part of a large finca with stunning sea and mountain views, this unique property/business has bedrooms, 2 lounges, 5 bathrooms, 2 WCs, large, commercial kitchen and many terraces with lots of potential. The old finca has been extended, with... For full information see ebsite or contact FRINA Tenerife SC Ref: 1845 922 085191 / 670 636004

Freehold Property

€1,560,000 Great investment property with prominent address on the most . exclusive street in Tenerife South the legendary Golden Mile of Playa de Las Americas. These two commercial premises measuring in total 101,2sqm - part of the Zara shop in the commercial centre Oasis. The units have an excellent corner position. The current 20 year contract with Zara expires in ... For full information see website

FRINA Tenerife SC Ref: 1791 922 085191 / 670 636004

or contact.

Los Cristianos, Bakery €840,000

For sale is this bakery and cafe in the busy city center of Los Cristianos. This French bakery has been running for 12 years, and is offered for sale both as a leasehold and as freehold. Due to high quality through many years this is a very well established business, which also can prove very good figures. The bakery has a big kitchen in the basement. whe... For full information see website or contact: FRINA Tenerife SC Ref: 1814

922 085191 / 670 636004

Tenerife South, Excursion Business

€420.000

This is a rare opportunity to be the owner of a successful excursion service for whale and dolphin

watching. This is a big excursion business including its own excursion shop and 2 sailing yachts, available with fixed locations in an always busy harbour in south of Tenerife. It is definitely a great business and one of the most profitable whales and dolph... For full information see website or contact: FRINA Tenerife SC Ref: 1823 922 085191 / 670 636004

Los Cristianos, Clothes Shop €399,000

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For sale is this 86 m2 big locale which is placed in the busy city center of Los Cristianos about 5 minutes from the beach. The street is always busy and you cannot help attract a lot of traffic of both tourists and locales. Today the premise holds a clothes and beauty store but the spacious locals are both light and well maintained, and this premises can... For full information see website or contact FRINA Tenerife SC Ref: 1825

Puerto de Santiago, Bar/Cafe €350,000 New on the market is this wonderful drinks only venue with good roadside location in the Los Gigantes area . The business has been trading successfully since 1998 and is still packing them every night. This family run business puts on live entertainment

always well supported. At

weeken... For full information see

Business Finder Tenerife Ref:

€349,999 - €250,000

This business is a dream

opportunity for the sea lover to sail on the Atlantic Ocean for a living.

The boat goes out daily for whale

and dolphin excursions, but is also

€320.000

Tenerife South, Charter Yacht

653 593 231 / 693 816 888

website or contact

4037T

922 085191 / 670 636004

7 nights of the week for locals and holiday makers and the venue is

rented out for Sunset Charters Masca Trips, La Gomera trips or Privately. This sailboat is known for its luxurious excursions with good food and drinks and even a chef on board if the cus... For full information see website or contact: FRINA Tenerife SC Ref: 1864 922 085191 / 670 636004

Americas, Bar/Cafe/ Las Restaurant

€299,000 For 22 years this pub and snack bar has been placed in the center of Las Americas. The pub is facing a busy street with a lot if passing by traffic. Furthermore, it is only 3 minutes of walk from the beach promenade. The pub is very well visited especially by tourists, including many returning tourists, since the pub has been running for so many years. Th... For full information see website or contact: FRINA Tenerife SC Ref: 1813 922 085191 / 670 636004

Tenerife South, Excursion Business €279,000

Boat excursion business which arranges Fishing Trips and Whale & Dolphin watching. If you dream about an excursion business on the sea this is a perfect opportunity, since it is hard to obtain these licenses and a place in this attractive busy harbour. The business is one of the best known and well-established and it has been running since 1995.

However For full information e website or contact: FRINA Tenerife SC Ref: 1851 922 085191 / 670 636004

€249.999 - €150.000

San Eugenio Alto, Pizzeria €182.500

New on the market is this profitable and well established restaurant and in San Eugenio in the south of Tenerife, which moreover even have installed authentic wood burning oven. This restaurant offers seating for about 70 quests inside and on the terraces. Before vou enter the restaurant vou pass a small and cosy terrace covered by the crown of a beautifu... For full information see website or

FRINA Tenerife SC Ref: 1817 922 085191 / 670 636004

Tenerife South, Restaurant €159.000

Here you get an opportunity to take over the leasehold of this 14 years old restaurant in the South of Tenerife. The restaurant is located in an amazing throughout building from 2003 with big terraces, big private parking and inside a big restaurant with open kitchen This restaurant is famous for its delicious barbecued meats and Canarian specialities. T... For full information see website or

FRINA Tenerife SC Ref: 1828 922 085191 / 670 636004

Las Americas.

see website or contact

922 085191 / 670 636004

Las Americas, Restaurant

of Playa de Las Americas, only 2

minutes of walk from the beach

promenade. Thanks to a large and

modern terrace this restaurant is

inviting already from the street.

And the menu card has good

steaks, salads, pastas, and pizzas

and secures returning guests and

.. For full information see website

FRINA Tenerife SC Ref: 1821

San Eugenio Alto, Bar/Cafe/

This freehold restaurant has

become available to purchase. It

is located in San Eugenio Alto and

is surrounded by apartment

complexes This venue was once a

successful Italian restaurant and

busy most nights. The attached

pictures show the restaurant in

better days. It measures 40m2

inside which held 8 tables. There

is front covered terrace of 22.5m2

Business Finder Tenerife Ref:

€99.999 - €50.000

Opportunity to buy a highly

reputable and profitable restaurant

653 593 231 / 693 816 888

Los Cristianos, Restaurant

website or contact:

3026T

For full information see

€100.000

€99,000

922 085191 / 670 636004

or contact

Restaurant

FRINA Tenerife SC Ref: 1797

€149,999 - €100,000

Tenerife South, Freehold Property

€140.000 This stunning freehold bar cafe is new on the market and is located in a busy town on the south coast of Tenerife This business has been trading since 1992 and has always been popular with residents and multi national holidaymakers. It is now time for the owners to take a well earned retirement. This large freehold property consists of a cafe bar of 110m... For full information see website or contact:

Business Finder Tenerife Ref: 1982T

653 593 231 / 693 816 888

Puerto de Santiago, Bar/Cafe €120,000

New on the market is this wonderful drinks only venue with good roadside location in the Los Gigantes area . The business has been trading successfully since 1998 and is still packing them every night. This family run business puts on live entertainment 7 nights of the week for locals and holiday makers and the venue is well always supported. At weeken... For full information see website or contact: **Business Finder Tenerife Ref:**

4037T 653 593 231 / 693 816 888

El Medano, Restaurant

€120.000 Beautiful, large and modern Restaurant in the Southern of Tenerife. This leasehold brasserie and wine restaurant is situated in a new commercial centre in an upcoming area, where the competition still is minor, and therefore you have the opportunity

to be one of the most well with a good position in Los established restaurants in an Cristianos. The restaurant is area, which for sure will grow. The located in the area with many restaurant its... For full information residential and touristic complexes, as well as popular time-share resorts which are some 10-15 minutes walk from the beaches and the town centre. Many people pass this restaurant €119.000 day in and day out, as it... For full This well established and very information see website or contact: popular franchise restaurant is placed in one of the busy streets FRINA Tenerife SC Ref: 1824

> Las Americas, Freehold Property

€99.000

922 085191 / 670 636004

ΤΗΕ ΒΟΟΚ SHOP Las Chafiras OPENING HOURS: (just behind Pit Mon – Fri: 1pm – 5. Team Sur and the **Golf Shop**)

www.laschafirasbookshop.knowfurther.com

If you dream about starting up your own business in the always busy Las Americas this empty freehold will be a good option. The freehold is placed in a complex where there only is one cafe and no bars, so this would be a good place to open a bar. The local is 112 m2, which gives room for both a big bar desk, kitchen and plenty of tables. Today loca... For full information see website or

FRINA Tenerife SC Ref: 1848 922 085191 / 670 636004

Puerto Colon, **Excursion Business**

Possibly the best bistro cafe

bar on the Golf Del Sur. The owners have turned this business around by providing an award winning service and all home cooked food. Confirmation on Tripadvisor with Cerificates of Excellence for 2015 and 2016. Double local offers a great dining pleasure either inside or on the covered terrace with lunch time and

€96,000 Motorcycle rental and excursion shop in the south of Tenerife. For

run business which has been trading successfully since 2006. The business has always been well supported by British residents and holiday makers all year round. This business opens its doors at 8am for a good selection of breakfasts and the great menu continues all day right through until close. The business has a .. For full information see resta. website or contact: Business Finder Tenerife Ref:

rental shop can be managed by

one person, or two if you want to

business today. The motorbike

business includes 10 newer

motorbikes in very good condi ..

For full information see website or

Puerto de Santiago, Restaurant

New on the market is this family

€95,000

FRINA Tenerife SC Ref: 1798

922 085191 / 670 636004

Mon – Fri: 1pm – 5.00pm

ALL BOOKS - €3.00

contact

4038T 653 593 231 / 693 816 888

Tenerife South, Bar/Cafe

€90.000 This Tenerife bar combines a relaxed lounge atmosphere with live music, shishas, tapas and

snacks. You enter the bar itself by sale is a smaller motorcycle rental shop located in Costa Adeje. The the large stairs that also lead you to the 3 big terraces where you have room for 70 people. Today make tours and excursions around the bar is open from 12.00 till the island, which is also part of the 02.00 and is most busy at nights where they besides from drinks and food also offer live music. Dur... For full information see website or contact: FRINA Tenerife SC Ref: 1835

922 085191 / 670 636004 Tenerife South Sign Making/Fitting

€85,000 This is your opportunity to purchase this very well respected sign fitting company based in the south of TenerifeThis business has been trading for nearly 3 years and can offer a full sign fitting service and an extensive range of blinds and awnings. Included in the sale is all the hardware you will need. computers, printers, laminators plotters. The bus... For full information see website or contact: Business Finder Tenerife Ref: 1856T 653 593 231 / 693 816 888

Torviscas Bajo, Other Busines €75.000

If you are looking for a successful tattoo business then this could be it. It has been trading for two years now and operating with a manager and artist. It benefits from a roadside location with plenty of passing traffic and foot fall. The business has been building a good reputation with its clients for quality artwork. All licences are in place and ... For full information see website or contact: **Business Finder Tenerife Ref:**

4039T 653 593 231 / 693 816 888

Los Cristianos. San Telmo €70.000

With this Tapas bar for sale you have a rare opportunity to buy a good and well established business in the attractive San Telmo, Los Cristianos. The bar is facing the cosy and busy street with an inviting terrace where you have room for guests for both dining and drinks. When you enter, you find a big bar desk with room for quests around and a couple of ... For full information see website or contact: FRINA Tenerife SC Ref: 1815

922 085191 / 670 636004

Costa del Silencio, Restaurant €69,500

You do not find a better Restaurant in Costa Del Silencio, which the current owner can prove by his great reviews on Facebook and TripAdvisor the happy customers speak for themselves. With the purchase of this business you buy a success, which only will grove in the hands of the right person. Today the restaurant has 3 employees, but it is only open in For full information see website or contact:

FRINA Tenerife SC Ref: 1846 922 085191 / 670 636004

Tenerife South, Newsagent €60.000

This is a great little business! An extremely profitable Newsagents situated in a busy tourist area and with low overheads and sociable day time hours only. The current owners have run the business for many many years now and are selling for a much deserved rest. Offering a wide array of products including newspapers, magazines, books, cards, phone cards, ... For full information see website of contact:

Business Finder Finding businesses for people like you!

Superb Bistro Bar



59,000€

evening menus The interior is bright and modern with dining

for 20 people and the terrace a further 20 people. A fully fitted kitchen can produce any menu you desire. The purchase price will include all fixtures, fittings and an underground stockroom. All paperwork and licences in place. Accounts available. Reduced to 59,000€ for a quick sale.

4068T

Tenerife Prime Property TEL: 922 703 725 MOBILE: 627 230 360

Playa Paraiso, Café/Minimarket



For traspaso. Popular café/minimarket close to new, busy tourist hotel (The Hard Rock Hotel) with 300 residential/holiday apartments. Opening Licence. Accounts available. Low monthly rent and bills.

Ref: B-115

€20.000

www.tenerifeprimeproperty.com Email: info@tenerifeprimeproperty.com

Contact us on 653 593 231 / 693 816 888

The Business Section 61

The Business Section 62

Business Finder Tenerife Ref: 1320T 653 593 231 / 693 816 888

Tenerife South, Kichen/ **Bathroom Design Studio**

€55.000 This is an established company offering professional design and installation services for Kitchens Bathrooms with full design specifications developed using industry specific computer aided design (CAD) software. Business Finder Tenerife Ref:

1418T 653 593 231 / 693 816 888

Los Cristianos, Clothes Shop €52.000

Here you have the opportunity to take on a business, which is perfectly placed in the charming small streets of Los Cristianos The store is facing the street, but also a small passage to a commercial center so the shop has 3 big window displays. Today the clothing shop is specialized in eco-friendly clothes, where both the old and new collection are incl... For full information see website or contact

FRINA Tenerife SC Ref: 1802 922 085191 / 670 636004

UNDER €50,000

Puerto Colon, Bar/Cafe

€45,000 This Cafe is placed in a popular commercial center at the beautiful harbour of Puerto Colon and next to the beach. The business has been running for about a year and is already the preferred place to have lunch for many of the locales who work in the area, which also brings a lot of customers for take away food. The locale is 25 m2 and the terrace has spa... For full information see website

contact FRINA Tenerife SC Ref: 1852 922 085191 / 670 636004

Tenerife South, Supermarket €45,000

This is a large supermarket in a timeshare complex of 300 apartments and 100 bungalows set in its own beautiful grounds a long way from any other developments.The premises which measure a total of 375m x 250m include office space, a kitchen preparation area, lots of storage room and even a partly completed 1 bedroom apartment! Included in the price is sev... For full information see website or contact:

Business Finder Tenerife Ref: 1454T 653 593 231 / 693 816 888

Adeje Town, Beauty Salon

€42.000 This big wellness clinic and beauty salon is placed in the center of Adeie, where it has been running for 3 years by the current owner. It is also the current owner of the business who does most treatments. Today the business offers a wide range of beauty and wellness treatments; like massages, nails, make-up, eyebrows, eyelashes, and more. A good reputat... For full information see website or contact: FRINA Tenerife SC Ref: 1808

922 085191 / 670 636004

Tenerife South, Bar/Cafe

€39,000 This karaoke bar is placed in one of the busy streets of San Eugenio Bajo, and only 5 minutes of walk from the popular beach in Puerto Colon. The bar has a 30 m2 terrace with tables for 36 quests. and the inside premises are 45

m2 with a big bar, 4 high tables, 2 toilets, and a big well equipped kitchen for preparing cafe food and snacks. Under the bar is... For full information see website or contact FRINA Tenerife SC Ref: 1819

922 085191 / 670 636004

Torviscas Bajo, Bar/Cafe

€38.000 For sale is this small and charming cafe and bar in Torviscas Bajo, only 5 minutes from the busy beach of Puerto Colon. It is new on the market and has the perfect size for a couple who wish to run a business together. The premises inside and outside are nicely furnished, charming and

spacious kitchen, new toilet ... For full information see website or FRINA Tenerife SC Ref: 1822 922 085191 / 670 636004

Los Cristianos, Bar/Cafe

€35,000 A good cafe and bar in a nicely built establishment, with a big terrace and 3 floors. You enter the bar from the big terrace, which has umbrellas and blinds for shade. At the terrace of the cafe you have seating for 16 guests and inside you have seating for 24 guests. The terrace of the cafe is directly combined with the inside premises, so it seems as o ... For

Currencies irect

Call Donna in our Los Cristianos office +34-922 971 781 or Carol on +34-687 906 607

welcoming. The terrace of the bar is covered by a big blind and has sea... For full information see vebsite or contact: FRINA Tenerife SC Ref: 1834 922 085191 / 670 636004

Los Cristianos, Restaurant

€36,000 In a commercial center in forever popular Los Cristianos this new and stylish Restaurant has just come for sale for a bargain price. The restaurant is facing the street with a 25 m2 terrace, which today has seating for 30 guests, however there can be put more tables here. Inside the restaurant full information see website or contact. FRINA Tenerife SC Ref: 1801

Tenerife South, Bar/Cafe

€32 000 Here you get an opportunity to take over the leasehold of this 14 vears old cosy bar in the South of Tenerife. The bar is located in an amazing throughout building from 2003 where the bar has a big terrace, 2 toilets and private parking. The bar is located next to a family restaurant which attracts customers till the area as well. If you dream about a sma... For full

€25,000

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Tenerife South, Excursion Business

This business rents out electrical

vehicles and make excursion tours around the island. The excursion shop has been running for 2 years by online booking, flyers, and word-of-mouth, and still the current owner can offer a profitable business, which nothing but income after the investment. The excursion shop includes the 3 Renault Twizv cars. which runs... For full information see website or contact: FRINA Tenerife SC Ref: 1806 922 085191 / 670 636004

Guargacho, Pizzeria

€19,500 This Pizzeria for sale is placed in Guargacho, facing a small quite street, attach to the main street. And also close to the very popular second hand market, which bring in more customers at market days. The restaurant is 100 m2, with seating for 54 guests. And furthermore you have 5 tables on the terrace. Today the pizzeria is open during lunch time and For full information see website or

FRINA Tenerife SC Ref: 1812 922 085191 / 670 636004

Adeje Town, Other Business €19,000

New on the market is this lasertag gaming room and office including all necessary equipment for 24 players. The gaming room is build up by walls, which glow in the dark, and give the right atmosphere when playing. Besides from the gaming room you have the big entrance room, with a bar desk and a toilet for personal and customers. Today the game business h... For full information see website or contact.

FRINA Tenerife SC Ref: 1809 922 085191 / 670 636004

Tenerife South, **Property Management**

€18.000 New on the market is this small cleaning business which can be operated from home and all the properties can be found along the south coast of Tenerife, where you will need to be based. This business has been trading for 3 years now and it is time for the owner to take things easier. The business is looking after numerous properties at present but ther For full information see website or contact:

Business Finder Tenerife Ref: 4021T 653 593 231 / 693 816 888

Tenerife South, Pearl Wholesaler

€9.000 This is a one off opportunity! A

wholesaler client who has had many years in the industry is about to retire and has a stock of freshwater and cultured pearls for sale at an incredible price!The stock of pearls is complete with an inventory displaying cost price. The consignment is a variety of necklaces, pendants, drops, sets, studs, rings and baby brace... For full information see website or contact:

Business Finder Tenerife Ref: 1976T 653 593 231 / 693 816 888

FORECLOSURE SALE IN LOS CRISTIANOS!





Restaurant in busy area with excellent passing trade. Opportunity to purchase at well-below market value. 250sqm total. Cash only purchase.

Price: €575.000

My World Property. Tel: 690 676 527 Email: info@myworldproperty.net www.mvworldproperty.net

Business Finder Finding businesses for people like you!

Restaurant/Cocktail Lounge





195.000€/

Located in the heart of the Las Americas nightlife and benefits from plenty of passing trade. This large venue is 140m2 inside with an 80m2 terrace which can accommodate 50 diners and has several chill out areas. Tastefully furnished throughout. A fully equipped kitchen can produce any menu. It has a large storeroom and staff shower. The large bar area has one of the largest TV screens in the south showing sports and music. Over 50,000€ has been spent on recent reformation. The purchase price includes all fixtures and fittings. All licences and paperwork are in place.

4082T

Contact us on 653 593 231 / 693 816 888

922 085191 / 670 636004

contact FRINA Tenerife SC Ref: 1827 922 085191 / 670 636004

everything is totally new, with a information see website or

Business Finde

Successfully selling Businesses and Properties for more than 20 years!

4078T



Freehold Café Bar Located in Playa Paraiso with all paperwork in place. Measuring 72m2 with terrace of 70m2, downstairs is 67m2. Accounts are in place.

355,000€



Café Bar Busy with prominent position. Managed for 13 years. All paperwork is in place. Covered terrace can accommodate 36 patrons. Great starter business with good reported earnings.

4081T

4080T 35,000€



Café Bar Trading for 35 years. Double local of 65m2 reformed throughout at great expense. Opening licence in place. Experience required. Accounts are verv healthy

200,000€



Som2, fully equipped with extensive range of equipment. Exterior terrace 10m2. Price includes client info and all equipment. Personal trainer or an experienced person required. 4079T 35,000€



Diving School PADI and BSAC accreditation. Trading for 13 accreditation. Trading for 13 /ears. All paperwork in place Excellent reported earnings. Transition period available Price includes stock, equipment, boat and vehicles. 210,000€ 4077T



Ground floor Freehold Office duplex office. Guia de Isora. Good position. Close to the Correos. 108m2. Constructed Correos. 108m2. Constructed 2001. Suitable for office or 2001. professional use.

4071T

1908T

1378T



Bike Hire Business on south coast. No competition. Prominent position with plenty of passing trade. Price includes the SL name, investment capital, all stock and all fixtures and fittings. Reported earnings good. Reported earnings good. 4051T 55.000€



run restaurant in Las Americas. Double local of 123m2 with Double local of 123m2 with terrace of 40m2. Paperwork and licences are in place. Sale includes fixtures, fittings and furniture. Accounts available. 90.000€ 4067T



Freehold Local Great price. Single local on apartment complex in Los Cristianos. 3 rooms, approx 32m2, ideally for business or professional use. There is no terrace or outside space. 45.000

Waterfront Restaurant Set in

a picturesque harbour with great views. Fully reformed restaurant with tasteful décor. Everything

included.

70,000€

current owner, es to retire.

45.000€

45,000€

1720T

1802T



Freehold Cafe Bar Playa Paraiso with opening licence, measuring 50m2 and 36m2 terrace. Modern, clean with traditional pub feel. All fixtures and fittings are included. Low overheads. 4045T 131.000€



Tattoo Parlour Trading 3 years with manager and artist. Good location. Good reputation with clients for quality artwork. All licences in place. Room for expansion with 3 inking stations.

Busy Hair Salon Playa Fañabe. Passing trade and low overheads. Takings are impressive! Operated by 2 hairdressers. Scope to offer

IL STREET ANT NA

International New York Cimes FINANCIAL TIMES

Chr Dailu Celearaph

Newsagents Extremely profitable newsagents business in busy tourist area. Low overheads and sociable daytime hours only. Owner looking to retire. Price includes all stock.

35,000€

Ch REDUCED

75.000€



73,000€

250.000€

0

venture

46,000€

4039T

an are 2

1476T

Commercial Laundry Probably the most successful commercial laundry business in Las Americas! In busy shopping ercial omn. in Lac shopping r 10 years. Americas! In busy centre and owned for Run very profitably



Investment Villa Own this 3 bed villa with private pool in a popular seaside town. The villa is rented for at least 40 weeks a year from holidaymakers from all over Europe for the past six years. Great investment potential! 350,000€ 1917T

Sign Fitting Company Full sign fitting service with extensive range of blinds and awnings. Sold complete with 2 liveried vans. Transition period offered. No need to be a computer whizzkid to run this business.

Business

cleaning business operating on south coast. Offering

on south coast. Oneming cleaning, laundry and property management. Call to arrange a

85.000€

Cleaning

18,000€

REDUCED

Full

1856T

Small

4021T

35,000€



Cafe and Terrace Bar Refurbished and beautifully presented chill out drinks and cocktail bar in the heart the busiest nighttime entertainment area in the south.

40,000€



Freehold Restaurant/Bar Los Gigantes. Tastefully decorated throughout approximately 100sqm inside plus a large terrace with tables and chairs.

70.000€



Stunning Restaurant Golf del Sur. Turning heads with great reviews on Tripadvisor. Totally reformed throughout. F&F reformed throughout. F&F brand new and included in the

4008T

1 SUL REDUCED Electric Vehicles

Electric Vencies exclusive rights to Ten All necessary licences nermissions in place. With Tenerife and This permissions in place. This business is road legal. Electric eco friendly. Organized tours. Unique opportunity. 4059T



Drinks Bar This bar is a haven

or sports fans especially at weekends. Comes complete with 5 TVs, a projector screen,

satellite boxes and 6 satellite

dishes.

Cafe Bar Great starter business in Las Americas situated amongst the nightlife. All equipment included in sale All equipment included in sale Takings are reported to be good.



Café/Hire Business Frontline business with multiple income streams consisting of a bar cafe, monev exchange excursions and scooter hire rental 50m2 with terrace/display area 40m2. 75,000€ 4053T



60.000€

spacious with furniture. 60m2 with a generous terrace. Compact kitchen producing traditional pub fayre. Reported earnings are good. 39,500€ 4026T



Playa Fañabe. Redecorated, refurbished and comfortable 4026T



Popular Cafe Bar Costa del Silencio serving good food for 12 years with documented accounts for entire period. Low overheads – great first business venture

sports bar overlooking Puerto Colon, 90m2 inside with a 50m2 sunshine terrace. Totally empty, Will require a full refurbishment.

4043T



Hand furniture Flourishing retail excellent operation with Retirement reputation. forces ale. Purchase includes freehold shop of 70m2 and all stock.

95.000€



Contact us on: 653 593 231 or 693 816 888 or Email: info@businessfindertenerife.com • www.businessfindertenerife.com

Businesses
 Cafés
 Restaurants
 Bars

1760T



